

Dec. 22, 1986

Chemical Reporter

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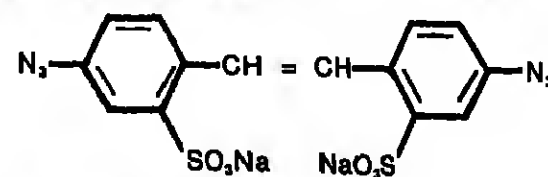
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CMR MARKET INDEX

CHEMICAL MARKETING REPORTER's market index of chemicals and related materials (100=1974 average), based on 97 key commercial chemicals, appears alongside with data for two weeks ago, last month and last year.

Dec. 19, 1986	151.64
Dec. 5, 1986	153.12
Nov. 21, 1986	151.76
Dec. 20, 1985	154.36

Chemical Prices Start on Page 29

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CHEMICAL MARKETING CUES

SODIUM SILICATE: Best hope for the future is growth.
TDI: Price advance appears to be holding for a moment.
CARBON BLACK: Producers seeking higher prices.
VINYL CHLORIDE: Prices seem poised to follow a rise.

INSIDE CMR

WIND BATTLE: Du Pont has a legal victory over its rivals, the Akzo subsidiary, but bars imports of Dutch azo dyes. Page 3

WIGHT-CELANESE: Accidents could be delayed until the new year by Trade Commission's request for additional information. Page 9

WINE SHORTAGE: Says a program to vaccinate people against Taiwan flu have produced a dangerous situation. Page 7

WILL FINED: OSHA fines about a quarter of a million dollars for alleged offenses at company's complex in Deer Park. Page 7

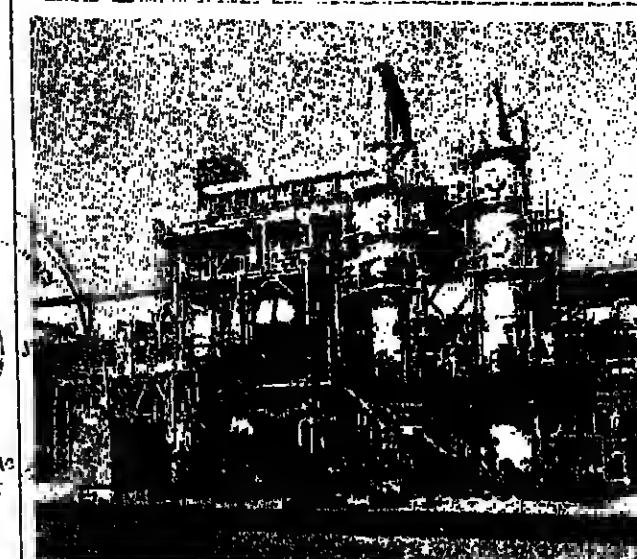
WAGE SHIFTS: The company completes the sale of its chemical unit, sells off a chemical unit in Canada and a chemical concern. Page 3

WATKINS: A Federal judge grants jury's \$1.16 million award against Merrill Dow for alleged defects allegedly caused by drug. Page 5

WATKINS: Study says needed materials producers must acquire targets for growth seeking diversification. Page 5

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MDI Outlook

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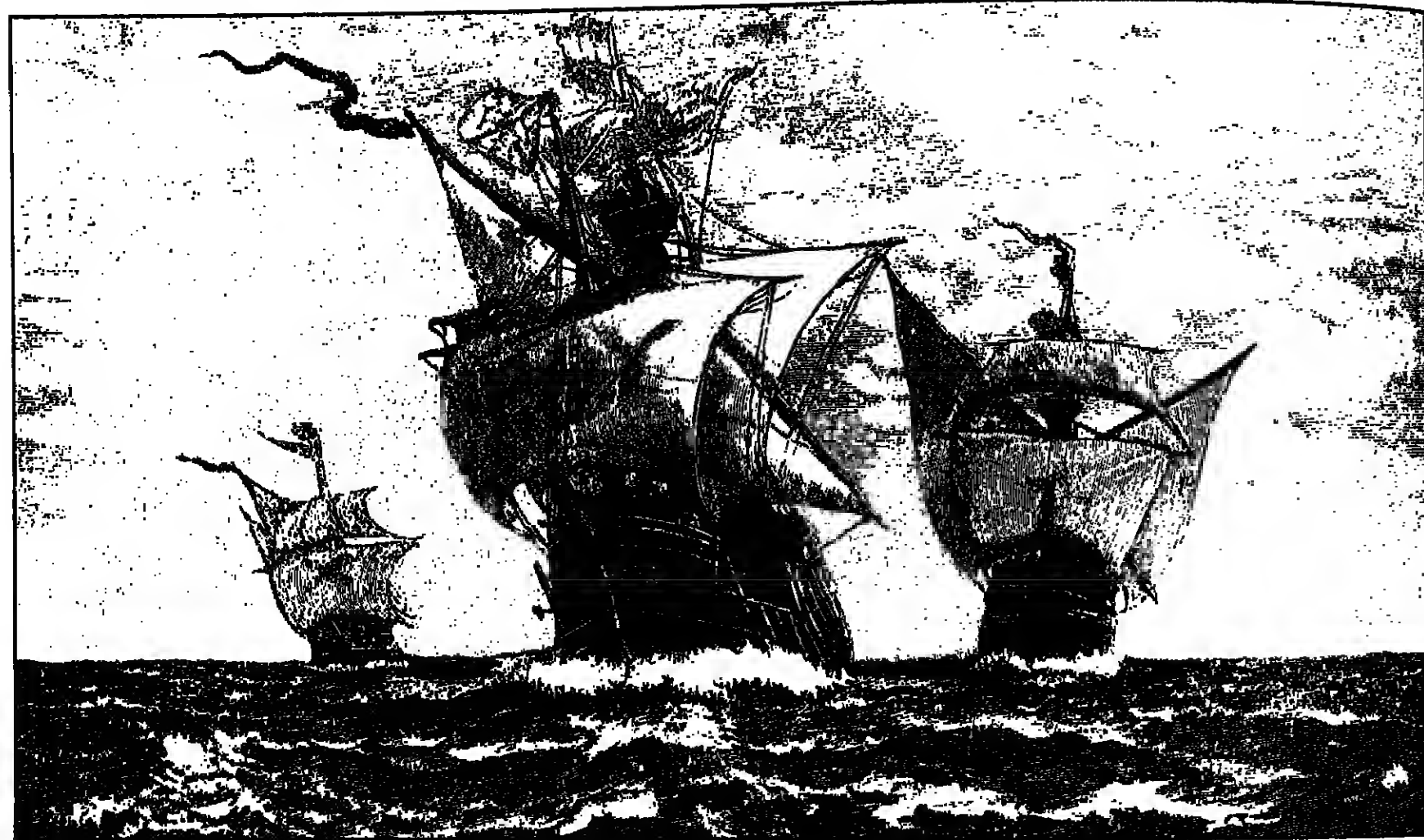
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Du Pont Scores Victory in Aramid Battle

Du Pont de Nemours Inc. scored another victory in its ongoing battle with Akzo NV's Enka subsidiary over "Kevlar" para-aramid fiber patents and selling rights last week, when the US Court of Appeals upheld the ITC's 1985 ruling barring imports of Akzo's "Twaron" fiber into the US for the next five years.

The ruling says that Akzo's imports of "Twaron" para-aramid violated Du Pont's patent and damaged Du Pont's domestic market.

Akzo's Enka subsidiary moved to appeal the ITC ruling, which covers yarn, pulp, paper and related forms of fiber, in January after President Reagan upheld the ITC ruling. The Dutch government claimed the ruling was unfair and ignored Akzo's previous counterclaims of Du Pont patent infringement.

Akzo still has the option of appealing the court decision, but spokesmen for Enka say the company has not

yet decided on a course of action. The market for the material worldwide is said to be growing 30 percent annually. The recent court decision, it is estimated, will free between 5 percent and 10 percent of US market share for Du Pont's product.

Du Pont introduced its "Kevlar" para-aramid fiber commercially in 1971. Its "Nomex" solvent-spun aramid fiber has been on the market since 1961.

Currently, Du Pont's "Kevlar" is patented in 32 countries. Reacting to the court ruling, Richard Reese Jr., director of Du Pont's Industrial Products Division said, "We are gratified that the court supports the ITC on this issue of inventors' rights; the ITC investigation was one of the most extensive ever conducted, and it is significant in preserving Du Pont's rights under the US patent system." The two companies have been involved in a series of dispute over aramid fiber patents

and selling rights in the US and Europe since 1980. Recent developments in a growing Japanese market may add yet another stage to the conflict.

In 1983, Du Pont gained "Kevlar" patent protection in West Germany, despite opposition from Akzo's German subsidiary. That same year, Enka filed suit in the US, claiming that Du Pont's "Kevlar" patents were invalid, and that its "Arenka" fiber, made by a different polymerization process, did not infringe on Du Pont patents.

The following year, Akzo was issued patents for its product in the Netherlands, despite Du Pont's opposition. The company brought an 11-million-pound-per-year plant on line in the Netherlands in 1985.

Du Pont has called "Kevlar" the "most important

Continued on Page 21

Carbide Sells Ag Unit, Canadian PE, Buys UK Unit

Union Carbide took a number of steps to restructure recently, including the completion of the sale of its agricultural business, the sale of some of its petrochemical business, and acquisition of some specialty gas assets to the UK.

The largest of these transactions, Carbide sold substantially all of its worldwide petrochemical products business to Rhone-Poulenc for \$575 million in cash. On July 1, 1986, Union Carbide announced plans to sell its agricultural products business. A license agreement for the sale was signed with Rhone-Poulenc on Nov. 13. The closing of the sale of certain international portions of the business is subject to local government and other approvals.

Union Carbide Corporation said that no net gain or loss is expected on the transaction.

Principal facilities of Union Carbide Agricultural Products Company Inc., a wholly-owned subsidiary of Union Carbide Corporation, are located in Institute, W. Va.; South Triangle Park, N.C.; Woodlawn, N. Carolina; St. Joseph and St. Louis, Mo.; and Ambler, Pa., with affiliated facilities in Calgary, Alberta, Canada; Bezler, France; and Sao Paulo, Brazil.

The agricultural products facilities of Union Carbide India Limited are not included in the sale.

The sale has been structured to assure Carbide's continued ability to supply petrochemical chemicals currently produced at Institute, W. Va., where agricultural chemicals also are manufactured.

At the time of the sale, there are approximately 3,600 jobs in Union Carbide's agricultural products business.

Rhone-Poulenc says the combination of its

highest crop protection business in the world and will enhance its position in the US as well as abroad.

In the second transaction Union Carbide Canada Limited agreed to sell its Moore Township, Ontario polyethylene plant and associated polyethylene business to Novo, an Alberta Corporation. The sale does not include the part of Carbide's business that supplies wire and cable markets, or the polyethylene operation Carbide conducts for Petromont Inc. at Carbide's Montreal East petrochemical complex.

Closing of the sale is expected in February. Carbide Canada, which is a majority-owned affiliate of Union Carbide Corporation in Danbury, Conn., says the sale is not expected to have a material impact on its financial position.

In the third move, Union Carbide Corporation announced that Union Carbide United Kingdom Limited, a wholly-owned subsidiary, has acquired 50 percent of Gas & Equipment, Ltd., a UK-based marketer of industrial and specialty gases.

Gas & Equipment, Ltd., is a supplier of diving gases to the offshore oil industry. It has subsidiaries in Norway, Singapore, and the US.

Additionally, under the name of Gas & Equipment, Ltd., the mainly helium-based activities of Gas & Equipment will be combined with the existing United Kingdom Specialty Gases business of Union Carbide. Gas & Equipment will concentrate on expanding its presence in the high-growth markets requiring specialty gases, such as the fast-growing electronics industry.

"This venture represents yet another step in our effort to pursue high-growth markets where we can take a leading position," says John H. MacLennan, president of Union Carbide's Industrial Gases Business Group.

FMC Sells Chloralkali Plant to CanadianOxy for \$25 MM

FMC Corporation has completed its divestiture from the chloralkali business with the sale of its chloralkali/caustic operation at Squamish, British Columbia, to Canadian Occidental Petroleum Ltd. for \$25 million.

The operation employs 75 people and produces 100,000 tons a year of chlorine, 66,000 tons of caustic soda and 3,000 tons of muriatic acid. The products are used as bleaching agents by the local pulp industry.

The Squamish facility will be managed and operated by CanadianOxy's Industrial Chemicals Division, which runs similar plants in Canada, as well as a sodium chlorate plant owned by the Squamish plant.

CanadianOxy says the purchase of the plant will improve CanadianOxy's competitiveness, cost-effectiveness and ability to better service the demand for chloralkali products.

Under the purchase agreement, Canadian

Oxy will supply hydrogen, steam and other utilities and services to a hydrogen peroxide plant that FMC still plans to build at Squamish "when market conditions permit."

FMC will also retain its existing hydrogen peroxide distribution facility at Squamish, which was built in anticipation of the hydrogen peroxide plant.

FMC broke ground for the hydrogen peroxide plant in the Summer of 1985, but by Fall of last year, FMC had begun to re-evaluate the size of the facility because of predictions of industry overcapacity by 1990.

The company then announced in February that it was postponing construction because of other projects scheduled to come on line. Degussa Corporation, for example, is bringing an 80-million-pound plant on stream next year in Mobile, Ala.

In addition to its hydrogen peroxide activities, FMC says it also remains committed to serving the Western Canadian market with other industrial chemicals, including soda ash and phosphates.

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DECEMBER 29, 1986

MDI Producers Say Demand Rise Will Slow

Producers of diphenylmethane diisocyanate (MDI) say that demand for their product has grown from 6 to 8 percent this year. Yet, even as one producer prepares to debottleneck in the second quarter of 1987, producers say they expect little demand growth in the coming year.

Producers say that relatively snug market conditions, reflecting the strong growth rate, have held pricing firm this quarter. Prices were increased by 4 cents per pound industry-wide late in the third quarter, and producers do not point to any attrition from that level.

Two producers say the industry has been running "flat out" for the past several months. Another says that this is much the case for three of the four producers, although the fourth "seems to have some (excess) material." That producer estimates an industry operating rate of 90 percent.

BASF Wyandotte Corporation says it will debottleneck its Geismar, La., plant by April from 100 million to 155 million pounds per year.

The company says it made the necessary arrangements for the tie-in during an October turnaround, so that only a couple days' downtime will be required in the Spring. Other producers say they believe a fair amount of the new production will service BASF's parent company in Germany.

BASF's turnaround and a production problem experienced by Rubicon Chemicals, Inc., are said to have contributed to the snug market picture.

"Inventories have been depleted trying to keep up with demand," says one producer, and another comments that "the market is going to be tight for another six to eight months" until a greater abundance of material is available.

Another producer, however, downplays talk of tightness in the industry: "The two (outages) caused a flurry of stories that supply was short; when everybody's running, things are even."

A healthy year for the construction industry has been a prime ingredient in MDI's growth this year, in such applications as laminate board, foam and paneling.

However, there is widespread belief that

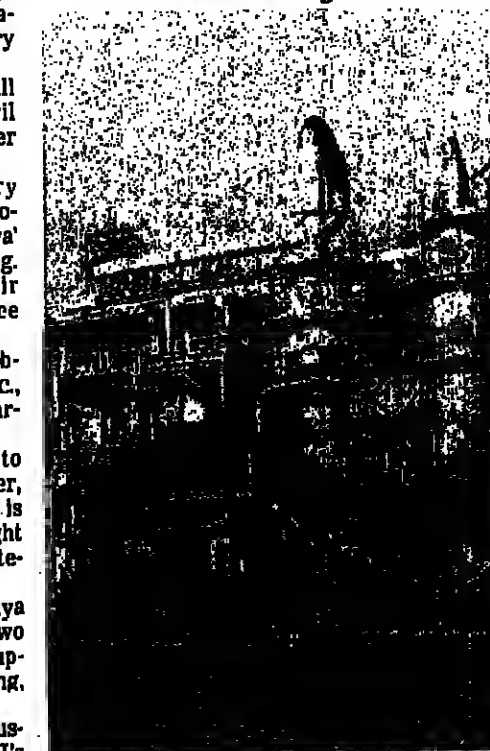
the enactment of the new tax structure will curtail construction. It is also believed that automotive demand will also drop as a result of the tax law and the unlikelihood that sales will be pushed as heavily as this year.

An online supplier to the MDI industry comments that "construction has been strong for the last two to three years, so demand has been exhausted to some extent; I guess it will be down a little bit next year, but we thought that it would fall off mid-year" and it has not yet done so.

Seasonally, online demand for MDI usually slows during the fourth quarter since construction generally declines during the first quarter, "but this year, things haven't slowed up," he says.

It is noted that online pricing tends to

Continued on Page 11



BASF AT GEISMAR: The company is planning a debottlenecking project here that will take capacity from 100 million pounds now to 155 million by April.

Pesticide Restrictions Extended For Food & Feed Products by FDA

Environmental Protection Agency has revoked the tolerances for aldrin, dieldrin, chlordane and DDT, four pesticide products previously cancelled. Also affected are the tolerances for TDE, a degradation product of DDT. The agency has also revoked the food and feed additive regulations for DDT and its degradant TDE and DDE. The tolerances, which are the maximum residue levels allowable in food or feed, were not revoked at the time of the cancellations because of the persistence of these pesticides in the environment and the resultant expectation that residues would be present in raw agricultural commodities and related processed commodities for a significant period of time, according to EPA.

The revoked tolerances will be replaced with action levels which Food & Drug Administration will set and which are generally lower than the tolerance levels.

An action level is a temporary safety level for an unexpected pesticide residue in a food not targeted for treatment. They are reviewed regularly to determine if they should be further lowered based on best current data on residues and exposure.

EPA says the lower action levels should deter illegal use of these cancelled pesticides in the US and should reduce or halt the importation of foreign commodities which have been treated with banned pesticides.

The agency says the revocation rules also remove any advantage that foreign growers may have gained over US growers through their continued use of pesticides that can no longer be legally used here.

Chlordane is a pesticide once widely used to control insects in many agricultural crops as well as on lawns, gardens and around the house.

Continued on Page 17

Columbian Sold To Phelps Dodge

Columbian Chemicals, the second largest producer of carbon black in the US, has been purchased for \$250 million by Phelps Dodge Corporation, Phelps Dodge announced. Phelps says the purchase is part of a larger effort to diversify and expand into new businesses.

Headquartered in Atlanta, Columbian Chemicals produces specialty blacks and synthetic oxide in addition to its carbon blacks for the rubber industry. Columbian has plants in Great Britain, West Germany, Italy, the Philippines and Canada, as well as five carbon black plants and two synthetic oxide plants in the US.

Columbian will retain its present management.

R&D Spending Set to Rise

The chemical industry will spend some \$10.8 billion on research and development in 1987, with 97.1 percent to be industrially funded, according to an annual survey by the Columbus Division of Battelle, Inc. The research group forecasts total R&D expenditures in the US in calendar year 1987 of \$127.4 billion, a \$8.8 billion increase over the \$118.6 billion the National Science Foundation estimates will actually be spent in 1988.

While part of the increase will be absorbed by continued inflation, Battelle forecasts a real increase in R&D expenditures of 4.33 percent, slightly higher than the ten-year average rate of 4.28 percent in real R&D effort experienced since 1978.

For industry overall, support of R&D is forecast to be \$83.8 billion, up 7.2 percent, while Federal support is expected to total \$59.5 billion, up 7.8 percent. Funding by academic institutions is expected to be \$2.75 billion and other non-profit organizations will provide \$1.45 billion.

The \$10.8 billion spent by the chemical industry on R&D ranks behind aerospace (\$23.8 billion) and electrical machinery and communications (\$21.4 billion), but ahead of machinery (\$10.1 billion) and autos, trucks and other transportation equipment (\$8.7 billion).

Adhesives Plant Slated In California by Fuller

H.B. Fuller Company, the St. Paul, Minn.-based manufacturer of specialty chemicals, plans to build an adhesive production facility in Roseville, Calif.

The new \$10 million plant, planned to open in September, 1988, will be part of H.B. Fuller Company's Adhesives, Sealants & Coatings Division.

The new 80,000 square foot adhesive plant will occupy nine acres of H.B. Fuller Company's 40-acre site in Foothills Industrial Park. Additional development of the site is possible in the future, but as yet is unscheduled.

The Roseville facility is designed to replace a smaller, outdated plant in Newark, Calif., which will gradually be phased out.

Asahi Adds to Count Of Membrane Units

Caustic soda capacity based on Asahi Chemical Industry Company's membrane chloralkali technology will reach 1.3 million tons in 1987, including five new plants scheduled to come on line around the world in the new year.

A pair of new 20,000-ton units are expected to start up in China next year and an additional 10,000-ton plant in 1988. Sumitomo Chemical will bring on an 84,000-ton facility in Japan in '87 and Brunswick Chemical Company will add a 52,000-ton plant in the US.

Largest plant in the offing, however, is the joint E.I. du Pont de Nemours & Co. and Olin Corporation chloralkali facility underway at Niagara Falls, N.Y., and scheduled for late 1987. The \$100 million unit is the largest to use the Asahi technology after the 30,000-ton plant of Akzo Zout Chemie in the Netherlands which was started up in 1983 and expanded in 1985.

Dow Corning Buys Specialty Products

Wickhen Products, Inc., a supplier of specialty chemical materials to the cosmetic, pharmaceutical and allied industries, has been acquired by Dow Corning Corporation for an undisclosed sum, it was announced last week.

Wickhen has headquarters and manufacturing facilities in Hugobon, N.Y., and its R&D research and development center in Montgomery, N.Y. It will operate as a wholly-owned subsidiary continuing to serve the needs of its customers and evolve as an East Coast Service Center for Dow Corning.

Dow Corning personal and household care industry manager Jere Marciniak said, "We are excited about the synergy created by the acquisition which will benefit the industries and customers both companies served."

"Wickhen's proven capabilities in active antiperspirant salts, fine esters and unique polymer systems fit nicely with the silicone technology, products and services we offer," Marciniak noted.

India in Potash Talks

The Indian government is reportedly holding talks with Canadian officials on taking an equity stake of 20 to 25 percent in a planned potash mine in Manitoba. India is said to be insisting on paying for its interest in the \$400 million project in the form of trucks and equipment, rather than hard currency.

Monsanto Sees Dumping Duties

Monsanto Company expects "substantial" antidumping duties to be imposed on industrial phosphoric acid from Belgium and Israel.

The company's comments followed a ruling by International Trade Commission that dumping petitions filed by Monsanto and FMC Corporation are supported by sufficient evidence to justify further investigation.

The commission said it found a reasonable indication that US producers of industrial phosphoric acid have been injured materially or have been threatened with material injury by the imports. The Commerce Department will now launch a full-scale investigation of the dumping complaint.

"We believe the dumped material is being sold at prices in the US lower than those at which it is sold in Belgium and Israel and that the exporting firms are receiving unfair subsidies from their governments," Monsanto said last week.

Monsanto said its share of the market has declined, prices for the product have fallen and the company has been forced to close a production unit in Kearny, N.J. Monsanto continues to make phosphoric acid at four other plants in the US.

Exxon Chemical Starts Resin Unit

Exxon Chemical last week noted the on-schedule startup of an additional plant manufacturing its "Escorez 5000" series of hydrogenated resins. The new plant is located at Exxon's Baton Rouge Chemical company and complements its existing facility in France, according to the company, it was built in response to increased demand worldwide for water-white tackifiers for adhesive and sealant polymers.

"The plant reflects our commitment to the adhesives and sealants industries," claims James J. Protolipac, adhesives products manager. "It provides our customers with a US source for these resins, which together with our plant in France strengthens our ability to meet the needs of our customers worldwide."

"Because the US plant was designed for easy expansion," he adds, "we'll be able to move rapidly as new hydrogenated resins are ready for commercialization and as demand increases for these specialty resins."

Ruhrchemie Expands Polyethylene Units

Ruhrchemie AG, the Oberhausen, West Germany subsidiary of Hoechst AG, is expanding its production facilities for ultra-high-molecular-weight polyethylene to 20,000 tons a year.

Hoechst also produces the resin at the Buxport, Tex., complex of American Hoechst Corporation. Ruhrchemie says Hoechst's company-wide production capacity for UHMWPE is 32,000 tons.

The material is used in the mechanical engineering field, lining of bunkers and transport containers, implantation surgery and the sports sector (artificial ski slopes, skittle alleys).

Fike Corporation Enters Joint Venture

Fike Corporation, Blue Springs, Mo., says it has formally joined Fauske & Associates, Inc., Burr Ridge, Ill., in a "unique arrangement" where each company supports the other to provide products and services related to Emergency Relief System (ERS) design for the chemical, petrochemical and other process industries.

Fike, with support from FAI, says it provides a broad range of laboratory apparatus and testing services for ERS purposes. It recently developed "vent sizing Package" test equipment and methodology that are used to obtain data for sizing safety and relief valves, rupture disks, and other relief devices.

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Hercules Laboratories has elected Quene L. Burnham (left) vice-chairman and Jack W. Schuler (right) chief operating officer. They were most recently executive vice-presidents. Mr. Burnham will continue as chief financial officer in addition to new corporate responsibilities and Mr. Schuler will be responsible for all Hercules domestic and international business units.

Advanced Materials Firms Are Hot Acquisition Targets

An industrial revolution is taking place among the nation's high-tech companies that will soon make metal door knobs and aluminum beer cans as obsolete as the old-fashioned milk bottle, according to a study by JACA Corporation, Fort Washington, Pa.

The study forecasts that firms producing so-called "advanced materials" will double their present sales by 1990.

One hundred fifty of these firms—mostly privately held—were analyzed in the study and found to be the "hottest acquisition" candidates for companies seeking diversification and growth.

The firms, says company president James J. Conklin, produce the goods that are destined to replace ordinary metal products of today.

These advanced materials are being used in such common, everyday commodities as plastics, bicycle frames, auto parts, body castings and even bridges.

The researchers have come up with what Conklin calls "a shopping list" of unprofitable and, rarely published facts on sales, manufacturing, technology and marketing that can help a CEO better locate his



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best acquisition options or his most suitable partners for joint ventures. The research also can help a company evaluate a competitor, or arrange a licensing deal for the new technology.

Who are these companies? Mr. Conklin describes them as "industrial sleeping dogs" and while the names of the firms are available only to those who buy the report, JACA says the companies have sales of \$3 million to \$100 million annually, fall into three categories—advanced composites, high performance ceramics, and high performance metals—and are primarily privately-held American manufacturing firms which produce for end-use markets.

Sales in one of these technologies—advanced composites—will grow at an annual rate of 22 percent a year. By 1990, sales will reach \$3.9 billion, compared to \$1.45 billion last year.

"We're in the days of a collapsing market, except in these industries," Mr. Conklin observes. "What other business area do you know of that will double in four years?"

The study forecasts that the aerospace and the commercial and private aircraft industries will incorporate more composite parts.

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Leprosy Drug Approved For Use in the US by FDA

Food & Drug Administration last week approved a new drug to treat a form of leprosy that has grown increasingly resistant to other drug treatments. Clofazimine will be marketed in capsule form under the trade name "Lamprene" by Ciba-Geigy Corp., which has made it available as an investigational drug to about 6,000 US patients since 1966.

The drug has been in use for more than a decade in other parts of the world where there are about 12 million cases of leprosy, or Hansen's disease. But there had been little incentive to win approval in the US, where several thousand cases were treated with other drugs.

However, with bacterial resistance increasing to other drugs, the Public Health Service's National Hansen's Disease Center in Carville, La., carried out two studies on clofazimine, and FDA designated it an "orphan" drug, providing incentives to develop, test and manufacture an otherwise unprofitable therapy.

Clofazimine not only acts to clear the untidy lesions of leprosy, but also suppresses consciousness so that patients can circulate and function in society," says FDA Commissioner Frank Young. The drug in-

hibits the growth of the bacteria that cause the disease.

Clofazimine is usually given with one or more other anti-leprosy drugs, for lepromatous leprosy, which is characterized by skin lesions that enlarge and spread and by nerve involvement that may cause loss of sensation and paralysis. The disease also can cause severe deformities and damage the eyes, kidneys, testes and membranes of the mouth, nose and throat.

The control and effective treatment of leprosy has changed dramatically over the past 45 years as drug therapy has become available. Early detection and treatment of the disease can prevent it from developing into a highly infectious type of leprosy and avoid physical disability and disfigurement.

With appropriate treatment, infectiousness is suppressed so that patients pose no risk to their families or other members of the community. In addition, patients can be treated at home rather than being confined to leprosy hospitals. Long-term treatment usually is necessary.

Leprosy has been known from Biblical times, but its bacterial cause was only discovered just over a century ago. The disease is not yet entirely understood, and research continues.

Himont to Offer Shares to Public

Himont Inc., the Wilmington, Del.-based polypropylene joint venture of Hercules Incorporated and Montedison SpA of Italy, said Wednesday afternoon (December 24) that it plans an initial public offering of 12.5 million shares of common stock, equal to a 20 percent ownership in the company.

A registration statement relating to the securities has been filed with Securities & Exchange Commission, but has not yet become effective.

A Hercules spokesman said last week that details about the offering price of the securities and how the proceeds from the sale will be used cannot be disclosed until a formal prospectus is issued.

The offering will be made simultaneously through two underwriting syndicates led by Wertheim & Co. Inc., First Boston Corporation and Goldman Sachs & Co. in the US and Wertheim & Co. UK Ltd., Credit Suisse First Boston Ltd. and Goldman Sachs International Corporation abroad.

Himont has granted the US underwriting syndicate an option to purchase up to an additional 1.875 million shares.

Upon completion of the offerings, Hercules and Montedison will each own approximately 40 percent of the outstanding shares of Himont common stock.

In addition to the public offering, Hercules said last week that Alexander F. Giacco will serve as full-time chairman and chief executive officer of Himont.

Mr. Giacco early announced plans to retire

ss chairman, president and chief executive officer of Hercules, effective March 24, 1987. He has been chairman of Himont since its formation.

R. Michael Hendricks will continue as president and chief operating officer of Himont.

The Hercules-Montedison venture, formed in November 1983, is a worldwide manufacturer and distributor of polypropylene and polypropylene-based products. The venture claims to be the world's largest producer of polypropylene.



Alexander F. Giacco

'Bendectin' Award Overturned In Federal District Court Ruling

A Federal judge in Washington, D.C., has overturned a \$1.16 million judgment against Merrell Dow Pharmaceuticals Inc. in connection with the anti-nausea drug, "Bendectin."

The overturned jury verdict had been entered on September 18, 1986, in favor of a 10-year-old girl after a seven-week trial. Merrell Dow said the award was granted to the child and her parents despite the fact that the jury found that "Bendectin" was neither defective nor unfit and that Merrell Dow was not negligent.

In a 14-page opinion, Federal Judge Thomas P. Jackson of the US District Court for the District of Columbia, stated, "No reasonable jury could find on the basis thereof that this infant plaintiff's birth defects, resulting in her intrauterine exposure to 'Bendectin'."

In his opinion, Judge Jackson referred to the "now nearly universal scientific consensus" that "Bendectin" has not been shown to

be a teratogen, adding that "reasonable jurors could not reject that consensus without indulging in... speculation and conjecture."

Among the experts testifying on behalf of Merrell Dow at the trial were Dr. Raymond Seltzer, dean and professor of epidemiology, School of Public Health at the University of Pittsburgh; Dr. Charles Epps Jr., professor of orthopedic surgery, Howard University; Dr. Kenneth Rosenbaum, director of the genetics laboratory, Children's Hospital National Medical Center in Washington, D.C.; and Dr. James Goddard, former commissioner of FDA.

To date, there have been eight other trials involving "Bendectin" in the US. In March 1985, a jury in a trial in Federal court in Cincinnati, which included approximately 1,150 plaintiffs, ruled that "Bendectin" did not cause birth defects. In four trials involving single plaintiffs, 1981, 1985 and 1988 two jury verdicts were in favor of Merrell Dow. In two others in 1986 one ended in a mistrial

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Asbestos Coalition Joins Du Pont, Carbide, Other Firms

A coalition to promote the availability and use of safe, effective alternatives to asbestos has been formed by E.I. du Pont de Nemours & Co., Union Carbide Corp., Standard Oil Company, Ashland Oil and Rhodes-Amercan.

"Increasing public awareness of health problems associated with asbestos has stimulated leaders in various segments of industry to begin the transition away from asbestos to non-asbestos alternatives," says Du Pont's Thomas F. O'Brien, a spokesman for the new Alternative Materials Institute.

"As this transition to non-asbestos materials gains momentum," he says, "government, industry and consumers need up-to-date information about the availability of alternative materials in such key end-uses as automotive brakes and transmissions,

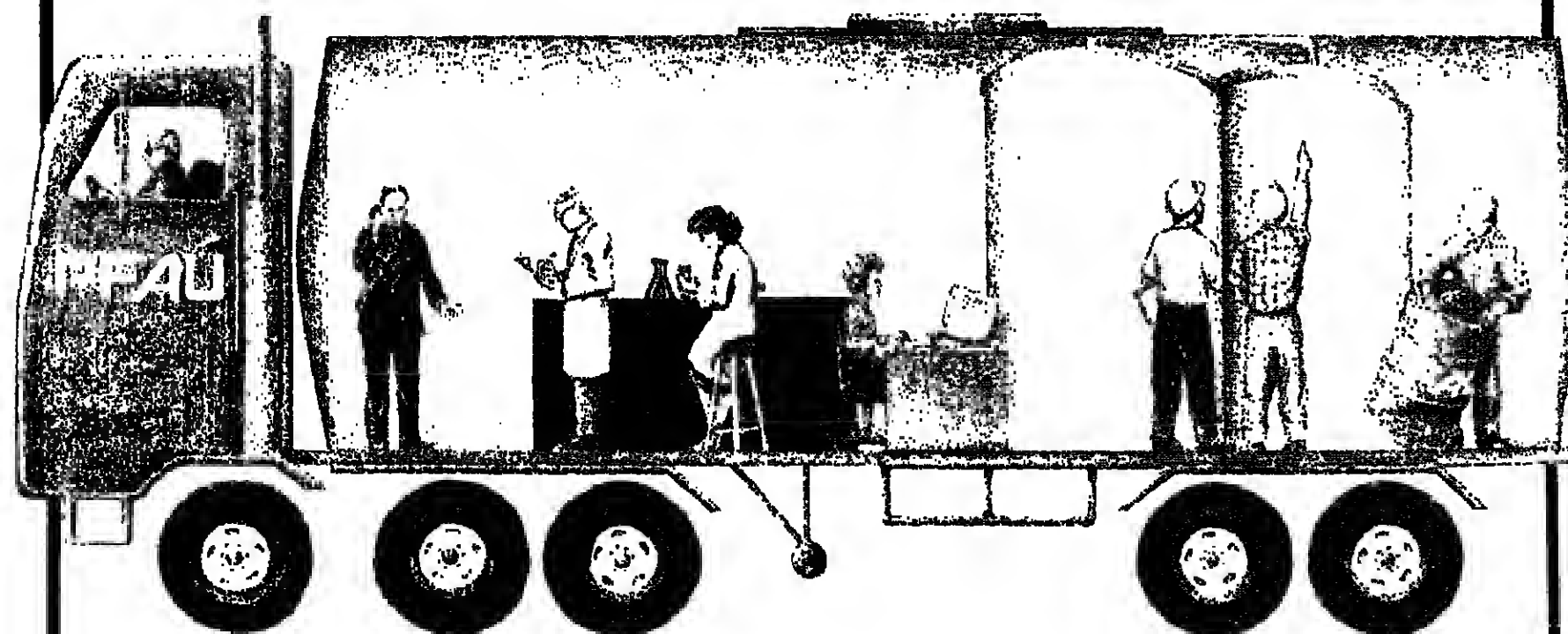
gaskets and packings, and adhesives and sealants." Some 30 percent of the automotive brakes used in the US now are made with alternatives to asbestos. "Unfortunately, the fact that this transition has already begun seems to be one of the best-kept secrets around," says Mr. O'Brien.

Although many uses of asbestos have been curtailed or discontinued, asbestos continues to be used in a wide variety of industrial, commercial and residential applications. EPA has proposed to ban most asbestos uses. In 1985, about 450 million pounds of the product were consumed in the US—almost all of it imported.

Mr. O'Brien says examples of alternatives to asbestos include aramid fibers, ceramic fibers, carbon fibers, flexible graphite, steel fibers and various other mineral and man-made fibers.

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Dr. Sidney Wolfe

CH₂Cl₂ Limit Urged by Union For Workplace

United Auto Workers says "there is no justification" for Occupational Safety & Health Administration's delay in acting on the union's petition for an emergency standard on methylene chloride to lower the permissible workplace exposure level.

The union called for immediate action after the Labor Department unit denied the UAW petition and announced it would carry out a lengthy rule-making process before making a decision on the chemical.

Dr. Frank Mirer, director of UAW's safety health program, says he hopes new OSHA order John Pendergrass moves quickly on adopting a new standard.

"Following up to the promises already made, we will have to provide faster action in carrying the rulemaking than it took to start this process," Mirer complained that the 16 months it took OSHA to deny the union's petition was "a long and the projected date for final action is another year and a half away." "This is too long given the gravity of the public health risk. We are going to do everything we can to speed up the timetable," he says.

Dr. Mirer says that since the union's petition was filed, OSHA has been working on the issue.

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Korea Steel Starts Output At New Units

Korea Steel Chemical Company, a member of the Daewoo Group, has started production of carbon fiber and other family of water-soluble resins at its new plant in Pohang, South Korea. The company has invested about \$17 million in the new plant.

The capacity of the \$10 million, polyacrylonitrile-based carbon fiber plant is 150 metric tons annually. South Korea's consumption of carbon fiber reached 120 tons last year and is expected to grow at the rate of about 20 percent a year, the company says.

While initial emphasis will be on domestic use, Chae-Wook Kim, president of Korea Steel Chemical, says the company intends to export an export market in the near future. The company is also trying to develop new technology that would allow it to utilize coal tar, a lower cost raw material. The pitch is to use the \$7 million water-soluble resins plant to produce a production capacity of 1,500 tons a year. Most of the product, to be sold under the "Carbosense" trade name, will be exported to the U.S., Europe and Southeast Asia.

Daewoo, the only producer of coal-tar-based resins in Korea, also produces agricultural chemicals, bulk pharmaceuticals and hexachlorophene. Sales in 1985 totaled about \$91 million, including exports of \$58 million. The Daewoo Group were in excess of \$1 billion.

Vaccine Shortage Feared as Result Of Gov't Campaign

An influenza vaccine is in short supply, leaving many people in the high-risk group unable to be immunized because of faulty government and drug industry warnings about this winter's new strain of "Taiwan A" flu, a public health group charged last week.

Dr. Sidney Wolfe, director of Public Citizen Health Research Group, said he has received nationwide reports indicating that so many people outside the proper high-risk group have sought and received the vaccine that supplies are low, and in some cases, have been exhausted already.

The problem arose in October when Dr. Robert Windom, assistant secretary for Health & Human Services Department, issued recommendations about who should get the vaccine at a news conference sponsored by the National Foundation for Infectious Disease, an organization largely funded by the drug industry.

Newspapers around the country quoted Dr. Windom as saying the vaccine should be taken by the elderly and those under 35. But according to the Federal Center for Disease Control in Atlanta, the Taiwan flu vaccine is recommended only for those under 35 who also suffer from chronic diseases such as heart and lung ailments, diabetes, anemia, asthma and kidney dysfunction.

CDC's immunization practices advisory committee says most people over 35 were exposed to the virus when it was last prevalent in the 1950's and still carry protective antibodies.

Dr. Wolfe called the news conference a "blatant disinformation campaign carried out by the industry-funded NFID." William Small, the executive director of NFID, conceded that news reports of the conference carried erroneous information, but denied there was an effort to misinform the public.

In a letter to HHS Secretary Otis Bowen, Dr. Wolfe said Dr. Windom "displayed his ignorance about flu" when he gave the media incorrect recommendations.

"This backwards program promoted by a

Continued on Page 41

Fiber Optic Sensors to Grow

Despite sluggish conditions in capital equipment markets, every segment of the fiber optic sensor market is enjoying exceptional growth, according to a new research report by International Resource Development, Inc., a consulting firm located in Norwalk, Conn.

The company projects the US market will grow more than tenfold over the next eight years, to more than \$400 million in 1995. This compares with US shipments of \$30 million in 1986, the company says.

Fastest growth, according to the report, will be in "hostile" applications, where the relatively high cost of fiber optic sensors is justified by their resistance to rugged environmental conditions such as extremely high temperatures and electromagnetic interference.

Major applications in hostile environments are being found in the military/aerospace, energy and metals, transportation, petroleum, and chemicals and plastics industries. Particular applications include sensor systems for nuclear reactors, conventional power generating equipment, turbines, jet engines, petroleum and chemical processing plants and other industrial environments characterized by extreme temperatures, highly flammable materials, toxicity and other unstable conditions.

The study points out some of the advantages fiber optic sensors offer in hostile environments. For instance, fiber optic versus mechanical or electrical sensors are characterized by immunity to electromagnetic interference (EMI), radio frequency interference (RFI) and radiation.

Continued on Page 20

Textile Industry Had Better Year In 1986, But Still Sees Problems

The textile industry in 1986 showed some improvement over the past year, but a record level of textile and apparel imports kept it on the industry's economic recovery.

The industry's annual economic report, compiled by the American Textile Manufacturers Institute, shows that 1986 textile shipments, valued at \$54.7 billion, were up 4 percent over 1985. Textile imports increased 17 percent over 1985.

Imports of textiles and apparel combined reached an all-time high of 12.7 billion square yards in 1986 and the textile and apparel trade deficit of \$21.5 billion was another record. It was the sixth successive record year for textile and apparel imports.

For the first time, imports of apparel and apparel fabric captured more than half of the domestic market in 1986, as market penetration reached 52 percent, according to the industry group.

Textile industry employment showed a one percent gain, averaging 708,000 in 1986 compared to 704,000 in 1985. At the same time, average hourly wages increased 3 percent to \$8.93 per hour.

Textile industry earnings on sales were at 3.8 percent during 1986 compared to 2.4 percent in 1985. Industry investment in new plants and equipment was down four percent for the year to \$1.7 billion.

"Import growth has averaged over 20 percent a year during the past five years," says

OSHA Cites Shell Oil Co. At Deer Park

Occupational Safety & Health Administration last week cited Shell Oil Company's complex in Deer Park, Tex., for 81 alleged instances of willfully violating Federal recordkeeping requirements and proposed a \$4,000 fine for each.

OSHA also cited the firm for three alleged serious violations of respirator, hazard information, and shower and wash facility requirements and proposed \$960 in penalties, bringing the proposed fines to \$244,960.

Shell denied any wrongdoing and said it would contest the allegations. The company has 15 days to challenge the citations and the proposed penalties before the Independent Occupational Safety and Health Review Commission.

"We continue to be concerned that some employers are ignoring OSHA's injury and illness reporting requirements, and when we find apparent willful recordkeeping violations, we will respond accordingly," said John A. Pendergrass, assistant secretary of labor, who heads OSHA.

In recent months, the agency has cited several companies for similar alleged recordkeeping violations, including Union Carbide, Chrysler, Fina Oil & Chemical Co., Du Pont, Monsanto and USX.

The alleged violations at Shell involved several types of injuries, including burns; back, cervical, groin and shoulder strain; contusions; and inhalation of toxic substances.

The citations resulted from an inspection which began June 16 at Shell's hydrogen sulfide manufacturing units at Deer Park as

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Damon Biotech Breakthrough Wins US Patent

Damon Biotech, Inc., a majority-owned subsidiary of Damon Corporation, says the US Patent & Trademark Office has approved a patent for the company's cellular enhancer technique, a technology for large-scale production of new biological products.

Damon Biotech claims it has already applied its cellular enhancer technique successfully to the production of tissue plasminogen activator (t-PA) and pro-urokinase.

"The cellular enhancer technique can be combined with our patented 'Encapsel' cell growth system to form an integrated manufacturing process for the production of biological products such as t-PA," says Robert P. Schneider, president and chief operating officer of Damon Biotech.

"We are already using this process to produce quantities of t-PA for pre-clinical trials and believe that this process will allow us to produce t-PA in greater quantities and at lower costs than competing companies. We are very pleased with the broad legal protection which this patent will afford for the process."

The cellular enhancer was discovered at the Massachusetts Institute of Technology and licensed exclusively in the United States to Damon Biotech.

A cellular enhancer is a sequence of genetic material, which, when combined with the gene for the desired biological product, significantly increases the production of that product from a mammalian cell. The patent will cover all tissue specific mammalian cell enhancers.

Mammalian cells are the most desirable production vehicles for many of the new biological products being developed by the biotechnology industry. However, these cells are difficult to grow in quantity and they produce a relatively small amount of product, which has made large-scale production difficult.

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News Capsule

Dow Case Extended

Dow Chemical Company and Consumers Power Company have asked for, and obtained, an extension of the recess in the trial between the companies until the end of January 1987. The two say "significant" progress has been made in negotiations required to form a partnership to convert the idled Midland, Mich. nuclear plant into a natural-gas fueled, combined cycle cogeneration plant.

Capsule Unit Started

Warner-Lambert Company says construction has started on a plant at Suzhou, China, to produce empty hard gelatin capsules used in pharmaceutical manufacturing. The company signed a \$14 million venture for the plant with China National Corporation of Pharmaceutical and Chemical Cooperation in July. Warner-Lambert will supply the machinery and technology necessary to produce capsules.

Adhesives Unit Sold

National Starch & Chemical Corporation has acquired Bassi Marchini & C. Spa, chemical adhesives maker in Mezzago near Milan, Italy. Terms were not disclosed. The Italian firm markets a range of products, including polyvinyl acetate and hot melt adhesives to the packaging, printing, bookbinding and woodwork industries.

Kemira-Superfos Pact

Kemira Oy, Finland's state-owned fertilizer and chemical company, will take a 49 percent interest in a new fertilizer subsidiary being set up by Denmark's Superfos. Sales of the new unit, to be called Superfos Fertilizers, are expected to total about \$200 million in its first year of operation.

Asarco Opens Center

Asarco Inc. has established a technical services center in Salt Lake City, Utah to provide consulting services in various areas, including engineering, environmental sciences, research and security. The center consolidated Asarco's departments of environmental sciences, research and engineering into a single unit.

Dow Aids Fund

Dow Chemical Company says it will donate more than \$400,000 this year in matching grants to the Presidential Young Investigators program administered by the National Science Foundation. The program supports the research of outstanding young science and engineering professors. The program began in 1984 and nearly 100 of the 500 winners to date are pursuing chemistry or chemical engineering research.

BP Develops Coating

BP Chemicals says it has developed an anticorrosion coating and sealant system which can be applied underwater. The new product is intended primarily for subsea maintenance in the offshore energy industry.

Martin Marietta Sells

Martin Marietta Corporation has agreed to sell an alumina refinery on St. Louis to an Omaha businessman for \$45 million. The sale will mark the company's final withdrawal from the aluminum business.



Kenneth N. Kermes, who has been named executive vice-president of SmithKline Beckman Corporation. He was most recently executive vice-president of Unice and corporate development at Black & Decker.

Urea From East Dumped in US, Commerce Says

The Commerce Department ruled last Wednesday that the Soviet Union, Rumania and East Germany sold urea in the US at prices below the cost of production, it was reported last week.

The ruling requires importers to post bond with the US Customs Service equal to 04.9 percent of the value of Soviet urea, 144.11 percent of East German urea and 53.71 percent of Rumanian urea.

The decision was prompted by a petition of the Ad Hoc Committee of Nitrogen Producers. The producers allege that shipments of East Bloc urea have risen to more than 22 percent of the US market, from about 3 percent in 1982.

The Commerce Department must make a final ruling before March 10 and may adjust the dumping margins at that time.

The International Trade Commission then has 45 days to decide if the Eastern-bloc urea has injured American producers by driving down prices and reducing domestic employment. The commission made a preliminary ruling of injury in August.

Sterling Drug Buys OTC Firms In France, Italy

Two European over-the-counter pharmaceutical companies have been acquired by Sterling Drug, Inc., it was announced last week by John M. Pietruski, chairman and chief executive officer of Sterling.

Financial terms of the transaction were not disclosed, but the two companies are said to have combined sales of close to \$30 million annually.

The two companies are Laboratoires Valda, a family owned company founded in Paris in 1902 with manufacturing facilities in France and Italy, and Laboratoire du Docteur Furt, a company based in Bordeaux. According to Mr. Pietruski, the acquisitions "are important steps in Sterling's stated goal to strengthen the company's presence in these two key country markets."

Sterling says that Valda pastilles are well-known throughout Europe, are market leaders in both France and Italy, and have strong export sales. The company also makes and markets medicated gums.

FTC to Hoechst: More Information

Hoechst AG's acquisition of Celanese Corporation could be delayed until after the new year, when scheduled changes in the US tax code would make the deal less attractive to Celanese shareholders.

Hoechst's US subsidiary, American Hoechst Corporation, said last week that it has already supplied "voluminous material" in response to a second request by the Federal Trade Commission for additional information concerning the proposed merger, but that the FTC wants more.

For that reason, American Hoechst said, it could not give any assurances that the \$2.8 billion tender offer for Celanese could be completed by the end of this year. Capital gains will be treated less favorably when provisions of the new tax law take effect January 1.

American Hoechst said it had been advised by Celanese that some of its officers and directors are seriously considering selling some or all of their shares in the market on or prior to December 31 in order to recognize long-term capital gains this year.

The tax implications of a delay of the merger until 1987 is a "variable that cannot be dismissed," according to Jay Meltzer, chemical analyst at Goldman Sachs & Co. But he adds that there are "still so many more pluses than minuses" about the deal

that even if it is postponed until next year, it still looks good.

Hoechst launched a cash tender offer for all 11.1 million outstanding shares of Celanese stock in early November for \$245 per share. Hoechst is also offering \$172.40 per share for all outstanding shares of Celanese convertible preference stock and \$102 per share for all the company's 7 percent preferred stock.

American Hoechst said on Wednesday (December 23) that it was further extending the expiration date of the tender offer until the close of business today (December 29). Shares previously tendered could be withdrawn.

As of the end of the business day last Monday (December 22) approximately 9.7 million shares of Celanese common stock had been tendered to Hoechst, along with 13,864 shares of convertible preference stock and 20,466 shares of 7 percent second preferred stock.

Analysts who saw synergism in the combination of the companies' polyester fiber operations say that is probably what concerns the FTC about the merger of Hoechst and Celanese.

The merger would make Hoechst the largest US producer of staple polyester and the second largest maker of filament fiber.



SHELL AT GEISMAR: Shell Chemical Company plans to build a second linear higher olefin unit at its Geismar, La., plant. The new unit, based on Shell's higher olefin process (SHOP) technology, will have an annual capacity of 535 million pounds of alpha olefin, as well as internal olefin capacity. With the expansion, Shell's overall capacity will exceed 1.3 billion pounds at Geismar.

DuPont Sells Off Polyester Lines, Citing Change in Strategic Needs

E.I. du Pont de Nemours & Co. has completed the sale of its worldwide business for "Reemay" spunbonded polyester and the US-based business for "Tyvek" spunbonded polypropylene.

The buyer of these units is Reemay, Inc., an affiliate of InterTech Group of Charleston, S.C., a diverse group of manufacturing, specialty and other operating companies. Terms were not disclosed.

The sale includes manufacturing facilities for these products at Old Hickory, Tenn., as well as associated patents, technology and inventories. Not included is a manufacturing facility for "Tyvek" in Luxembourg and the European-based business for that product.

About 375 employees are involved in the production of "Tyvek" and "Reemay" at Old Hickory. The InterTech affiliate is filling most of its employment needs from Du Pont personnel.

"Du Pont is selling these US-based businesses because they no longer fit the company's long-range business objectives," says Michael B. Emery, director of the Engineering Nonwoven Structures Division in Du Pont's Textile Fibers Department. Jerry Zucker, chairman and chief executive officer of Reemay, Inc. and The InterTech Group, Inc., says, "Reemay views this acquisition as a significant part of a broad strategic plan to

expand into specialty markets associated with spunbonded nonwovens and related InterTech products."

Mr. Emery says, "Du Pont will continue to compete in the nonwovens market with Tyvek spunbonded olefin, produced at the Spruance plant in Richmond and a new plant under construction in Luxembourg, and Old Hickory's Sontara spunlaced fabric, which serve different market segments and are strategic to Du Pont's long-range plans."

He says the European business for "Tyvek" is a strong performer in a distinctly different and more stable market primarily oriented to carpet backing. "The European carpet market favors products for which the properties of Tyvek as a backing are valued," he adds.

Primary US markets for "Tyvek" are geotextiles, furniture, bedding and carpet backing. "Reemay" is sold mainly to the filtration and linerliner markets.

Principal applications for "Tyvek" are courier packs, envelopes, maps, tags, labels, foil packaging laminates, sterile packaging, house construction wrap, and protective disposable and limited use garments.

Major uses for "Sontara" comprise aramid substrates for safety apparel and composites, home furnishings face fabrics, interlinings and limited use medical apparel, sponges and dressings and wipes.

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OILS, FATS & WAXES

Peanut Oil Prices Slip Further Buyers Backing Out of Market

Peanut oil prices slipped further to around 25 cents per pound toward the end of last week. The high price and low quality of peanuts has been prompting buyers of the oil to back out of the market, forcing oil prices down 6 to 7 cents per pound over the past six weeks.

Last year's huge peanut crop of 4.1 million tons caused a glut of oil to flood the market, driving peanut oil prices down to 18 cents per pound — a level comparable to soy and corn oil prices.

The unusually low peanut oil prices unleashed a buying binge which, in turn, brought pricing back up to a level that could not be sustained.

Imported oil from Europe became cheaper than the US product, sources note. "Even with the 4-cent duty charge, the buyers were paying 1 to 2 cents less than US oils," one says. "There was a panic selloff about two weeks ago and that ran prices back down."

A severe drought over the Summer ravaged this year's peanut crop, which is 16 percent below last year's yield, but sources speculate that there is still surplus oil left from 1985.

"It was assumed that the surplus oil from the 1985 crop was sold in the Fall," says one source, but "it could be that suppliers are now having difficulty because it wasn't sold and nobody needs any more peanut oil."

BUYERS HOLDING OUT

Another source believes the slowdown in trade is due largely to buyers holding out for the Commodity Credit Corporation to unload their inventory. The CCC reportedly has 54,412 tons of peanuts to dump into the market, with 10,000 edible segregation 1 peanuts and 40,000 segregation 3 to be crushed. "Most of the purchasers know how much CCC has in stock and will wait until the crop goes out," says a USDA source. "They just don't bid now and suppliers are forced to lower their prices in an attempt to sell their stock."

"It is fairly normal for markets to go down at this time of the year," says another source. "The CCC usually offers its stock at the end of December, beginning of January. They like to dispose of their entire supply by May."

Once buyers realize there is no more coming from the CCC the price should increase. However, with 1985 oil still around prices probably won't skyrocket. "Buyers won't pay too high a price and sellers probably won't want to sit on the peanuts with some of last year's stuff still around, but the price will

LATEST SPOT PRICES

MARKET CLOSE DEC. 28, 1986

CRUDE VEGETABLE OILS	
Corn oil, NY	20
Corn oil, Pacific	NA
Corn oil, Midwest	23
Cottonseed oil, Valley	16
Linseed oil, Minneapolis	25
Palm oil, NY	16
Peanut oil, Southeast (restricted)	25
Soybean oil, Decatur	16 1/2

REFD. VEGETABLE OILS	
Corn oil, 1st, NY	25 1/2
Corn, jumbo tanks	3108
Cottonseed oil, jumbo tanks, NY	27
Peanut oil, jumbo tanks, NY	2205
Soybean oil, NY	1945

OILMEALS	
Cottonseed, 14% bulk, Memphis	ton \$156
Linseed, extracted, 34% bulk, Fargo	ton \$110
Peanut, 50% bulk, SE, Alabama	ton \$175
Soybean, unrefined, 44% bulk, Decatur	ton \$142.80

FATS & GREASES	
Grease, white, choice, tanks, divd., NY	lb. .13
Grease, yellow, maximum 10%, tanks, divd., NY	lb. .114
Lard, Iowa, bulk tanks, divd., Chicago	lb. .145
Yellow, inedible, fancy, tanks, divd., NY	lb. .145
Yellow, inedible, bulk, tanks, divd., NY	lb. .145

VEGETABLE OILS

OLIVE OIL — Italian B olive oil dropped to \$5.35 per gallon in drums after remaining fairly steady during the month of October and November at \$5.40 to \$5.50. The market price for the Spanish oil was \$4.40 per pound in gallon drums and holding steady.

The use of chemicals in extracting the oil has been prohibited, forcing producers to repeatedly press the olives to get the oil. The method may be tedious but it is less expensive.

PRICES TRENDLINES

WEEK ENDING DEC. 26, 1986

CHANGES/UP	
Corn oil, Midwest, 1/2c. per pound	
Soybean oil, Decatur, \$4.10 per ton	
Soybean oil, Decatur, 1c. per pound	

CHANGES/DOWN	
Coconut oil, NY, 1/2c. per lb.	
Cottonseed, 4 1/2% bulk, Memphis, \$5 per ton	
Peanut oil, Southeast (restricted), 1/2c. per lb.	

OILS, FATS INDEX

The Oils, Fats & Waxes index reflects the prices of 11 representative materials in this sector and the quantity of each produced in 1985.

Dec. 26, 1986	151.65
Dec. 19, 1986	80.80
Nov. 28, 1986	80.75
Dec. 27, 1985	80.83

Chemical Prices Start on Page 24

sive and producea different grades of oil in each press. The first pressing produces top grade virgin oil, the second is a lower grade and the third is lower yet.

FATS

LARD — Lard was trading at 14 1/2c. per pound toward the end of last week, rising in the past three weeks.

Sources attribute this to a high export rate with hog slaughterers on the down side. "If the kill is light then there is less lard produced," says a source. "Usually the kill is heavier. The stock has boosted the price."

A health conscious public has become increasingly aware of its cholesterol intake, causing many fast food chains to replace animal fat with vegetable shortenings. Now most of the lard is exported, with Mexico being a big buyer.

TALLOW — The tallow market is currently up 1c. per pound, with inedible fancy tanks priced at 14 1/2c. per pound and inedible bleach tanks at 14 1/4c. per pound both based on New York delivery.

Suppliers report a fairly high demand and tight supply. "Around Christmas people usually eat more turkey than beef," says a source. "This lessens the slaughtering of cattle and naturally cuts down on the amount of tallow produced."

With palm oil now between 1 1/2c. to 1 3/4c. per pound higher than tallow and with the high price of coconut oil, buyers are turning to tallow once again. Egypt purchases a large supply of tallow a few weeks ago, using a large chunk out of the current supply, and consequently affecting the price. In addition, exporters who oversold two and a half months ago, based on high production at the time, are coming into the market to cover the sales in a period of slack production.

Sources report the market on the firm and holding steady.

AROMATIC ORGANICS

MDI Producers

The benzene market fairly prompting some MDI producers that a price increase on their part may be warranted in the first half of 1987 as a pass-along of higher costs.

One producer says he expects MDI pricing until the second half of 1987 despite rising raw material costs. "In getting prices up," he says, "margins are going to be under pressure."

Others look ahead with considerable optimism to potentially strong growth areas in the coming years. The chipboard market, in which MDI can replace formaldehyde, reportedly has been a solid outlet in Europe during the year and is "just beginning to catch on" here, one producer says.

One comments that this market, in the embryo stages, "could become a billion-pound-per-year North American market for MDI in the foreseeable future."

Chemical and Mobay Chemical Corporation are looking at it with interest, although it is said that "there are a lot of problems involved," including a need for sustainable timber and concern over wood processing expenses.

RIM MARKET

Structural RIM market, a promising application, has not fared as well as hoped earlier this year. General Motors' "Fiero" line of cars are still leveled off during the year, and company has reportedly delayed its introduction of some comparable cars until the beginning of the next year.

ACETOL-A — Shell Chemical Company is increasing its selling prices by 10¢ per pound, effective January 1 for non-chemical customers and February 1 for chemical customers.

It was reported previously that Aristech Chemical Corporation and Dow Chemical had raised selling prices by 2c. per pound, effective January 1.

A trader described the market last week as "relatively quiet," as most activity is said to involve "the logistics of getting goods moved before the end of the year."

One benzene quote of \$1.15 was given, showing a continuation of the upward trend. Most producers have scheduled contract pricing to increase to \$1.10 on 1/2 ton from a mid-month level of 98¢. per gallon. Standard Oil will announce its January price this week.

One source noted that last week, and quoted at 78¢ per gallon. Xylene pricing was holding steady at approximately 72¢ per gallon.

One source noted that last week, and quoted at 78¢ per gallon. Xylene pricing was holding steady at approximately 72¢ per gallon.

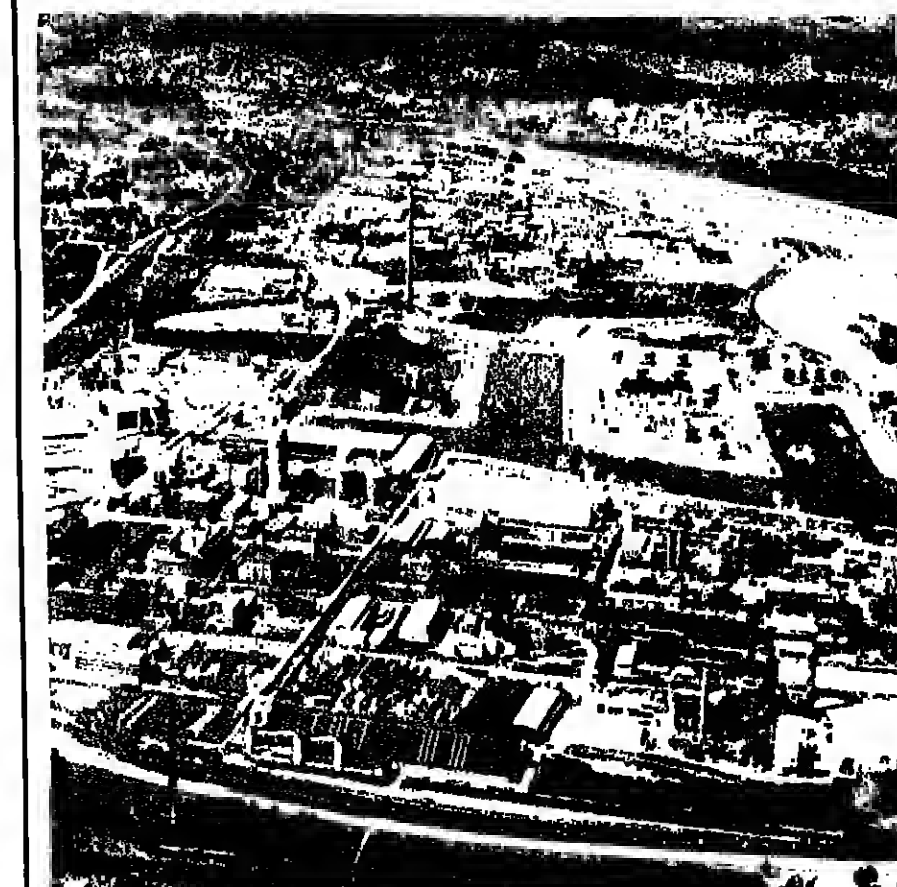
AROMATIC ORGANIC IMPORTS: OCTOBER

U.S. BUREAU REPORTS ON THE TOP 24 AROMATICS.

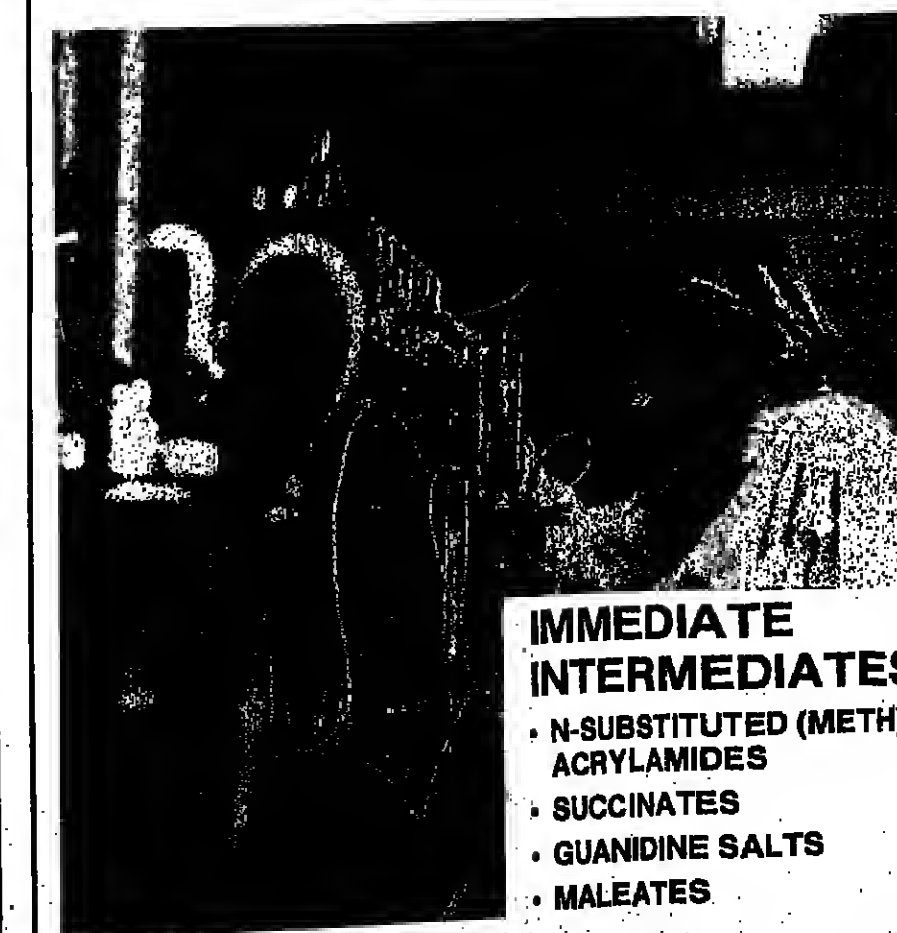
MONTHLY REPORTS ON THE TOP 25 FARM PRODUCTS			
	OCTOBER		SEPTEMBER
	QUANTITY	VALUE	QUANTITY
Apples.....	168,436	342,610	86,793
Asparagus.....	lb.		
Beans.....	7,775,014	8,693,364	8,616,476
Berries.....	185,000	42,682	395,247
Bird seed.....	13,748,838	1,641,626	13,171,745
Butter.....	15,433	16,672	35,577
Corn.....	34,778,171	3,776,100	6,234,126
Cranberries.....	1,321	2,441	2,314,898
Cucumbers.....	lb.		
Eggshells.....	150,221	67,464	184,730
Egg yolks.....	79,364	25,536	
Eggs.....	897,447	258,430	
Flour.....	1,370,110	633,081	1,440,868
Fruit and vegetables, solid, under 76 C	lb.		
Fruit and vegetables, under 76 C	lb.		
Grain.....	288,778	227,872	657,828
Grain, dry.....	30,948	77,650	3,326,957
Grain, mixed.....	1,350,168	750,854	778,619
Grain, other.....	77,601	73,988	1,825,380
Grain, monomers.....	44,788,627	6,728,484	6,221,527
Grain, other.....	8,400,893	6,026,129	470,484
Grain, other.....	176,768	985,025	6,214,310
Grain, other.....	4,870,642	6,554,888	2,487,228
Grain, other.....	2,072,643	2,054,783	6,055,924
Grain, other.....	840,886	1,026,710	85,861
Grain, other.....	35,339	11,400	

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AROMATICS

quarter of 1987, export demand in 1986 would be two and one-half times greater than 1985, and would account for a 2.1 percent increase in overall production for the year.

Reflecting relatively steady domestic business, total production through the first nine months of the year was 3 percent ahead of last year's pace, and producers say they expect the growth rate for the year will range between 3 and 4 percent.

Producers say that demand could fall off next year and return to 1985 levels. It is believed that new tax laws may curtail demand in the commercial real estate, automobile, and leisure vehicle markets. In addition, it is noted that automobile makers made wide use of sales incentives in 1986 that may not be repeated next year.

Nonetheless, market pricing has been firm recently, producers say, and the eliminating of competitive allowances has been taking

place. "This has been the calmest annual contract negotiation (period) in years," comments one producer, since "suppliers are sold out." Market tightness is said to be limited to widespread downtime in the industry during the second half of the year.

Producers say a major concern of their is rising feedstock orthoxylyene costs. In October, when phthalic pricing was last increased, orthoxylyene was priced between 12 1/2¢ and 13¢ per pound. Pricing in December has been reported at 13 1/2¢ per pound, and orthoxylyene producers are said to be aiming for a 1/4¢ to 1¢ per pound increase for January.

TOLUENEDIAMINE — Air Products Chemicals, Inc. will increase the list price of its n-toluenediamine 3¢ per pound, effective January 1, 1987, the company announced late last week. The new list price for bulk purchases will be 70 cents per pound, La. Pasadena, Texas; the new list price for truckload drum orders will be 79¢ per pound, La. Houston, Texas.

The price increase is the first for n-toluenediamine since July 1984.

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ALIPHATIC ORGANICS

EG Price Hike Slated by Most Major Producers

Increasingly tight availability of diethylene glycol has led major producers to announce price increases for the month. Most if not all of the suppliers in the market have raised prices due to take effect January 1, 1987.

Chemical and Shell have all informed customers that as of Jan. 1, diethylene glycol will be raised 2¢ per pound. DuPont also announced a 2¢ per pound increase effective Jan. 1 for contract and Dec. 1 for buyers in the spot market. Other major producers, including Eastman, are said to be supporting the industry.

A primary reason given for the price increase is the tight supply situation facing the market. Although the market for co-product glycol is also snug, that of diethylene glycol is tighter yet.

Producers for the tightness are unclear, and various possibilities for the shortage are being explored. "With ethylene glycol prices as high as they are, there is a real possibility of diethylene glycol being further points out that one of the reasons for the tightness is the shortage of ethylene glycol, which is being used in a variety of ways. We would think that this would be a factor in diethylene glycol availability.

USE STRENGTH

Diethylene glycol, though, are enjoying a good price for a product that is seeing a strong demand increase. "This season started with a bang," says one producer. "The demand has caught up to previous years," he adds. "The demand is strong in November," he adds, who notes that whether or not the resurgence of fill-in orders for January depends on the severity of the weather. The strength of demand this season has led the (ethylene glycol) system," he adds. "The demand is strong in November," he adds, who notes that whether or not the resurgence of fill-in orders for January depends on the severity of the weather. The strength of demand this season has led the (ethylene glycol) system," he adds.

The demand for diethylene glycol is strong, and the price is expected to rise. "The demand is strong in November," he adds, who notes that whether or not the resurgence of fill-in orders for January depends on the severity of the weather. The strength of demand this season has led the (ethylene glycol) system," he adds.

ALIPHATIC ORGANIC EXPORTS: OCTOBER

TABLE OF CENSUS FIGURES IN POUNDS ON THE KEY ALIPHATICS

	QUANTITY	VALUE	QUANTITY	VALUE
Alcohols	1,533,403	412,458	1,594,648	426,077
Aldehydes	1,747,611	520,285	1,592,429	468,861
Acids	81,827,183	18,218,245	78,788,461	17,922,481
Amides	5,048,972	2,341,717	5,219,398	3,338,891
Carbonyl Compounds	28,887,826	3,327,284	13,080,898	2,590,179
Chlorides	6,102,803	1,305,843	11,125,648	9,234,198
Diethylene Glycol	4,232,028	1,216,181	4,750,861	1,174,810
Diethylene Glycol	1,055,395	514,334	3,380,139	6,066,648
Diethylene Glycol	4,319,859	948,458	10,884,416	2,842,533
Diethylene Glycol	16,222,051	4,270,019	10,904,732	4,883,247
Diethylene Glycol	6,808,728	2,280,641	5,862,848	1,288,544
Diethylene Glycol	704,388	1,137,822	59,223	180,018
Diethylene Glycol	19,701,719	1,892,235	2,285,222	205,463
Diethylene Glycol	47,387,853	7,471,827	45,200,357	6,882,953
Diethylene Glycol	881,428	140,531	1,248,085	226,488
Diethylene Glycol	272,806	108,561	502,871	822,880
Diethylene Glycol	801,852	—	1,134,285	1,156,586
Diethylene Glycol	4,883,310	2,465,820	4,244,833	2,520,610
Diethylene Glycol	483,219	286,547	5,475,653	928,148
Diethylene Glycol	3,888,908	1,469,938	6,439,878	1,888,264
Diethylene Glycol	6,780,784	2,834,302	6,421,861	3,171,839
Diethylene Glycol	6,288,280	1,892,227	10,372,533	1,724,781
Diethylene Glycol	4,184,227	548,488	1,810,683	544,369
Diethylene Glycol	816,108	492,189	13,376,099	7,333,884
Diethylene Glycol	20,290,219	8,815,778	20,672,821	3,336,887
Diethylene Glycol	5,185,808	1,349,024	6,186,088	1,878,169
Diethylene Glycol	1,788,814	3,228,807	22,843,887	6,930,088
Diethylene Glycol	3,083,422	1,853,702	5,888,843	1,587,254
Diethylene Glycol	3,919,411	837,848	7,895,788	13,289,283
Diethylene Glycol	39,488,823	7,895,788	84,182,287	14,811,483
Diethylene Glycol	126,872,289	19,036,038	—	—

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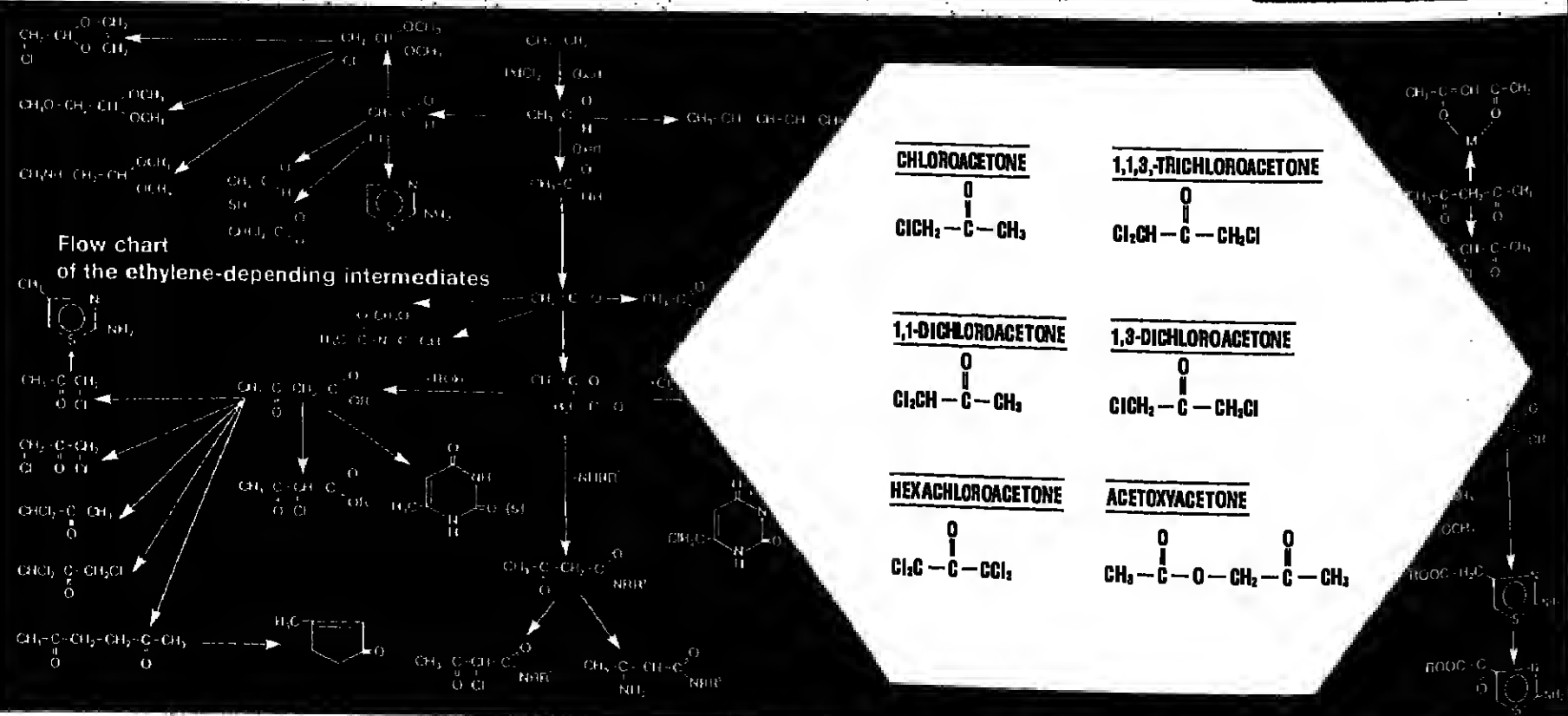
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ALIPHATICS

an attempt to keep posted prices in line with effective market prices; additionally, the company says it is seeking to establish realistic zone-delivered prices.

This move is in contrast to a price increase of 1c. per pound announced earlier this month by Celanese. Also, Exxon announced that effective Jan. 1 it would remove the 1c. per pound competitive allowance that it had placed on methyl ethyl ketone.

Market sources complain of tight supplies brought about by operating problems at a number of plants in both the US and Europe. Also, strong supply relative to demand in recent years softened pricing. The price moves by Celanese and Exxon are said to be attempts to correct pricing in light of currently snug supplies.

Advanced Materials

Continued from Page 5

while other firms will become more receptive to hybrid fabrics and three-dimensional woven fabrics in such shapes as T-beams and cylinders.

"Advanced materials will be pervasive throughout the whole industry changing the way people do things," Mr. Connors predicts. At the same time, according to the report, new production techniques will revolutionize the advanced composite industry.

High-performance, thermoplastic-resin systems, for example, promise to cut fabrication time and waste, while improving part-to-part consistency and performance. The same goes for improved automated equipment, such as filament winders and pultruders. New, low-cost raw materials, and advanced agents to bond fibers and resins, will create stronger and more durable composites.

The advanced composites group, according to the report, shows the following characteristics:

- 56 percent are privately-held. The remainder are subsidiaries or divisions of other companies.
- Sales of these 50 US manufacturers accounted for 55 percent of the entire US market for advanced composites. These firms range in size of sales (based on 1985 figures) from 2 million to \$232 million.
- Most firms projected an average 23 percent increase in sales for 1986 over 1985.
- Sales of the 50 US manufacturers were mostly to the aircraft and aerospace industry. Other industries include automotive, electrical/electronic, military, marine, medical and recreational.
- International sales accounted for an average 9 percent of the total revenues of the 50 manufacturers. Thirteen firms had no international sales.

Over the past year at least eight composite firms were absorbed by larger companies. Among the buyers were such big league players as E.I. du Pont de Nemours & Co., B.F. Goodrich Company, BASF Corporation and Amoco Corporation.

"As this market grows, it might well be survival of the fittest," Mr. Connors says.

DRUGS & FINE CHEMICALS

lanolin and Wool Grease Seen as Finally Levelling Off

After a year and a half, which saw gyrations in the prices for lanolin, the product is more available," says source, "right now, we are looking for a market is termed 'normal' by many sources, with no new applications appearing up in the immediate future."

"The market is termed 'normal' by many sources, with no new applications appearing up in the immediate future," says source, "right now, we are looking for a market is termed 'normal' by many sources, with no new applications appearing up in the immediate future."

lanolin prices have been stable during the past months. Current list prices are \$11.15 per pound for the technical grade and \$1.18 to \$1.25 per pound for the pharmaceutical grade. There may be slight variations depending on the quantities ordered.

Source says that there is "a craze back" for lanolin products, and predicts a "rebirth" in skin care products.

WOOL FOR WOOL GREASE
Annual consumption of lanolin is estimated between 10 and 15 million pounds; some sources put the figure at 20 million pounds.

Consumption of lanolin derivatives is estimated at 2 to 3 million pounds; pricing of the derivatives is closely related to pricing of lanolin.

Recent prices of wool grease, lanolin material, are quoted at around \$0.50 to \$0.60 per pound. Several sources mention a drop in the prices for wool grease, which may level off in the 15 days during the coming year. A year ago, wool grease was priced at 28¢ per pound.

Recent import figures for wool grease showed over 5 million pounds of wool grease imported into the US. The figure for 1984 and for 1985 was 5 million pounds. From this total, to date, Australia has imported 2 million pounds of wool grease into the US, down from 3 million pounds in 1984. Australia exported 2 million pounds of wool grease.

CHOLINE CHLORIDE -- Syntex Inc. will produce for choline chloride, effective 1987.

Prices will be as follows: 50 percent grade is 36¢ per pound, bulk, in 500 lb. and 1000 lb. bags. Bagged prices are 36¢ per pound for 40,000 pounds, 30¢ for 5,000 pounds.

PRICES TRENDLINES

WEEK ENDING DEC. 26, 1986

CHANGES/UP

None

CHANGES/DOWN

None

DRUGS INDEX

The Drugs & Fine Chemicals index reflects the prices of 10 representative materials in this sector and the quantity of each produced in 1985.

Dec. 26, 1986	211.18
Dec. 19, 1986	211.18
Nov. 28, 1986	211.16
Dec. 27, 1985	211.16

Chemical Prices Start on Page 24

10,000 pounds, 43¢ per pound for 5,000 pounds, and 44¢ per pound for 2,000 pounds. Less than 2,000 pounds cost 44¢ per pound, each.

For both grades the company indicates a 1¢ freight allowed on 2,000 pounds or more. Less than 2,000 pounds, f.o.b. plant or warehouse. For shipments West of the continental divide 4¢ per pound is added.

Syntex is following the lead of Nutrilabs Inc. and Chumuck Chemicals, the Canadian producer of the product, who announced similar price hikes earlier this month (CMR, 12/8/86, p. 22).

Choline chloride is termed as "moving well" by industry sources. The market is receiving considerable support as result of the expansion in the poultry industry.

BOTANICALS

KAYAYA GUM -- Buyers for this gum are said to be waiting while efforts by the Indian government to establish floor prices for this product are under way. "The market is very quiet," says one buyer of the crude product, "with virtually no recent offerings."

According to industry sources, NAFED, the National Agricultural Cooperative Marketing Federation of India, Ltd., aims to raise present kayaya gum prices by about 18 percent. At present, prices quoted to importers of the crude are at \$130 for 60 kilos for the number two product and \$120 for 60 kilos for the number one variety. Prices for the fine-

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DRUG & FINE CHEMICAL EXPORTS: OCTOBER

BUREAU OF CENSUS FIGURES ON THE KEY DRUGS.

		OCTOBER	SEPTEMBER
		QUANTITY	VALUE
Aspirin, bulk	gms.	46,180	2,308,818
Aspirin, tablets	gms.	88,250	8,784,245
Aspirin, tablets	lbs.	89,489	2,954,227
Aspirin, tablets	gms.	8,268,200	703,531
Aspirin, tablets	gms.	1,685	2,827,434
Aspirin, tablets	lbs.	478,300	702,117
Aspirin, tablets	lbs.	19,804	88,898
Aspirin, tablets	lbs.	1,872,282	1,142,328
Aspirin, tablets	lbs.	2,179	323,548
Aspirin, tablets	lbs.	3,924	8,758,602
Aspirin, tablets	lbs.	8,338	1,949,853
Aspirin, tablets	lbs.	3,419	4,172,460
Aspirin, tablets	lbs.	113,208	2,785,591
Aspirin, tablets	lbs.	21,940	484,779
Aspirin, tablets	lbs.	203,448	1,042,888
Aspirin, tablets	lbs.	23,493	29,330
Aspirin, tablets	lbs.	8,282	82,032
Aspirin, tablets	lbs.	2,770	32,422
Aspirin, tablets	lbs.	88,384	1,014,058
Aspirin, tablets	lbs.	2,448	22,442
Aspirin, tablets	lbs.	32,312	184,181
Aspirin, tablets	lbs.	205,828	882,294

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DRUGS & FINE CHEMS

Presently, prices for locust bean gum are quoted at \$4.75 to \$5 per pound, depending on quality. Industry sources expect a slight drop in price of about 5 percent for the coming year. At present there are isolated quotes for locust bean gum at \$4.50 and even below \$4. But one source explains, this might be for a lower-quality product, adding that a speckless, high-quality gum is required by most end users.

Supply is described as "readily available" by one source, adding that "there is not much buying going on right now." This drop in demand is blamed on the combination of higher prices for the product and a weakened dollar.

The new crop is in and is termed good by one source. End users are said to be preparing in place their orders for the prime season coming up in March through June, when locust bean gum producers are getting ready for the summer.

Imports are up for the first 10 months of 1986. Through October 4,247,696 pounds came into the US, as compared to 3,845,971 pounds through October in 1985.

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Pesticide Restrictions

Continued from Page 4

It was cancelled for most home and agricultural uses in 1975 after EPA determined it caused cancer in laboratory animals.

In 1975, the agency reached a settlement under which the remaining uses of the chemical, except for termite control, were phased out over a three-year period. Only remaining legal use of chlordane is termite control by way of underground application.

DDT was formerly used throughout the US to control insects on crops and around the home. It was banned in 1972 because of its persistence and consequent magnification in food chain and because of its adverse effects on the environment, particularly the reproductive effects on fish and fish-eating birds.

Dieldrin and dieldrin are also insecticides that were widely used through the agricultural industry before they were banned by EPA in 1975 on the basis of their risk to human health and the environment. Both pesticides are persistent in the environment and cause cancer in animals, according to the EPA.

Methylene Chloride

Continued from Page 7

In an emergency standard, "We have acted solely by some employers to substitute chemicals and reduce exposures, but we will never be full protection until we have a standard that reduces exposures to the safe level."

In denying the petition, OSHA said that "rulemaking would begin on methylene chloride. The agency noted that more than one million workers are exposed to this liquid chemical, widely used as a solvent in industrial processes, food preparation and agriculture."

OSHA says there is "sufficient evidence" that methylene chloride can cause cancer in animal species, but it maintains that human studies are inconclusive on whether exposure to the chemical is harmful.

The existing OSHA exposure limit is 500 ppm methylene chloride per million parts of air. The union feels it is too high. UAW

says it should be reduced to the lowest feasible level.

Last May, the American Conference of Government Industrial Hygienists changed its recommended threshold limit from 100 ppm to 50 ppm.

'Bendectin' Award

Continued from Page 5

and in the other the jury was unable to reach a verdict.

In one case in 1983 a jury found in favor of the plaintiff. However, the trial judge overruled the jury's verdict on the basis the evidence presented was not sufficient to prove "Bendectin" was the cause of the child's birth defects. In 1986, a court of appeals overturned the trial judge's ruling and restored the original jury verdict. Merrell Dow has filed a petition for a rehearing of the case by the Court of Appeals which is currently pending.

Two court decisions have been rendered in cases outside the United States. Both were awarded in favor of Merrell Dow's West German subsidiary in January, 1986.

This announcement is neither an offer to sell nor a solicitation of an offer to buy these securities. The offer is made only by the Prospectus.

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Chemical Finance

C&K Sells Kem Operations

Crompton & Knowles Corporation has sold off most of its Kem cleaning, maintenance and water-treatment chemical operations in two separate transactions. As a result of the divestment and negotiations to sell the remaining portion of the Kem business, the company says it will take a charge of \$7.7 million against 1986 earnings.

The charge will take account of an accumulated foreign currency translation adjustment of \$7.1 million related to Kem's international operations. The remaining \$660,000 represents the expected charge for the disposition of all the Kem operations.

Kem accounted for about \$27 million or 14 percent of the company's \$186 million sales in the first nine months of this year. Although the foreign portion of the business has been profitable, the US business has operated at a loss for several years, Crompton & Knowles says.

Vincent A. Calarco, chairman, president and chief executive officer of the company, said in making the announcement that despite the \$7.7 million one-time charge, "we expect to report 1988 as a profitable year" based on the performance of continuing operations.

According to Mr. Calarco, the divestment was made because "Kem didn't fit our corporate strategy of operating specialty businesses which permit long-term differentiation of products and services to the customer."

For the latest nine months, C&K reported record earnings of \$8.4 million, or \$1.06 per share, based on sales of \$186 million. For the same period of 1985, the company's sales were \$174 million, with earnings of \$5.3 million, or \$1.52 per share.

Phelps Dodge Completes Acquisition

Phelps Dodge Corporation has completed its acquisition of Columbian Chemical Company for approximately \$250 million. Columbian Chemicals, headquartered in Atlanta, Ga., operates five carbon black plants and two iron oxide plants in the US and through subsidiaries, six carbon black plants in the UK, Canada, Germany, Italy and the Philippines. For the nine-month period ending September 30, 1986, the company's net income was \$19.8 million, on sales of \$230 million.

For Phelps Dodge, which lays claim to being the nation's largest copper producer, with earnings of \$50.8 million and sales of \$839.7 million during the first nine months of '86, the acquisition reflects its announced intent to diversify into one or more additional businesses.

The purchase price was made up of \$60 million of Phelps Dodge internally generated funds, \$180 million of bank debt financing arranged by Morgan Guaranty Trust Company, and about \$10 million of assumed debt, net of cash on hand, the company says.

Columbian Chemicals will continue to be operated by its current management, headed by Alan Burkart, president and chief operating officer. Ladislav von Hoffmann, chairman of the board, and Kurt Eckrich, a director of Columbian Chemicals, have resigned their positions, but will remain with the company as consultants, Phelps Dodge says.

Sterling Drug Acquires Three

Two European over-the-counter pharmaceutical companies with combined sales of close to \$30 million have been acquired by Sterling Drug Inc. and, in a separate transaction, Sterling has acquired Woodroff Laboratories, Inc., a Santa Ana, Calif.-based producer and marketer of a patented synthetic wound-care product.

John M. Pietruski, Sterling chairman and chief executive officer, says the European acquisitions—Laboratoires Valda, a family-owned company in Paris, with manufacturing facilities in France and Italy, and Laboratoire do Docteur Furt, based in Bordeaux, "are important steps in Sterling's stated goal to strengthen the company's presence in these two key markets."

According to Sterling, Valda lozenges are sold in France and Italy and have strong export sales and the company also makes and markets medical gums. Furt produces and markets products in the laxative category and its product line also includes diet products and diet aids.

Woodroff Laboratories makes and markets "Biolon" biosynthetic burn wound dressing, which eliminates the need for painful dressing changes during the healing process since it permits viewing of the wound and penetration of topical antibiotics. The product will be marketed by Winthrop-Breco Laboratories, Sterling's domestic prescription medicines marketing division. Terms of the cash purchase were not disclosed.

Koppers Purchases Operation of ICI Americas

Koppers Company has purchased the "Alluc" specialty thermoset resins business of ICI Americas Inc. for an undisclosed price, enmeshing and flame-retardant resins, vinyl esters, binders, ioners and ITP molding resins. The sale includes commercial knowledge, customer lists, trademarks, manufacturing know-how and patents.

Dr. Alonzo Wm. Lawrence, senior vice-president, notes that the resins will expand Koppers' existing "Dilon" value-added resins business.

Expansion of the specialty polyester resin line is part of a Koppers strategy to focus operations on its strongest businesses—chemicals and construction materials and services. During 1986, the company completed sales of most of the ten businesses the company said it would divest and formed a \$200 joint venture in the construction materials and services sector.

Chemical Financial Briefs

Amoco Corporation has approved a 1987 capital and exploration budget of \$1.5 billion, essentially unchanged from \$1.5 billion this year. The company knocked down its '88 spending target to about \$3.5 billion from the original \$5 billion due to the steep drop in oil and gas prices.

Unilever United States, Inc., has received early termination of the pending purchase under the Hart-Scott-Rodino act in connection with its merger agreement with Carbide-brown-Pond, Inc. and expects to complete the merger this Wednesday (December 10).

Henley Group Incorporated, La Jolla, Calif., has executed a previously announced senior revolving credit agreement with 21 banks providing up to \$3 billion for letters of credit or acquisitions of businesses or companies, although no particular investment or acquisition has been identified.

Squibb Corporation, Princeton, N.J., has declared a special dividend of one share of common stock of Westmark International Incorporated, the holding company of Squibb's high-technology medical equipment business for each five shares of common stock held by shareholders on December 31.

Cheper Vision, Inc., has reached an agreement in principle to sell its pharmaceutical products business to Johnson & Johnson for approximately \$30 million in cash before the end of the year.

HEAVY & AG CHEMICALS

Ferric Chloride Producers Face a Mostly Soft Market

The ferric chloride industry is in a period of consolidation in some of its markets and growing in others, but overall, producers face significant over-capacity.

Domestic production this year is projected to register 188,000 tons, virtually unchanged from last year, while industry capacity totals 200,000 tons.

Pricing in the industry is soft, with list prices quoted at \$175 per ton on the East Coast and \$230 per ton in the West and Midwest. Sources say Midwest prices are being discounted.

Seventy-five percent of domestic output is used as a flocculant in the treatment of sewage. US demand for the sewage grade material is seen to be generally flat, with earlier strength being lost to the gains of electrolytes and water soluble polymers. But this is not the situation in the West, especially in California.

With its ability to bind sulfur in an insoluble complex, ferric chloride is extremely useful to California's sewage treatment facilities, many of which are situated in populous areas and from which the emission of hydrogen sulfide is a serious problem.

Moreover, some of these facilities burn their sludge in digesters, and the addition of ferric chloride to the sludge helps them meet California's stringent environmental regulations by keeping the release of sulfur dioxide at a minimum.

With Western demand for ferric chloride strong—Los Angeles, for example, is seeking bids for an additional 17,000 tons per year—producers there remain bullish. One of the largest among them, Imperial West, doubled capacity early in 1986.

MARKET TO DECLINE

The Northeastern and Midwestern markets for sewage grade ferric, however, are expected to decline at a rate of 3 percent per year. Producers in these regions that are operating at full capacity appear to be using some of their output to supply or are supplying steel producers KA Steel Chemicals has built a new plant in Dravosburg, Pa., on the property of, and in order to supply, USX, which is in the midst of a strike. Producers that make primarily sewage grade material are said to be operating at significantly less than full capacity.

Mitigating the slump in US sewage grade is the strength that ferric chloride has demonstrated in potable water treatment, representing 18 percent of its total use. Demand for ferric chloride in water treatment plants is expected to grow at 5 percent per year through the rest of the decade.

The plants use ferric to clarify and flocculate water, but it has gained additional favor for its ability to maintain proper pH balance.

Moreover, ferric chloride may gain a new advantage over its main competitor in water treatment, aluminum sulfate, if the EPA avoids issue guidelines for residual aluminum. No such regulations are presently

under consideration, but a ferric industry observer suggests they may be in a few years.

One producer that is entering the Canadian market and will be promoting ferric chloride for water as well as sewage treatment is C-I-L, which is building a facility in East Montreal with a capacity of 40,000 metric tons. The plant is scheduled to be completed in June of 1987 and it is being built primarily to supply the needs of Montreal and environs, but a spokesman says the company hopes to market ferric chloride throughout Quebec

PRICES TRENDLINES

WEEK ENDING DEC. 26, 1986

CHANGES/UP

None

CHANGES/DOWN

None

HEAVY & AG INDEX

The Heavy & Ag Chemicals Index reflects the prices of 18 representative materials in this sector and the quantity of each produced in 1985.

Dec. 26, 1986 113.69
Dec. 19, 1986 113.69
Nov. 26, 1986 113.69
Dec. 27, 1985 113.69

Chemical Prices Start on Page 24

and penetrate the Canadian pulp and paper mill market. Any possibility of entering US markets, were it to come, would be years away, the company says.

An industry source points out that, "ten years ago, ferric chloride sold itself, but it has to be marketed aggressively in the present-day market."

BASES & SALTS

CAUSTIC SODA—Holtzchem, Inc., a major distributor of caustic soda, has announced an increase in the price of its caustic soda solution, effective immediately and as contracts permit, on a case-by-case basis.

The company notes that the unfavorable balance of caustic soda and chlorine, which resulted in the only mixed success of the industry's October 1 increase, no longer prevails.

The company adds that chloralkali operating rates are considerably higher than a year ago, due to rationalization, but that there is no likelihood of a supply shortage in 1987. Holtzchem does expect a higher price for the ECU in 1987, but does not know by how much or whether it will tend to affect chlorine or caustic soda.

SODIUM CHLORIDE—International Salt Company has announced price increases on its evaporated and rock salt products, effective with orders and shipments on and after January 28, 1987.

According to the company, the increases

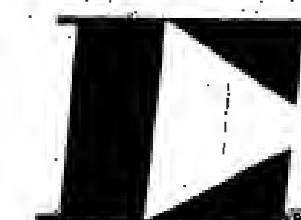
INORGANIC CHEMICAL OUTPUT: SEPTEMBER

SELECTED FIGURES IN SHORT TONS FROM THE CENSUS BUREAU.

	SEPT. '86	AUG. '86	SEPT. '85
Aluminum sulfate, commercial	110,403	123,521	69,001
Calcium carbide, commercial	18,202	16,804	18,376
Calcium phosphate, dibasic anhyd.	49,635	44,045	41,713
Caustic soda, dry	18,941	16,071	23,286
Caustic soda, liquid	947,693	927,516	685,164
Chlorine, gas	877,271	665,880	840,591
Chlorine, liquid	893,178	899,999	839,368
Hydrochloric acid	283,571	238,198	240,558
Hydrofluoric acid	15,443	21,699	16,488
Hydrogen peroxide	13,304	13,308	12,991
Phosphorus, elemental	28,244	28,998	28,228
Phosphorus oxychloride	2,741	2,456	1,989
Phosphorus pentasulfide	8,471	5,262	5,514
Phosphorus trichloride	5,120	5,971	5,515
Potassium hydroxide, liquid	—	—	15,882
Potassium pyrophosphate, anhyd.	1,645	1,889	1,694
Sodium chloride	28,498	28,503	24,405
Sodium metal	4,099	4,092	1,528
Sodium sulfate, anhyd.	97,471	60,727	66,808

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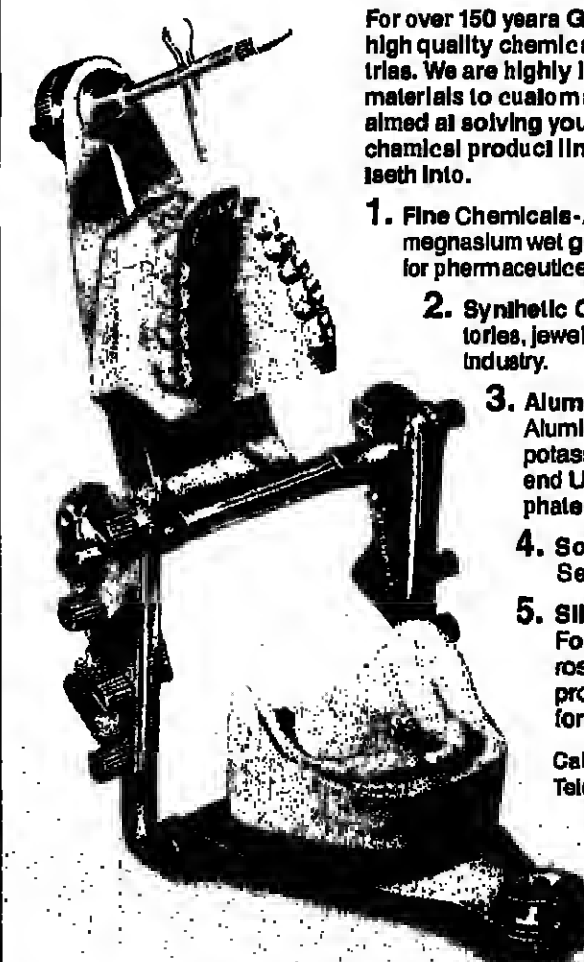


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HEAVY CHEMICALS

average about 3 percent and will mean an advance of approximately 12c. per 60 pound bag and \$2 per bulk ton. In addition, discounts from published f.o.b. plant prices will be cancelled, the company says.

Continuing pressures on margins due to higher costs for labor, packaging materials and additives make the increase necessary, according to international Salt.

INDUSTRIAL ACIDS

SULFURIC ACID — Stauffer Chemical Company is raising its off-schedule pricing for sulfuric acid shipped from its Portland, Ore., Tacoma, Wash. and Dominguez and Martinez, Calif., facilities by \$5.35 per ton, 100 percent basis, not to exceed current schedule pricing. The increase is effective immediately, or as allowed by contract.

On December 1, Stauffer raised the price of its Hammond, Ind., sulfuric by the same amount, adding their name to the growing number of producers that have recently raised prices for both the recovered and elemental product.

Their latest hike, however, falls in line with General Chemical's recent increase. Whether this represents the start of a Far-western trend for 1987, and whether such a trend would affect the price of recovered as well as elemental sulfuric, remains to be seen.

METALS AND MINERALS

COBALT — Zaire and Zambia have reportedly agreed to establish a uniform price for cobalt at \$7.00 per pound. The November 20 agreement was intended to stabilize the cobalt market and the price has held to date, though its future is open to question.

One source feels that demand for cobalt is strong enough to keep its price at or near \$7.00, but he adds that demand will probably have to rise to sustain the price through all of 1987. According to the Bureau of Mines, demand was 19 percent higher in September than in August, but cobalt's price at the time was \$6.00-\$6.40.

The success of the \$7.00 figure, however, will depend on cooperation between Zambia and Zaire as well as on demand. In the Spring of 1984, the two countries, whose combined production of cobalt accounts for 60 percent of the world's total, established a price of \$11.70; but the price collapsed when Zambia reportedly undercut its partner, initiating a price war that drove the price of cobalt to its historical low.

If Zambia and Zaire succeed in honoring their latest agreement, a factor in favor of the \$7.00 figure is its reasonable level. According to industry sources, \$7.00 is higher enough to encourage production, assuming demand remains healthy, but it is not so high that a repetition of price wars is assured.

Fiber Optic Sensors

Continued from Page 7
elimination of spark hazard, smaller size and lighter weight, accuracy and range of measurement, and resistance to shock, vibration and noise.

According to the study, while theoretical

research in the US has addressed virtually all potential fiber optic sensor applications and has established a theoretical basis for practical applications in many areas, most current practical US applications are still focusing on proximity, liquid level, temperature and medical sensing.

"In contrast," says IRD project manager Carole Keogh, "fiber optic sensor development in the UK and Canada is somewhat more diverse. In what appears to be the consequence of market dynamics, those countries have made considerable progress in the commercial application of flow and pressure sensors and the development of remote systems."

Because of their reliance on offshore markets as opposed to industrial markets, more emphasis has been put on the development of pressure and flow systems because they are vital in offshore operations and resolution of difficulties associated with fiber optics at extreme distances.

On the other hand, demand is strong in the US for proximity sensors for factory automation, for temperature and level sensors in military/aerospace markets, and for electric sensors in medical markets.

As for Japan, the current emphasis is on the development of new fiber optic sensors for household and other consumer applications, as well as ongoing development of industrial fiber optic sensors to replace conventional types, IRD says.

Approximately 100 US manufacturers are involved in the fiber optic sensor market, according to the IRD report. Among the market leaders are Cardiovascular Devices, Inc., EOTec Corporation, Luxtron Corporation, Honeywell's Micro Switch Division, and Electro Fiberoptics Corporation.

Many applications of the new fiber optic sensors involve displacing older types of sensors, but with few exceptions the traditional "low-technology" sensor manufacturers

have run into technological barriers to entry when they have looked at the fiber optic sensor business. "The new sensor business is dominated by small high-tech companies, some of them started only a year or two ago," comments IRD's Keogh. The fragmented "niche" character of the market has led to some "nice profit margins," according to the company's study, which does not predict any sort of near-term shakeout. "But all the conditions are ripe for a wave of mergers and acquisitions," points out Ms. Keogh.

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COATINGS & PLASTICS

Du Pont Scores

Continued from Page 3

advancement in fiber technology since nylon." To date, the company's investment in this product has totalled over \$600 million.

The material, five times stronger than steel, is used mostly in composite structures in aerospace and industrial applications requiring high strength. It is also used in rope and cable manufacture, radial passenger tire and protective vests and garment applications, as well as a replacement for asbestos in gaskets and brake linings.

In 1983, the US market for "Kevlar" moved from 15 million pounds to 17 million pounds. To meet this new demand, Du Pont increased production capacity at its Richmond Virginia plant from 15 million to 49 million pounds, at a cost of \$200 million. This capacity is expected to meet US domestic and export markets through the end of the decade.

With presence established in both US and European markets, both producers are now looking to the Japanese market.

In 1983, Du Pont started a joint venture with Toray Industries Inc. of Japan for the sale of "Kevlar" in Japan. The Du Pont-Toray Company currently imports polymer chips from the US, processing them for sale to Japan. By 1988, the company plans to have a production plant on line in Japan, with capacity "in excess of 6.6 million pounds," after expenditures totalling \$100 million.

Akzo has also been active in the growing Japanese market. Enka and Sumitomo Chemical Company have recently agreed to form a joint venture, Nippon Aramid Yugen Kaisha, to market Enka's "Twaron" fibers in Japan.

JAPANESE MARKET STRONG

The venture predicts sales totalling 200 metric tons in Japan next year, and sees the market expanding tenfold by 1991. By that time, it plans to build a 2000 metric ton production plant to process polymer, which it will continue to import from Akzo.

De Pont and Akzo are not the only producers strengthening their presence in Japan. Teijin Ltd. has been marketing an aramid fiber, "HM-50," similar to "Kevlar" but based on a different process, for the past 4 years. The company started a 1.1 million pound per year production plant in Japan last year.

Teijin also markets, "Teljiconex," a polymer line similar to Du Pont's "Nomex." Together with Technora Ltd. of Japan, Teijin has announced plans to start marketing "Technora" a new line of aramid fibers, by the summer of 1987.

PLASTICS MATERIALS

ACRYLIC POLYMERS — Rohm and Haas Company will be raising prices for many of its acrylic acid based "Acrysol" water-soluble polymers on January 1, the firm announced last week.

The price increase, the first for the product

line, will raise prices for selected grades of the material from one cent per pound to ten cents per pound, depending on product.

"Acrysol" polymers are used primarily in industrial water treatment, oil production, mining and detergent applications.

PHENOLIC RESINS — Schenectady chemicals will be raising prices for its lines of phenol and alkylphenol-based resins on

PRICES TRENDLINES

WEEK ENDING DEC. 26, 1986

CHANGES/UP

None

CHANGES/DOWN

None

COATINGS INDEX

The Coatings & Plastics Index reflects the prices of 13 representative materials in this sector and the quantity of each produced in 1985.

Dec. 26, 1986 306.4
Dec. 18, 1986 306.4
Dec. 30, 1985 306.4
Dec. 27, 1985 308.4

Chemical Prices Start on Page 24

January 15, the company announced last week.

To date, BTL Specialty Resins and Borden Chemical Company have announced phenolic resin price for January, in response to higher phenol costs.

MISCELLANEOUS

ACTIVATED CARBON — Despite price increases this year, producers describe market pricing as "unsettled." Discounts are "all over the place" says one producer, giving ranges of 5 percent to 20 percent, off list prices.

Overcapacity and a surge of cheaper imported substitutes, particularly coconut carbon from the Philippines, have been keeping prices low, producers say.

The market for activated carbon is described as mature. US demand is currently estimated to run between 190 million and 200 million pounds per year, flat to 1.5 percent annual growth is expected for the future.

Industry capacity, which had been around 400 million pounds per year for several years, was pruned considerably when Witco Corporation left the business. Westvaco Inc., another producer is said to have reduced capacity, putting some production lines on standby. Subsequent industry restructuring is said to have reduced the figure to between 300 million and 350 million pounds. Even with this improvement, producers feel that overcapacity will continue to dominate the market for the near future.

COATING & PIGMENT EXPORTS: OCTOBER

BUREAU OF CENSUS FIGURES ON THE KEY PAINT MATERIALS.

	OCTOBER '86	SEPTEMBER '86
	QUANTITY \$ VALUE	QUANTITY \$ VALUE
Antimony Oxide	215,152 342,069	198,855 5,942,066
Carbon black, including thermal	8,860,070 4,166,639	822,525 686,036
Chromium pigments (1)	469,574 746,443	4,164 66,418
Colors, lakes and toners (Cyanine)	181,037 666,556	288,810 984,802
Concentrated dispersants	128,293 813,044	108,030 284,887
Yellow	92,884 882,880	50,718 622,084
Red	38,443 526,538	488,091 1,856,630
Violet	488,091 1,856,630	777,438 2,797,181
Blue	1,048,098 4,208,502	315,238 376,989
NBP	315,238 376,989	1,988,422 1,662,824
Prepared paint and varnish dryers	1,988,422 1,662,824	8,801,141 3,242,036
Lead oxides	8,801,141 3,242,036	12,000 12,001
Lead oxides, net, syn.	12,000 12,001	767,963 247,381
Phthalate esters: Diisobutyl phthalate	8,801,141 3,242,036	81,722,201 14,788,768
Other phthalates	16,776,004 10,897,146	20,435,836 14,788,768
Titanium dioxide	240,818 180,498	73,893 48,882
Zinc oxides	228,310 310,388	86,525 288,658
Siliconum oxide		

(1) Includes mixtures

Dane's Salt

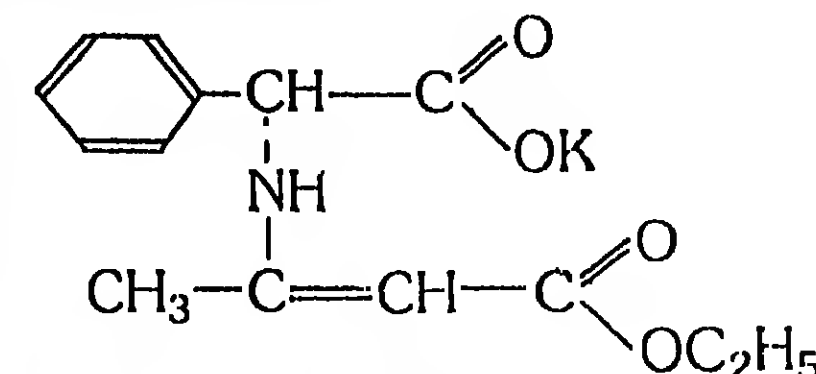
DANE'S SALT OF

D(ALPHA) PHENYLGLYCINEPOTASSIUM ETHYL

Chemical Formula: C₁₄H₁₆O₄NK

Molecular Weight: 301.3

Structural Formula:



Description: White solid powder

Melting Point: Above 220°C (with decomposition)

Assay (Purity): 98%-101% as C₁₄H₁₆O₄NK

Water Content: (by K.F. Method)

Max. 0.5% w/w

20:-75° to -85° (C=2, 1NHCL)

D

20:+270° to +280° (C=0.5, Absolute Ethanol)

D

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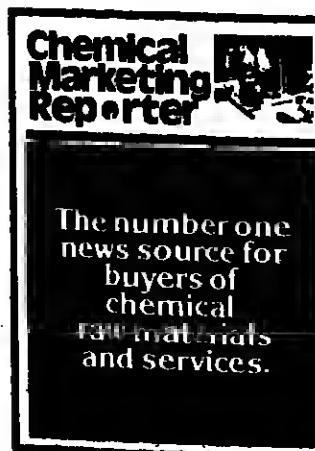
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PERFUMES & FLAVORINGS

Synthetic Musk Prices Rise, Responding To Dollar, Imports

Synthetic musk spot prices jumped last week as higher shipping prices of the product most dramatically affected. Musk ketone increased from \$8 per pound to \$10 per pound. Musk xylol increased from \$2.90 per pound to \$3 per pound. One source quotes xylol at \$3 per pound on the spot market.

Reasons cited for the price rise focus on weakening dollar overseas and a backwash from low prices suppressed by import duties. A domestic manufacturer estimates the dollar's effect on overseas prices is purely the dollar change against the yen. One domestic distributor of musks says "low priced imports from China depressed the market, keeping all prices lower."

Other indication of the current competition is the total import figure for musks. For 1985, a total of 819,977 lbs. were imported; through October, 1,240,373 pounds have been brought into the country. That such large quantities, valued at \$2,396,000, have reached the U.S. attests to the drive to sell material. One source says the quantities are mostly musk xylol, the largest volume and widely applied of the "musk" aroma chemicals.

Of the total synthetic musks imported through October, China accounts for 50 percent, the Netherlands 17 percent, Great Britain and Switzerland for 15 percent and 12 percent respectively. The material from the Netherlands and Switzerland is predominantly musk ketone.

MUSK XYLOL CHEAPER
Musk xylol is less expensive than musk ketone because its "cheaper feedstock costs" and production methods keep it lower," says a musk chemicals broker. The ketone, as a result, is compounded in more costly perfume. One chemist with a domestic supplier of synthetic musks says that, though the two are obviously different, "compounders use the ketone in more expensive and the less expensive formulations more out of habit than need." He adds that whether one is relatively more desirous than the other is a matter of subjective preference. The best of the three musk musks is musk ambrette, a product that has been the subject of controversy since being "flagged as a sensitizer," according to an aroma chemist. Musk ambrette has not increased in price because of the competition the Chinese have from a US producer. A spokesman for the producer says that in the last few years musk ambrette has been restricted for skin care markets, like perfumes and after-shave.

He maintains that, despite an import drop from 150 tons in 1981 to less than 20 tons in 1985, musk ambrette is still a necessary and sought after material. "Volume use of the ambrette

has decreased, but it is still widely used. It is not easily replaced." Alternatives, he says, are either prohibitively expensive or lower quality.

The other two groups of synthetic musks are macrocyclic and polycyclic musks. Neither group has seen any change in pricing but for different reasons. The macrocyclic musks (muscone, civetone and cyclopentadecanone) are still widely used.

PRICES TRENDLINES

WEEK ENDING DEC. 26, 1986

CHANGES/UP

Allspice, Honduran, 1c. per lb.
Cassia, Keweenaw & C. lutea, 1-2c. per lb.
Cedarwood oil, Chinese, 30c. per kilo
Cinnamon, H-2, 2c. per lb.
Cinnamon leaf oil, Chinese, 5c. per lb.
Citronella oil, Ceylonese, 10-20c. per lb.
Eucalyptus Citronella, Chinese, 35c. per kilo
Lemon oil, Israeli, 25c. per kilo
Lemongrass oil, Guatemalan, 10c. per lb.
Oscitea Cymbidium oil, 10-50c. per kilo
Peppermint oil, Chinese 50%, 20c. per kilo
Sourwood oil, Chinese 80%, 30c. per kilo
Tarragon, domestic, 50c. per lb.

CHANGES/DOWN

Basil leaves, French lancy, 3-4c. per lb.
Caraway seed, Polish, 1c. per lb.
Cloves, Indonesian 80%, 5-20c. per kilo
Coriander seed, Rumanian, 1c. per lb.
Cumin seed, 1-3c. per lb.
Oil seed, Indian, 2c. per lb.
Fennel oil, Chinese, 35%, 50c. per kilo
Palmarosa oil, Brazilian, 51c. per kilo
Patchouli oil, Indonesian, 30c. per kilo
Vetiver oil, Indonesian, 50c. per kilo

PERFUMES INDEX

The Perfumes & Flavorings Index reflects the prices of 11 representative materials in this sector and the quantity of each supplied in 1985.

Dec. 26, 1986	71.00
Dec. 19, 1986	71.00
Nov. 26, 1986	71.00
Dec. 27, 1985	71.00

Chemical Prices Start on Page 24

canalide are examples "are the most expensive," says an aroma chemicals importer. "No one can afford them." Due to their high and varied price range, from \$25 to \$1,500 per pound, currency fluctuation would have to be in place for a long time before sellers would adjust prices.

The polycyclic musks are the newest market entries. Developed in the 1950's, products such as ethylene brassylate, geoxilide and pontilide have made substantial gains in the aroma chemicals market.

A market analyst predicts that the ketone and xylol price increases cannot reach much more than 10 percent of November spot levels and emphasizes that 20 to 25 percent increases are inconceivable. "Competition is simply too tight. Prices cannot go up any more."

SEED & SPICE IMPORTS: SEPTEMBER

A SELECTION OF STATISTICS FROM THE BUREAU OF CENSUS.

	SEPT.	AUG.	YTD '86	SEPT. '85
Caraway seed.....lb.	782,072	876,534	8,080,763	658,083
Cassia.....lb.	1,824,284	3,008,078	15,827,430	2,845,781
Celery seed.....lb.	706,137	205,686	3,312,240	847,885
Chenopium, unground.....lb.	201,174	128,664	1,777,788	308,581
Cumin.....lb.	78,887	185,088	1,873,480	473,821
Coriander.....lb.	848,338	840,877	8,179,930	787,642
Cumin seed.....lb.	641,128	180,018	3,858,780	388,181
Fennel seed.....lb.	142,800	178,849	8,843,307	2,188,941
Garlic, unground.....lb.	2,481,330	1,081,377	8,430,235	8,388,644
Mustard seed, whole.....lb.	8,876,132	6,853,827	86,098,898	8,855,338
Nutmeg, unground.....lb.	184,188	248,088	3,038,235	425,227
Onion, whole.....lb.	888,381	716,218	8,430,235	860,389
Peppercorn.....lb.	835,881	782,394	11,854,738	3,487,489
Pepper, black, unground.....lb.	3,171,281	8,850,571	12,084,442	2,188,941
Pepper, white, unground.....lb.	782,088	1,080,428	8,887,885	1,65,212
Pepper, white, unground.....lb.	816,413	84,889	1,127,447	134,812
Peppercorn, unground.....lb.	86,720	84,889	2,823,248	1,100,172
Sage, unground.....lb.	262,098	485,088	3,441,148	269,098
Sage, unground.....lb.	155,841	348,432	1,411,400	269,098
Vetiver beans.....lb.	93,228	91,433	1,411,400	269,098

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December 29, 1986 CHEMICAL MARKETING REPORTER

WEEK ENDING DECEMBER 26, 1986

This chemical prices section contains spot quotations and/or list prices of suppliers of chemicals and related materials on a New York or other indicated basis. The listings are based on price information obtained from suppliers. Note that posted prices do not necessarily represent levels at which transactions actually may have occurred. They do not represent bid and asked prices, nor a range of prices over the week. Price ranges may represent quotations of different suppliers as well as differences in quantity, quality and location. All matters under this heading are fully covered by copyright.

An index of weekly chemical market reports is on the back cover.

2-Amino-2-methyl-1-propanol, 65% dms, c.l., 1.1.1. works . . .	.05	-	Amso seed, Chinese, bgs.	lb.	1.40	-
tanks, 1.0.b. works . . . . .	.89	-	Spanish, bgs.	lb.	1.10	-
Amso-phosphor, dms, 1.0.b. Charlotte, N.C.	3.95	-	Turkish, bgs.	lb.	1.05	-
p-Aminophenol, 1.1. dms, 1.0.b. Faleigh, N.J.	7.15	-	Amso aldehyde, dms, dms. . . .	lb.	1.05	-
p-Aminosalicylic acid, USP, 50-kilo dms, 1.1.	18.50	-	o-Aminic, imp. dms, dms. . . .	lb.	2.80	8.40
Ammonia anhyd. fertilizer, wholesale, tanks, divd. Midwest termite tanks, 1.0.b. Gulf Coast . . .	155.00 80.00	170.00 85.00	p-Aminic, imp. dms, dms. . . .	lb.	4.27	-
Ammonia aq. 29.4% NH ₃ , anhyd. basis, tanks, 1.1.1. equald. E of Rock- land, N.J.	280.00	315.00	p-Aminic, imp. dms, dms. . . .	lb.	1.80	-
Ammoniacal iron sulfate (see ferrous sulfate)	-	-	Amso, same basis	lb.	1.25	1.50
Ammoniacal sal. galvanizing grade, bgs. c.l., 1.0.b. works	100lbs 26.80	-	Amso aldehyde, 99% imp., dms, 1.1.1. alt.	lb.	1.70	-
Ammoniacal salt, white (see Ammonium chlor- ide)	-	-	Ammonium fluoborate, alt. conc., 175-lb. bgs., 1.1.1. works	lb.	3.02	-
Ammonium bicarbonate, gran., dms, c.l. works . . . . .	.00	-	Ammonium metal salt, bgs., 1.1.1. alt. E of Rockland, N.J. . . .	lb.	1.35	1.35
Ammonium borate powder 15c per lb. higher Ammonium bicarbonate, 300-lb. fib. dms, c.l., works	25.00 25.00	-	Ammonium oxide, high-int. bgs., c.l. alt. E of Rockland, N.J. . . .	lb.	1.25	1.50
Ammonium bichromate, 250-lb. photo- grade, gran. 100-lb. dms, 1.1.1. works	2.00	-	Ammonium trichloride, anhyd., solid, dms, 1.1.1. work	lb.	3.80	-
Ammonium bifluoride, bgs., 1.1.1. works	70	-	Amorphous hydrochloride, NF, bgs. gran.	lb.	1.50	-
Ammonium bromide, dms, NF grade, dms, c.l., 1.1.1. works	1.31	-	Apricot kernel oil, dms	lb.	2.05	-
Ammonium chloride, white, tech., 100-gr. gran., bgs., c.l., USP, gran. dms.	18.00 40	53.00	Arabic gum, powder, bits. . . .	lb.	1.65	-
Ammonium citrate, dibasic, 250-lb. dms, 1.0.b. works	2.78	-	spry dms	lb.	1.85	1.15
Ammonium dimolybdate, approx. 85% 24 000 mesh, 1.0.b. work . .	1.79	-	USP grade	lb.	2.00	2.50
Ammonium fluoborate, tech., dms, c.l., 1.1.1. works, 1.1. equald. . .	5.48	-	Aromatic petroleum solvents (see petroleum, aromatic)	lb.	8.75	8.25
Ammonium heptamolybdate, crys- tal, 24 000 mesh, 1.0.b. works . .	1.57	-	Arsonic, crude (see Arsonic) . . .	lb.	1.00	-
Ammonium lauryl sulfate, tanks, 1.0.b. works	29	32	Aryl, red (see Naphthol, arylated) Asobenzene, 99%, bulk, c.l., 1.0.b. warehouse	lb.	42	45
Ammonium lignin, sulfonated, bulk, 1.0.b. Acapulco, Mex.	72.00	-	Ascorbic acid, USP, 100 kilos, divd.	lb.	11.00	-
Ammonium nitrate, dms, fertilizer grade, 33.5% N, bulk, S.E. divd. ton	130.00	135.00	Asphalt, black (see Barium sul- phate)	lb.	-	-
Ammonium oxalate, tech., fina. gran. 300-lb. dms, c.l., 1.0.b. works	1.42	1.88	Asphalt, bituminous, tanks, E Coast	gal	.86	-
Ammonium pentaborate, gran., c.l., works . . . . .	.75	-	Amulation, tanks, tankwagons, E Coast	gal	.76	-
Ammonium pentaborate powder 20c per lb. higher	-	-	steam atomized, 40-300 penetration, tanks, tankwagons, E Coast	lb.	18.00	-
Ammonium persulfate, 225-lb. dms, 24 000 lbs. or more, 1.0.b. bgs., same basis . . . . .	.58 .56	-	step roofing grade, bulk tankwag- on	ton	175.00	-
Ammonium phosphate (see Chlor and monoammonium phos- phates)	-	-	Aspirin, USP, cryst., powder, 250- lb. dms, c.l., 1.0.b. works . . .	lb.	1.95	-
Ammonium silicofluoride, dms, 1.0.b. works . . . . .	.30%	-	10% starch granulation, white, 250- lb. dms, c.l., 1.0.b. works . . .	lb.	1.97	-
Ammonium sulfate, 1.1. gran., bulk, c.l. ton	80.00	90.00	16% starch granulation, white, same basis	lb.	1.80	-
Ammonium stid., coml. bulk, 1.0.b. works . .	108.00	70.00	Freight equald. sply. identical quality from N.Y., Phila., Midland, Mich., Chicago and Louis	lb.	2.90	-
Ammonium stid., bgs., c.l., 1.1.1. works . .	108.00	120.00	Atropine sulfate, USP, basis . . .	oz.	10.00	11.00
Ammonium sulfide, liq., 40-44% tank, 100% basis, 1.1.1. equald. ton . .	460.00	-	Avocado oil, 1.0.	oz.	4.00	4.50
Ammonium sulfolime, tech., (see Ammonium thioyanate) bgs., c.l., 1.1.1. works	1.02	-	Azealea acid, tech., 50-lb. bgs., 1.1. c.l. divd.	lb.	1.23	-
Ammonium thioyanate, tech., crys- tal, 50%, tanks, 1.1.1. equald. Ammonium thiosulfate, 80%, tanks, 1.0.b. works . .	.93 .13	-	Azo orange, bits, divd.	lb.	7.00	8.50
Ammonium zincophosphate, 1.0.b. works . .	.72	-	10 G. bgs., divd. E of Rockland, N.J.	lb.	6.85	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	Azo yellow pigments, bgs., same ba- sis	lb.	6.85	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works . .	.72	-	-	-	-	-
Ammonium zincophosphate, 1.0.b. works .						

THE TERMINOLOGY OF THE CHEMICAL MARKETPLACE

[illegible]

NOTE: A unit-ton is 1 percent of 2,000 pounds of the basic constituent or other standard of the material; The percentage figure of the basic constituent multiplied by the unit-ton price shown in Chemical Marketing Reporter gives the price of 2,000 pounds of the material.

[illegible]

CHEMICAL PRICES

WEEK ENDING DEC. 26, 1968

Carbon black, std., generator size, bulk, c.i., 100-lb. works	402.00	-	-
Calcium carbonate, pulverized, 325-mesh, bgs., bulk, 100-lb. works	46.00	-	-
Calcium chloride, 54% solids, same basis	97.00	100.00	-
72% solids, same basis	108.27	-	-
quiklime, gran. ind., bulk, works	100.83	-	-
Calcium carbonate, coated, bgs., c.i., works	0630	1600	-
Calcium carbonate, precip., bgs., d.i.	365.00	445.00	-
Calcium carbonate, prep. mesh, 100-lb. works	110.00	150.00	-
precip. dense, bgs., c.i., surface treated, bgs., c.i., works	285.00	-	-
ultrafines, USP, bgs., c.i., works	217.00	225.00	-
Calcium chloride, conc. mg. grade, 80% chlo., flks., bulk, c.i., works	153.00	-	-
100-lb. bgs., c.i., same basis	196.00	-	-
anhyd., 94-97% flks., pellets, c.i., same basis	217.00	-	-
80-lb. bgs., c.i., same basis	279.00	-	-
brining grade, 80-lb. bgs., c.i.	285.00	-	-
Calcium chlorides, liq., 100 percent basis, liq., 100-lb. bgs.	92.75	-	-
45% solids, 100-lb. bgs.	118.00	-	-
Calcium chlorides, USP, gran., 225-lb. dms., t.i., frt. equiv.	90	-	-
Calcium citrate, purif., 200-lb. dms., 10,000 lbs. or more, 100-lb. works	3.82	-	-
Calcium cyanamide, indust., anhyd., dms., works	400.00	460.00	-
Calcium gluconate, USP powd., t.i.	1.80	-	-
Calcium hydride, lump, dms., 25-lb. crates, 1,000-lb. dms.	10.50	13.25	-
Calcium hydroxide, 100-lb. dms., truckloads ship, E. of Rockies	92.40	-	-
Calcium hypophosphite, dms., bulk, 500 kilos or more, 100-lb. works	13.75	14.50	-
Calcium iodate, FCC dms., 100-lb. works	5.50	-	-
Calcium iodide, 50-kilo dms., 100-lb. works	23.85	25.85	-
Calcium lactate, NF, powd., 100-lb. dms., 24,000 lbs. or more, 100-lb. works	2.00	-	-
NF, gran., trihydrate, same basis	2.10	-	-
special gran., dried grade, same basis	2.80	-	-
Calcium naphthalene, liq., 4% Ca, c.i., 100-lb. plant, E. of Rockies	85	-	-
d-Calcium penicillinate, USP, 100-500-kilo lots	12.50	-	-
d-Calcium penicillinate, food grade, Lot. ind., 250 kilos or more	8.00	8.50	-
d-Calcium penicillinate, calcium chloride content, food grade, 160 grams per lb., 100-lb. ind.	2.75	-	-
500 lbs. or more	2.75	-	-
Calcium phosphate, dibasic, lead grade, 18% P, bulk, c.i., 100-lb. works	226.00	-	-
Calcium phosphate, dibasic, food grade, USP, bgs., c.i., works, frt. equiv.	62.50	-	-
anhyd., USP, same basis	71.75	-	-
dibasic grade, same basis	49.90	-	-
Calcium phosphate, monobasic, food grade, bgs., c.i., t.i., works, frt. equiv.	50.50	-	-
anhyd., food grade, same basis	54.95	-	-
intrinsic, NF, precip., bgs., c.i., frt. equiv.	62.50	-	-
Calcium propionate, dms., 2,000 lbs. or more, 100-lb. works	50	55	-
Calcium silicate, hydrated, bgs., c.i., 100-lb. works	07	-	-
Calcium silicate, paint grade (see Wollastonite)	-	-	-
Calcium, NF, mild powd., 100-lb. dms.	8.50	-	-
Camphene chlorinated, 67-68% (see Toluene)	-	-	-
Camphor, monobromated, dms., bgs.	3.83	3.70	-
Camphor, syn. tech., 5,000-lb. bags	1.80	-	-
USF, powd., 165-lb. dms., 5,000 lb. lots or more	2.95	-	-
syn. reid., 1-oz. tablets, dms.	3.50	-	-
Camphor oil, yellow, 25-lb. dms.	1.85	-	-
white, dms.	2.85	2.85	-
app. grav., 1,070, dms.	17.00	-	-
Canengas oil, Indonesian, crude, bgs.	1.80	-	-
reid. puts, bgs.	2.10	-	-
Capric acid, comp. pure, dms., tanks	90	85	-
Caproic acid, hydrolyzed (6-10) dms.	3.95	5.35	-
Caprotoleone monomer, flks., bgs., 100-lb. shipping point	87	-	-
molten, tanks, same grade	85	-	-
Capryl alcohol, acid, 92-98% tanks	39	-	-
Caprylic acid, comp. pure tanks	75	-	-
Caproic acid (see Peppor, ind.)	-	-	-
Caproic acid, caproic (see Caproic oleoresin)	-	-	-
pepper, dms.	11.00	-	-
NF, from African pepper, dms.	8.00	-	-
500,000 pungency	17.00	18.00	-
1,000,000 pungency	22.00	25.00	-
Caraway oil, Poland, dms.	47	50	-
Caraway seed, Dutch, bgs.	47	50	-
Egyptian, bgs.	47	50	-
Carbonyl black, furnace, 100-lb. dms.	2125	-	-
Carbonyl black, c.i., works	2425	-	-
general purpose (GPP), bulk, c.i., works	2075	-	-
high abrasion (HAF), high structure	2300	-	-
high abrasion (HAF), high structure	2300	-	-
bgs., c.i., works	2300	-	-
Carbon black, low structure, bulk, c.i., works	240	260	-
bgs., c.i., works	270	280	-
Intermediate super-abrasion	25	-	-
bgs., c.i., works	28	-	-
super-abrasion (SAF), bulk, c.i., works	31	-	-
bgs., c.i., works	4050	-	-
semi-reinforcing (SRF), bulk, c.i., works	210	-	-
bgs., c.i., works	240	-	-
Carbon black, thermal, medium, bgs., c.i., works	30	300	-
bulk, c.i., works	32	340	-
Carbon black, temp., 100-lb. Gulf line	10.60	12.50	-
100-lb. W. coast railroads	10.80	12.50	-
Carbon disulfide, C.I., 100-lb. works	420.00	-	-
Carbon tetrachloride, C.P., consumables	-	-	-
dms., c.i., frt. equiv.	38	-	-
tech. dms., c.i., frt. equiv.	31	-	-
tank transport (min. 4,000 gals.) frt. ind.	24	-	-
Carboxymethyl cellulose (see Chitosan)	-	-	-
Cardemom, NF, bolts	58.00	-	-
Cardamom, certified, Guatemalan	2.90	-	-
green, Guatemalan, bgs.	5.75	7.50	-
NF, fine, bulk, 100-lb. lots or more, dms.	135.00	140.00	-
Carnauba wax, Paraffinized, No. 1, yellow, bgs., 100-lb. lots	1.85	2.05	-
Carnauba, No. 1, yellow, bgs., 100-lb. lots	1.75	1.90	-
North Country, No. 2, refined, bgs., tons	1.65	1.65	-
Carnauba wax, No. 1, refined, bgs., 100-lb. lots	1.10	-	-
North Country, No. 3, refined, bgs., tons	1.30	1.45	-
Powdered carnauba wax, 100 mesh, 200 per lb. higher	-	-	-
Carotene, investigated oil of semi-solid suspension, 400,000 units per gram, 33 lb. or more, 100-lb. lots	32.75	-	-
d-Carotene, liq. in vegetable oil, 500,000 units per gram, 33 lb. or more	40.75	-	-
d-Carotene, dry beads, 10%, 167,000 units per gram, 50-lb. cns	28.85	-	-
d-Carotene, 50-lb. cns, 50% in oil	40.00	7.20	-
Cascara sagrada, bulk, bulk	1.00	-	-
Casem, mp., acid-precip. grd., 30-mesh, Australian, indibio, same basis c.i.	1.45	-	-
tech. liq.	1.355	-	-
Cassella soap, 303 mol. wt., dms., 100-lb. basis	370	-	-
Cassia, 100% "A" bgs.	1.08	1.10	-
"B" bgs.	1.08	-	-
Cassia oil, Chinese, dms.	18.50	-	-
Caster oil, raw, 100-lb. Braz. tanks	32	-	-
USF 50-dms.	74	-	-
refined, 5-9 dms.	78	-	-
brown 5-dms.	75	-	-
dehydrated, dms., tanks	74	-	-
dehydrated, unrefined, tanks	1.10	-	-
Caster oil, acids dehydrated, tanks	79	-	-
residue oil	-	-	-
Castic pomease, bgs., container load, L.O., Miami, Fla.	154.00	-	-
Castoreum, NF, dms.	11.00	35	-
syn. dms.	18.00	-	-
Catechol, CP, 45-lb. dms., 50-239 tanks	7.93	-	-
tech. bgs., 1-lb. sample, 100-lb. kilo.	731	-	-
Caucasian polish (see Polish, caustic)	-	-	-
Caustic soda (see Soda, caustic)	-	-	-
Cedarwood oil, Chinese, dms.	1.75	-	-
Cedarwood oil, Chinese, dms.	1.15	2	-
Virginia	4.75	-	-
Cedrol, prime dms.	725	-	-
Cedryl acetate, dms., dms.	48	-	-
Celery seed, Indian, bgs.	37.00	-	-
Celery seed oil	-	-	-
Cellulose acetate, pure, bgs.	1.30	-	-
tech. bgs., 1-lb. sample, 100-lb. kilo.	731	-	-
Cellulose acetate butyrate, powd., 17% butyl content, bgs., 1-lb. dms.	1.75	-	-
38% butyl content, dms., E. I.	1.69	-	-
55% butyl content, bgs., dms., E. I.	1.81	-	-
65% butyl content, bgs., dms., E. I.	1.63	-	-
Cellulose gum, pure, high vis., 200-lb. bags, 100-lb. works	-	-	-
100-lb. Hopeville, Va.	1.60	-	-
std. low or medium vis. bgs., c.i., 100-lb. Hopeville	1.80	-	-
Cellulose concentrate, 50 lb., bgs.	1.35	-	-
Cerium hydroxide, 90% CeO ₂ , dms., works	5.40	6.20	-
77% CeO ₂ , dms.	-	-	-
Cerium oxide, optical grade, 60-lb. cns, or more, dms.	1.85	-	-
Chalk (see Calcium carbonate)	-	-	-
Chamomile flowers, Hungarian, c.i.	4.25	-	-
Egyptian, whole	4.84	-	-
Chamomile oil, bulk, Egyptian	545.00	-	-
Chamomile oil, bulk, Egyptian	370.50	-	-
Chamomile oil, NF, cns	15.90	-	-
Chicgo seed oil, bulk, frt. ind.	13.50	-	-
Chitosan (see Peppor, ind.)	-	-	-
Chloroform, anhyd. tech. dms., U.I.	1.30	-	-
Chloroform, anhyd. tech. dms., U.I.	-	-	-
Chlorinated paraffin, 40% chlorine, 50% chlorine, 200-lb. cns	45	-	-
60% chlorine, same basis	48	-	-
70% chlorine, 200-lb. cns	49	-	-
bgs., c.i., dms., 200-lb. cns	50	-	-

December 26, 1968

CHEMICAL MARKETING REPORTER

WEEK ENDING DEC. 26, 1966

5

20
05
34

83

1.00

2.60

5.30

1.70

1.90

1.60

1.80

1.27

4.80

3.00

48%

47%

48%

WEEK ENDING DEC. 26, 1988

[illegible][illegible][illegible][illegible]

CHEMICAL PRICES

WEEK ENDING DEC. 28, 1986

	blue, bones, extricoid, green, jelly-	-
	grains, bgs., c.l., f.o.b.	.78
	85 polygrams, bgs., c.l., f.o.b.	.86
	115 polygrams, bgs., c.l., f.o.b.	.79
	135 polygrams, bgs., c.l., f.o.b.	.77
	164 polygrams, bgs., c.l., f.o.b.	.79
	192 polygrams, bgs., c.l., f.o.b.	.87
	220 polygrams, bgs., c.l., f.o.b.	.83
	Gluo, nide	
	106 polygrams, bgs., l.t., f.o.b.	.76
	135 polygrams, bgs., l.t., f.o.b.	.80
	184 polygrams, bgs., l.t., f.o.b.	.90
	192 polygrams, bgs., l.t., f.o.b.	.85
	222 polygrams, bgs., l.t., f.o.b.	.85
	251 polygrams, bgs., l.t., f.o.b.	1.00
	283 polygrams, bgs., l.t., f.o.b.	1.05
	315 polygrams, bgs., l.t., f.o.b.	1.10
	347 polygrams, bgs., l.t., f.o.b.	1.20
	378 polygrams, bgs., l.t., f.o.b.	1.25
	411 polygrams, bgs., l.t., f.o.b.	1.35
	444 polygrams, bgs., l.t., f.o.b.	1.30
	477 polygrams, bgs., l.t., f.o.b.	1.40
	Glutamic acid, 98%+ dms, 100-b,	
	lots, int. alt.	6.55
	Glycerine, amf, reid, USP, CP 99%+	
	tanks, divid.	89%
	Syn. CP, nat. 99%, tanks, divid.	87%
	Syn. 95%, tanks, divid.	89%
	Syn. 95.3%, tanks, divid.	.91
	Dlycne tace Ammoniac acid	
	Glycerol succinate 100-b fab dms,	
	f.o.b.	14.50
	Glycolic acid (see Hydroxyacetic acid)	
	Glyoxal 40% snin., bulk, tanks,	
	divd.	44%
	Grapefruit oil, Fla. dms.	3.00
	Ceill. dms.	3.00
	target.	3.00
	Drapsite, amorph. powd., bgs. dms,	
	ex wiso.	15
	cryst., 88-90% powd., bgs. dms,	
	ex wiso.	30
	Graphite, cryst. 90-95% powd., bgs.	
	dms., ex wiso.	40
	95-96% powd., bgs. ins., ex	
	wiso.	50
	Graphite, amorph., cryst., 37% and ip,	
	powd. bgs. dms., ex	80
	Graphite, lake, No. 1 90-95%+, bgs.	
	dms., ex wiso.	65
	No. 2, 90-95%+, bgs. dms., ex	
	wiso.	65
	Drease (See Coal Tars & Waxes market report)	
	Drease (see Grease Lead oil)	
	Duacoc (tech. 500-b to 24,000 lb	
	min., 1-b dms Wallingford,	
	Conn.	270
	Duastewood oil, dms.	375
	Guar gum, soluble, bgs., c.l., f.o.b	
	shpt pt.	50
	Indust. bgs., high viscosity, c.l.,	
	same basis.	50
	H	
	Hellotrope, dms.	8.00
	Hemlock oil (see Spruce oil).	
	Herbaria leaves, bks.	
	Heprane, indus., tanks.	1.07
	95% Tex., l.o.b. Houston,	
	Tex.	1.18
	Hexachloroacid, syn., tanks, f.o.b.	
	l.o.b.	.43
	Hexachlorocyclopentadiene, tech.	
	dms., l.t., l.o.b. works	1.42
	Hexamethylenetetramine, gran. bgs.,	
	c.l., l.o.b. works	.76
	gran. dms., c.l., works	.69
	pdr. bgs., c.l., works	.62
	Hexamine, indus., tanks, works	1.01
	85% tanks, l.o.b. Houston,	
	Tex.	1.12
	Hexanol, syn., tanks, f.o.b.	
	l.o.b.	.32
	p-Henyl methylacrylate, dma., c.l.,	
	works	.75
	Hexylene glycol, tanks, divid.	
	Hexyresonate, USP dms. 25-lots	30.00
	Homatropic hydrobenzoate, USP, 100-oz	
	lot, lots	10.25
	Homatropic methylobrate, USP, 100-oz	
	lot, lots	9.75
	Homatropine, bks.	2.00
	Hydrochloric hydrate, 85%, l.t., frt.	
	gld.	1.58
	65-gal. dma., l.t. frt.	
	Hydrolic acid, purif., 47%-52%, p-	
	oxya. c.d., c.l. work	7.50
	Hydrobromic alcohol, tech. solid,	
	tanks, l.o.b. zone 1	.60
	Hydrobromic acid, 48% dms., c.l.,	
	l.o.b.	.60
	Hydrocyanic acid, anhyd. (see Hydrogen cyanide)	

WEEK ENDING DEC. 26, 1986

Sulfuric acid, virgin 100% tanks, works,		
East Coast	ton	71.75 96.90
Gulf Coast	ton	76.00 88.40
Midwest	ton	80.25 ..
Southeast	ton	82.15 ..
West Coast	ton	85.00 ..
NOTE: For prices on 60 and 68 lbs., multiply by .7767 and .9318, respectively. For price of 20% fuming sulfur, as above, add \$3.34 to above prices and multiply by 1.045.		
Sulfuric acid, smelter, 100% tanks, works,		
Gulf Coast	ton	48.00 52.00
New Mexico	ton	20.00 25.00
Southeast	ton	83.15 ..
93% tanks, acid, Northwest	ton	80.00 85.00
Sulfur dioxide, crude, l.o.b. Minn.		
naspole	b.	1.44
Superphosphoric triple, 48% or more,		
a.p.s., run-of-pile, bulk, c.i.,		
Fla.	unit-ton	2.75 3.06
bulk, gran., c.i., Fla.	ton	160.00 185.00

Talc, dom., grad. New York bgs., c.i.	84.00	-
works	84.00	80.00
99.5%, 325 mesh, bgs., c.i.	187.00	238.00
Talc, dom., grad., 400 mesh, mic-	200.00	-
ronized, bgs., c.i., works	90.00	-
625 mesh, micronized, bgs.,	138.00	-
c.i., works	70.00	84.00
dom., ord., Calif. grad., bgs., c.i.	80.00	100.00
works	.18	.23
ord., Vermont oil-color grad., bgs.	20% ¹	23% ¹
c.i., works	22	27
Imp., Canadian, grad., bgs., c.i.	-	-
works	-	-
Tail oil, crude, sour, tank, 100	-	-
works, lit. aquad.	-	-
Tail oil, rtd., acid, same basis.	.31	-
Tail oil, tank, same basis.	.18	.23
Tail oil, acid, 2% more rosin, tanks,	20% ¹	23% ¹
works, lit. aquad.	22	27
less than 2% rosin acid.	-	-
Tallow (see Cils. Fats & Waxes market report.)	-	-
Tallow, fatty acids, tech., non-ret.	-	-
works	.37	.40
tanks, divd.	.28	.46
tanks, divd.	.37	.33
tanks, divd.	.35	.42
Tangerine oil, Fla. dist., 1000 lb.	8.50	8.50
Italian, dms.	52.60	-
Terpene, animal feeding, 9-11%, NF,	5.50	-
New York, bulk, 1000-lb. lots	-	-
Terpene acid grade (antiradinox process tankage).	-	-
Taric acid, NF, fluffy, bbs., 1000 lb.	8.09	-
lots	4.82	-
tech., powd., dms.	1.40	-
Tar oil acid, 15-18% ti., dms., l.o.b.	1.59	-
works	1.87	-
25-29%, ti., dms., l.o.b. works	1.20	1.50
50-53%, ti., dms., l.o.b. works	1.20	1.50
Terpene acid, NF, bbs.	-	-
Tetralin, miscel., l.o.b. works	-	-
Terphenylhydrazine, NF, imp., powd.,	-	-
35 kls dms.	-	-
35 kls dms. c.i. ship. pi.	-	-
lit. aquad.	1.36	-
Terphenyl	1.41	1.50
Terphenyl azide, dms.	2.40	-
prime, dms.	1.35	2.05
Terphenyl propionate, dms.	1.50	-
Tetrachloroethylene, USP (see Perchloroethylene).	30.4	-
Tetrachloroethylene, tech. dms., c.i.	1.53	1.86
li., works	.87	-
Tetraethyl glycol, tanks, lit. aqd.	1.50	-
Tetraethylene glycol distylenes, li.	1.70	1.75
dms., l.o.b. works	.86	2.07
Tetraethylenepentamine, tanks, same	1.02	-
basis	.88	-
Tetraethyl ether, tech.	1.90	-
Reks, dms., li., fr. aqd.	7.20	-
Tetrahydrofuran dms., c.i., li., l.o.b.	65	-
works	30.00	-
tanks, same basis	140.00	150.00
Tetrahydrofurfuryl alcohol (see Penta-	12.00	12.85
thyl)	33.00	-
Memphis, Tenn.	33.00	-
terahydroxalato, aq., dms.	3.36	-
c.i., li., works	5.40	8.05
terahydroxyphthalic anhydride dms.	5.80	5.85
terazapotalum phosphate (see Potas-	2.07	-
sium)	7.50	-
terazapotalum pyrophosphate (see Sodium pyrophosphate,	5.86	6.12
terabasic)	-	-
thallium, 99.99% pure	35.00	-
thallium sulfide, 90%, dms.	140.00	-
thallium, bbs., l.o.b. works	140.00	150.00
theophylline, USP, 50-kg. lots	12.00	12.85
c.i., li., works	33.00	-
thiannine mononitrate, USP, 100-kg.	33.00	-
dms., divd.	3.36	-
thiodiphenyl ether, 98%, dms., l.o.b.	5.40	8.05
works	5.80	5.85
thioaniline green toners, molybdate,	2.07	-
PMA, dms.	7.50	-
thioaniline, PTA, dms.	5.86	6.12
thioglycolic acid, rtd., (see Potas-	-	-
sium)	-	-
100% acid basis	2.07	-
thioindigo maroon, dms., fr. aqd.	7.50	-
thiols, dms., fr. aqd.	5.86	6.12
thiochloro, 99.98%, 24,000-lb. min. li., dms.	.55	-
aquad.	-	-

Thorium nitrate, purified, dms., 100-lbs.					-
one or more, works.....lb.	2.76	-	-	-	-
d-Tréonins, dms 10 kilos wks.....lb.	128.00	-	-	-	-
Thymine leucos, French, bgs.....lb.	1.45	-	-	-	-
wks.....lb.	.76	-	-	-	-
Thyme of N.F. red, dms.....lb.	20.00	-	-	-	-
NF, white, dms.....kilo	22.00	-	-	-	-
Thymol, N.D.....lb.	3.75	6.15	-	-	-
Thymol iodide, dms., 100-lbs. f.o.b.					-
f.o.b.....lb.	52.30	56.20	-	-	-
Tin metal/NY contract.....lb.	N.A.	-	-	-	-
Titanium dioxide, antestax, bgs., 20-					-
ton lots, frt. aid.....lb.	.77	.79	-	-	-
slurry shipments, 50-ton lota, dry ba-					-
sals aid.....lb.	.76	-	-	-	-
Titanium dioxide, rutile, reg. bgs., 20-					-
ton lots, frt. aid.....lb.	.81	.84	-	-	-
slurry shipments, 50 ton lota,					-
dry base, frt. aid.....lb.	.84	-	-	-	-
Non-toxic rutile metoxide, per pound					-
Titanium hydride powd. electronics					-
grade, dms.....lb.	28.50	-	-	-	-
Titanium tetrachloride, tech. bulk, c.i.,					-
o.b.works.....lb.	.30	.36	-	-	-
200-gal cylinders, o.b. work.....lb.	.50	-	-	-	-
Titanium sponge, 99.9%, fiber dms.,					-
less than 5,000 lbs. f.o.b.					-
wks.....lb.	4.85	-	-	-	-
Toberas acid, 2,000 lbs. or more.....lb.	2.45	-	-	-	-
d-TOCOPOLPHENOL, 67% concn.....lb.	4.66	-	-	-	-
d-Tocopheryl acetate, 51% concn,					-
dms.....kilo	57.48	-	-	-	-
d-s-Tocopheryl acid succinate, crystal,					-
d-dms.....lb.	78.44	-	-	-	-
d-tocopherols, dms., oil.....kilo	27.40	-	-	-	-
d-t-Tocopheryl acetate, USP 50-kilo					-
can, 1000 kilo min.....kilo	60.00	16.60	-	-	-
50% dry powder, 50-Kilo dms.....kilo	17.00	-	-	-	-
Toluene, pure.....lb.	7.60	8.88	-	-	-
Toluene, petroleum grade, 100-gal tanks					-
Affinis, G.S., dividend.....gal.	.70	-	-	-	-
Beyona, N.J., dividend.....gal.	.70	-	-	-	-
Baytown, Tex., f.o.b.....gal.	.70	-	-	-	-
Sago, Ill., dividend.....gal.	.70	-	-	-	-
Claiborne, Pa., dividend.....gal.	.70	-	-	-	-
Deer Park, Tex., dividend.....gal.	.70	-	-	-	-
Pt. Wayne, Ind., dividend.....gal.	.70	-	-	-	-
Gulf Coast, spcl. barges.....gal.	.78	-	-	-	-
Houston, Tex., dividend.....gal.	.70	-	-	-	-
New Jersey Metro, dividend.....gal.	.70	-	-	-	-
Philadelphia, Pa., dividend.....lb.	.70	-	-	-	-
Providence, R.I., dividend.....gal.	.70	-	-	-	-
Toluenes di-isocyanate (mixed isomers),					-
80% 2,4-and 20% 2,6-isomers,					-
furnace tankers, dividend.....lb.	1.01	-	-	-	-
p-Toluenesulfonamide, powd., dms.,					-
frt. work.....lb.	3.55	-	-	-	-
m-Toluidines, tech. bulk.....lb.	3.10	-	-	-	-
o-Toluidine, tech. liq. dms, c.i. lb.	7.72	.75	-	-	-
bulk, same basis.....lb.	.60	.84	-	-	-
p-Toluidine, tech. spec solid,dms.,					-
c.i. work.....lb.	1.80	1.85	-	-	-
Liquid, same basis.....lb.	1.90	-	-	-	-
fiske, same basis.....lb.	1.95	-	-	-	-
Toulidines, mixed, o-m-p, tech. liquid,					-
c.i. l.o.b. work.....lb.	1.03	-	-	-	-
Tolylenesolids.....lb.	.95	-	-	-	-
Tolylresorcinol, dms., 1,000-lb. lots, f.o.b.					-
Cincinnati, Ohio.....lb.	2.90	-	-	-	-
Tonka beans, Angostura, prime,					-
1,000-lb. lots.....lb.	6.60	-	-	-	-
Toxaphenes, dms., c.i., lt. works.....lb.	.38	-	-	-	-
Tragacanth gum, U.S. ribbon, one lot					-
of 10 tons.....lb.	35.00	40.00	-	-	-
Fleeced powder.....lb.	18.00	18.00	-	-	-
Tricetin tanks, divid E.....lb.	.76	-	-	-	-
Triethyl citrate, i.l., drums, f.o.b.....lb.	1.70	-	-	-	-
works.....lbs	1.55	1.77	-	-	-
Triethyl phosphite, tanks, f.o.b.....lb.	1.33	-	-	-	-
tanks, same basis.....lb.	1.38	-	-	-	-
Trichloroacetic acid, wch, 300-lb.					-
lots, f.o.b.....lb.	.94	-	-	-	-
USP, 100-lb. dms., frt. equaid.....lb.	.89	-	-	-	-
1,2,4-Trichlorobenzene, pure, tanks,					-
dividend.....lb.	.61½	-	-	-	-
1,1,1-Trichloroethane, tanks, con-					-
sumers, divid.....lb.	.40½	-	-	-	-

Turmeric, Allopoly over 8%	lb.	.87	-
Turpentine, crude sulfate tanks, L.O.B.	gal.	.90	1.00
Southeast works	gal.	.90	1.00

U

Ultramarine blue pigments, 550-2,000	lb.	1.30	-
lb.-lois, works	lb.	1.20	-
violat, same base	lb.	2.20	-
Umber pigment, burnt, American, f.r.t.	lb.	.13½	.15½
equivalent	lb.	.13½	.14½
raw, American, dom. bgs. L.O.B.	lb.	2.70	-
same base	lb.	.13½	.14½
Undecylenic acid, dms., works	lb.	2.70	-
Uree, 48% N, ind., bulk, Gulf Coast,	ton	200.00	-
50-ton lot	ton	200.00	-
48% N, agricultural, barges, L.O.B.	ton	75.00	80.00
Gulf Coast, granular	ton	75.00	80.00
48% N, agricultural, L.O.B. Midwest Inter-	ton	100.00	-
national	ton	100.00	-
Uva-Urui leaves, bla	lb.	.22	-

V

Valerian root, Selgian, bgs.	lb.	.85	.95
Indian, bgs.	lb.	.45	.45
Vanadium pentoxide, 3,000 lb.	lb.	5.40	-
cycle, works	lb.	5.40	-
Vanadium pentoxide, lech., gran., per lb.	lb.	4.10	4.94
of V ₂ O ₅ , 550-lb. dms., works	lb.	4.10	4.94
lused in flats, per lb. V ₂ O ₅ , 550	lb.	3.35	3.85
lb. dms., works	lb.	3.35	3.85
Vandyke brown, bgs., f.r.t. equivalent .	lb.	.27½	-
Vanilla beans, Madagascar	lb.	37.00	-
Vanillin, USP, dms., L.O.B. works	lb.	27.00	30.00
Jawa	lb.	6.25	-
Imp. dms.	lb.	4.75	5.00
Versicol Ag	lb.	.84	-
Vinyl acetate, dms.	lb.	80.50	-
extra	lb.	83.00	-
Vinyl oil, Bourbon, dms.	lb.	48.00	-
Chinese	lb.	18.00	-
Haitian	lb.	28.50	-
Jawa	lb.	32.00	-
Victoria blue toners, molybdated, PMA	lb.	6.20	5.30
tunglated, PTA, dms.	lb.	10.40	-
Vinyl acetate monomer, tanks, div. lb.	lb.	.38	-
Vinyl chloride monomer, polymer	lb.	.28	-
grade, tanks, L.O.B. works	lb.	.38	-
Vinyl ether, USP, anesthetic, 75-co.	lb.	1.58	-
cent, hospitals	lb.	7.81	-
2-Vinylpyridine f.r.t. dms., works	lb.	.781	-
tanks, works	lb.	.781	-
Vinyltoluene, bulk, L.O.B.	lb.	.87	73½
Vitamin A, synthetic, dry pharm., 500,000	lb.	33.00	-
Aunits per gram, 50-kilo, lots	lb.	33.00	-
Vitamin A, i.q. in oil, pharm., 1,000,000 A	lb.	41.00	-
units per gram, 10-kilo lots	lb.	41.00	-
Vitamin A, lused grade, 550,000 units	lb.	18.70	23.85
per gram	lb.	18.70	23.85
Vitamin B ₁ (see Thiamine hydrochloride).	lb.		
Vitamin B ₁ (see Riboflavin and Yeast).	lb.		
Vitamin B ₂ , crystall., non-sterile, USP	lb.	6.00	6.75
(cyanocobalamin), Vials, 50	lb.	6.00	6.75
gram lots, L.O.B.	lb.	6.00	6.75
Vitamin B ₂ -1% titration of crystal. B ₂	lb.	12.75	12.75
(cyanocobalamin USP) with calci-	lb.	12.75	12.75
um phosphate, 25-kilo dms., lots	lb.	15.80	-
Vitamin B ₂ -1% titration of crystal. B ₂	lb.	15.80	-
(cyanocobalamin USP) with	lb.	15.80	-
calcium phosphate, 25-kilo dms., lots . .	lb.	15.80	-
Vitamin B ₂ -cobalamin USP, 500,000	lb.	15.80	-
units per gram, 5-kilo, lots	lb.	15.80	-
with mannitol, 1,000 mgm. per	lb.	15.80	-
gram dms.	lb.	15.80	-
Vitamin B ₂ -1% Vitamin B ₁₂ USP, ab-	lb.	15.80	-
sorbed on resin, 5-kilo dms., lots . . .	lb.	15.80	-
Vitamin B ₂ -1% cobalamin concentrate,	lb.	15.80	-
f.r.t., absorbed on resin, 5-kilo	lb.	15.80	-
dms., f.r.t. add. per gram activity	lb.	15.80	-
Vitamin B ₁₂ , 1% cyanocobalamin in	lb.	15.40	-
gelatin, 2.5-kilo dms., f.r.t.	lb.	15.40	-
add.	lb.	15.40	-
Vitamin C (see Ascorbic acid).	lb.		
Vitamin C (see Cholecalciferol).	lb.		
Vitamin D (see Codiver and Fishliver oil).	lb.		
Vitamin E (see Tocopherol and Wheat germ oil).	lb.		
Vitamin H (see Biotin).	lb.		
Violet methyl toner (see Methyl violet toner)	lb.		

W

Warfarin 0.5%, dms., ion lots, f.r.t. solid.	lb.	75	-
New York or Chicago	lb.	16.50	17.50
Wheat germ oil, cold-pressed	gal.	18.00	-
cold-processed	gal.	16.50	-
High epoxide, USP powder, 100-lb.	lb.	7.892	11.24
dms., f.r.t. works	lb.	7.892	11.24
Whiting (see Calcium carbonate).	lb.		
Witch hazel oil, syn. (see Methyl salicylate).	lb.		
leaves, bla	lb.	1.35	-
400 mesh, bgs., c.I. works	ton	134.00	-
325 mesh, bgs., c.I. works	ton	117.00	-
High epoxide, USP, bgs., works ton	ton	164.00	-
Wollastonite, 100-mesh, producing	ton	200.00	-
plant, general grade	ton	200.00	-
325 mesh	ton	140.00	141.00
400 mesh	ton	160.00	-
1250 mesh	ton	500.00	-
Wool grease, USP (see Lanolin).	lb.	31.00	-
Wormseed oil (see Chenopodium oil, NF)	lb.		
Wormwood oil, dms.	lb.	31.00	-

X

Xanthan gum, food 300-lb. dms., L.O.B.	lb.		
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Xylene, petroleum, ind. or nitrlation, tanks		
Albany, La., l.o.b.	gal.	76½
Atlanta, Ga., divd.	gal.	76½
Bayonne, N.J., divd.	gal.	76½
Bayonne, N.J., l.o.b.	gal.	76½
Baytown, Tex., l.o.b.	gal.	76½
Wholage II, divd.	gal.	76½
Clanton, Pa., divd.	gal.	76½
Fl. Wayne, ind., divd.	gal.	76½
Gulf Coast, spot, barges	gal.	77
Houston, Tex., divd.	gal.	76½
New Jersey Mstrs. divd.	gal.	76½
Xylene, petroleum, ind. or nitrlation, tanks		76½
Philadelphia, Pa., divd.	gal.	1.36
Providence, R.I., divd.	gal.	1.42
P-Nylons, tank, divd.	lb.	1.26
South Bend, ind., divd.	lb.	1.37
m-Xylene, high purity, tanks, l.o.b.		1.42
Texas City, Tex.	lb.	.36
o-Xylene, tanks, works	lb.	.13½
m-Xylene, tanks, works	lb.	.19
m-Xylenedimels, dms., l.i., l.o.b.		.15
2,4-Xyldine, tech. liq., c.i., l.i. l.o.b.		1.70
Xyldines, mixed o-m-p, dms., c.i., l.i., l.o.b. works		1.00

Yara yara, 25-lb. cns.	lb.	
Yeast pure brewer's debittered, NF, Sac.		2.61
Yersinias, l.i., l.o.b. works	lb.	1.10
Yerba, extra, bns.	lb.	28.50
Yerba, extra, bns.	lb.	28.50
Ylang-ylang oil, extra grade	lb.	36.50
grade 1	lb.	28.00
grade 2	lb.	26.00
grade 3	lb.	22.00

Zahn, bgs., 2,000-lb. lots.	lb.	7.50
Zinc acetate, NF, dms.	lb.	1.00
tech., dthyrates, bgs., l.i. works, lb.	1.80	1.76
Zinc borate, tech., 43% Zn, 57% B ₂ O ₃ , 50-lb. bgs., 20,000-lb. l.i., l.o.b. works		.55
cryst., 37% Zn, 49% B ₂ O ₃ , 250-lb. bgs., 20,000-lb. l.i. works		.69
Zinc chloride, USP gran., dms.	lb.	20.20
Zinc chloride, tech., acid, 50%, tanks, l.o.b. Cleveland, Ohio	100 lbs.	20.20
Concord, N.C.	100 lbs.	20.20
Freeport, Tex.	100 lbs.	20.20
Old Bridge, N.J.	100 lbs.	20.20
65 degree, same basis Cleveland, Ohio	100 lbs.	27.80
Concord, N.C.	100 lbs.	27.80
Old Bridge, N.J.	100 lbs.	27.80
70 degree, same basis Cleveland, Ohio	100 lbs.	26.70
Concord, N.C.	100 lbs.	26.70
Old Bridge, N.J.	100 lbs.	26.70
72 degree, same basis Cleveland, Ohio	100 lbs.	33.20
Concord, N.C.	100 lbs.	33.20
Old Bridge, N.J.	100 lbs.	33.20
Zinc chromate, bgs., divd.	lb.	1.12
Zinc cyanide, dms., c.i.	lb.	1.95
Zinc dust, 2 1/2, 8 1/2, 12 1/2, 16 1/2, 20 1/2, 24 1/2, 32 1/2, 48 1/2, 64 1/2, 80 1/2, 96 1/2, 112 1/2, 128 1/2, 144 1/2, 160 1/2, 176 1/2, 192 1/2, 208 1/2, 224 1/2, 240 1/2, 256 1/2, 272 1/2, 288 1/2, 304 1/2, 320 1/2, 336 1/2, 352 1/2, 368 1/2, 384 1/2, 400 1/2, 416 1/2, 432 1/2, 448 1/2, 464 1/2, 480 1/2, 496 1/2, 512 1/2, 528 1/2, 544 1/2, 560 1/2, 576 1/2, 592 1/2, 608 1/2, 624 1/2, 640 1/2, 656 1/2, 672 1/2, 688 1/2, 704 1/2, 720 1/2, 736 1/2, 752 1/2, 768 1/2, 784 1/2, 800 1/2, 816 1/2, 832 1/2, 848 1/2, 864 1/2, 880 1/2, 896 1/2, 912 1/2, 928 1/2, 944 1/2, 960 1/2, 976 1/2, 992 1/2		

US imports of chemicals and related materials are reported in this section by CPI material. Listings include consignee where possible, container, net weight, name of vessel (in parenthesis), port of origin and date of shipment's arrival in New York or the Port of Newark.

NEW YORK CITY DISTRICT COURT

US chemical imports/exports are tabulated monthly in the market reports

A-B

ABE REBIN Marubani American 18 pht (39866 lbs) (Ever Golden) Kheonung, 11/14.

ACETAMINOPHEN USP CRISTAL Sterling Organics 242 dms (24014 lbs) (Aliente) Conant Liverpool, 11/11.

ACTOJECT 25 O METHOXO 4 CLANIL Lonza 80 bgs (2844 lbs) (Kohn Express) Bremerhaven, 11/18.

AETOPEPHONE Omnitrate 128 dms (100530 bps) (Vielva Pallav) London, 11/22.

ACTO 100000000 American Container 74 pkg (38707 lbs) (Alfante Concor) Liverpool, 11/11.

ADICOR Golf & Page 40 dms (5071 lbs) (Alva Marek) Dubai, 11/19.

ACYLICE B-1 Sates 21 cts (37562 lbs) (Ming Univese) Kelowna, 11/20.

ACYLIC AND METHACRYLIC ACID Mobil 80 dms (40336 lbs) (Ning University) Yokohama, 11/22.

ACYLIC MONOMERS METHACRYLATES Chori America 80 dms (35626 lbs) (Ming Versate) Kobe, 11/22.

ACTIVATED CARBON Nippon Express 800 bgs (26864 lbs) (Kohn Express) Bremerhaven, 11/18.

AGAR AGAR Carregeen Products Intl 323 dms (34504 lbs) (Protonal) Cardiff, 11/24.

ALUNATE COTOLANT Protan Solas Marine 496 dms (12438 lbs) (Atlantic Service) Limerick, 11/12.

ALUMINUM ALUMINATE ALLIANCE 83 pkg (11030 lbs) (Atlantic Service) Laifua, 11/12.

ALLSPICE A Saylor 180 cts (20111 lbs) (San Pedro) Los Angeles, 11/21.

ALUMINUM CALCIUM GAMMA SO Roder 334 dms (2488 lbs) (See Land Adventur) Algeiras, 11/20.

ALUMINUM FLAKE BLUE 25 dms (2762 lbs) (Kohn Express) Hamburg, 11/18.

ALUMINIUM OXIDE Asahi Chemical Intl Amance 6 dms (189 lbs) (Zim Tokyo) Yokohama, 11/26.

ALUMINA CHINA Nippon Express 800 bgs (26864 lbs), 11/18.

NPS Intl 12 cts (38878 lbs) (Zim Tokyo) Osaka, 11/26.

Degussa 2 bks (86332 lbs) (Alva Marek) Marseille, 11/18.

ALUMINIUM PASTE M Oborn Intl 53 dms (J0 lbs) (See Land Voyager) Bremen, 11/20.

Rewell Chemicals 360 dms (43016 lbs) (Alva Marek) Dubai, 11/18.

ALUMINIUM POTASSIUM SULFATE A M See & Air Service 720 bbs (40834 lbs) (Ever Going) Follisville, 11/20.

MROBENZOTRIAZOL Mobay Chemical 4 dms (10715 lbs) (Strathconer) Rotterdam, 11/25.

ALUMINUM BIFLUORIDE Kali Chemie 782 bgs (4128 lbs) (Atlantic Service) Bremerhaven, 11/12.

ALUMINOX AMCHROMA 240 dms (65643 lbs) (See Land Developer) Bremerhaven, 11/23.

AMMONIUM PERFLUORATE Mitsui Intl 1820 bps (107091 lbs) (Ever Laurel) Tokyo, 11/19.

AMMONIUM THIOCARBONATE Akzo Chemie 840 bps (6916 lbs) (Held) Hamburg, 11/18.

AMPICILLIN TRIOXYDINE C C Garlach 108 bgs (945 lbs) (Atlantic Concor) Liverpool, 11/11.

ANYL BUTYRATE 5 dms (2148 lbs) (Oart Americana) Fakatova, 11/20.

ANTIMONY TRIOXIDE Ammelia 34 pkg (77955 lbs) (Regina Marek) Hong Kong, 11/18.

ARABIC GUM Frazerland Confair Linees 843 bgs (110840 lbs) (California Star) Antwerp, 11/22.

Kuehne & Nagel 40 bgs (2249 lbs) (Hilde) Hamburg, 11/21.

BALSAW TOLL Accelerated Ship 42 dms (5146 lbs) (Atlantic Concor) Liverpool, 11/11.

BARIUM CARBONATE Maertien International Expeditor 700 bgs (39198 lbs) (Regina Marek) Hong Kong, 11/11.

BARIUM CHLORIDE Comela 4080 bgs (228685 lbs) (Regina Marek) Kobe, 11/18.

BARIUM HYDROXIDE MONOHYDRATE Ora & Chemical 700 bgs (39700 lbs) (Stefan Siarczyński) Rotterdam, 11/23.

BARIUM MONOHYDRATE & EMPTY BAS Ora & Chemical 707 bgs (39700 lbs) (Stefan Siarczyński) Rotterdam, 11/23.

BESWAG Mahwah Customs Service 180 bgs (22462 lbs) (Strathconer) Laifua, 11/22.

BENZENE SULPHONIC ACID 224 dms (27282 lbs) (Strathconer) Bremerhaven, 11/26.

BENZYL CHLORIDE Sini Tank Containers 1 tk (41491 lbs) (Ever Going) Fakatova, 11/24.

BENZYL ALCOHOL Wacoran Chemicals 90 dms (43861 lbs) (Columbus) Hamburg, 11/23.

CDF Chirine 1 dms (41050 lbs) (Stefan Siarczyński) Laifua, 11/26.

BENZYL CYANOIE Inar Martina Fowd 1 con (52712 lbs) (Regina Marek) Hong Kong, 11/18.

Metabourough Chemicals Intk (B4568 lbs) (Atlanto Concor) Liverpool, 11/11.

BENZYL SALICYLATE 17 dms (3145 lbs) (Britie Thierl) Rotterdam, 11/21.

BITTER ORANGE OIL Barje Intl 1 tk (400 lbs) (San Pedro) Mainz, 11/21.

BLACK PEPPER 12 dms (J0 lbs) (Vielva Pallav) Cochiti, 11/24.

BLACK PEPPER OLEORESIN Naro 80 pkg (2428 lbs) (Vielva Pallav) London, 11/22.

BLANC FINE POWDER Ora & Chemical 21 pkg (4150 lbs) (Atlantic Concor) Antwerp, 11/11.

700 bgs (39700 lbs) (Ever Going) Antwerp, 11/23.

700 bgs (39700 lbs) (Stefan Siarczyński) Rotterdam, 11/23.

Ora & Chemical 548 bgs (35046 lbs) (Stefan Siarczyński) Rotterdam, 11/23.

BLUE COPPY SEED Bt Bpoor 880 bgs (440022 lbs) (Strathconer) Rotterdam, 11/23.

Transit Truck 880 bgs (440022 lbs) (Stefan Siarczyński) Rotterdam, 11/23.

BRAZILIAN CLOVES Morris J Goldomb 2000 cts (22686 lbs) (See Cairns) Santa Cruz, 11/17.

BRAZILIAN CORNMOIT OIL A J Phiz 30 dms (1321 lbs) (Santa Caterina) Najeli, 11/17.

BROMAMINE ACID Silvey Shup 40 dms (8032 lbs) (Laurel) Hong Kong, 11/19.

BROMAMINE ACID 12 dms (2485 lbs) (MAL MWAO Bano 14 dms (17341 lbs) (Ming Univese) Kobe, 11/21.

BUTANE DIOL 1 bgs (56864 lbs) (Sfor Avanti) Antwerp, 11/23.

BUTYLENE GLYCOL Brenning Interchem 1 con (404 lbs) (California Star) Bremen, 11/22.

C-D

C ACIO Alba Fwng 480 bgs (28535 lbs) (Ming Univese) Yokohama, 11/22.

CADMIUM LITHOPONE PIGMENT Leyden Customed padlers 40 dms (8554 lbs) (Ming Univese) Yokohama, 11/22.

CALCIUM ICD GROUP 2397 dms (2082123 lbs) (Novovolynski) Leningrad, 11/20.

CALCIUM CASSEATE Qa Zaan 800 bgs (44777 lbs) (Ever Guarder) Rotterdam, 11/17.

Chloro 200 bgs (40596 lbs) (Ever Guarder) Rotterdam, 11/17.

600 bgs (20384 lbs) (Ever Going) Rotterdam, 11/17.

CALCIUM FLUORIDE W Y Myere 54 dms (18953 lbs) (Rheinhold) Kobé, 11/22.

CALCIUM HYPOCHLORITE ICD Group 333 dms (333 lbs) (Zim Tokyo) Yokohama, 11/26.

CALCIUM LACTATE PENTAHYDRATE 420 bgs (J0 lbs) (Ming Univese) Kobe, 11/22.

CAPRIC ACID Ecga Freight Systems 20 dms (6904 lbs) (Strathconer) Rotterdam, 11/23.

CAPROLACTAM 1 bgs (33194 lbs) (Sfor Avanti) Antwerp, 11/23.

CARAWAY OIL Carawan Produce 100 dms (1224 lbs) (American Arrow) Bremen, 11/20.

CARBON GRAPHITE Gunzins New York 34 pkg (287 lbs) (Regina Marek) Kobe, 11/18.

CARRAGEENAN Maer 80 dms (7071 lbs) (Colo) Cardiff, 11/24.

CASEIN Ademas Imports Intl 400 bgs (44082 lbs) (Strazyski) Bremerhaven, 11/26.

CASEINATE Omega Warehousing 720 bgs (37171 lbs) (See Land Voyager) Rotterdam, 11/21.

CASIA Queenmower 299 bgs (33069 lbs) (Saudi Dm) Singapore, 11/20.

DMT 215 bgs (33069 lbs) (Saudi Dm) Singapore, 11/20.

CASSIA OIL Van De Vries Trg 224 cts (26862 lbs) (Singapore) Rotterdam, 11/20.

CASSIA ALBA Queenmower 515 bgs (86136 lbs) (Dm) Singapore, 11/20.

CAUSTIC SODA 1 bks (1358074 lbs) (Sfor Avanti) Antwerp, 11/23.

CELLULOSE POWDER Milner & Munich 37 dms (26048 lbs) (Strathconer) Rotterdam, 11/25.

CELULIC ALCOHOL FLAKES Ganery Warehouse 94 (34940 lbs) (Strathconer) Rotterdam, 11/25.

CHINA CLAY Hammett & Gillespie 1800 bgs (8998 lbs) (American Arrow) Rotterdam, 11/21.

CHLORALHYDRATE Jagro Custom House Broker (3536 lbs) (Kohn Express) Hamburg, 11/18.

CHLORHEXIDINE OIGUCONATE Scanringh (3886 lbs) (Adantic) Rotterdam, 11/23.

CHLORINE CYANIDE SECOCYANURIS Oim 1 (34078 lbs) (California Star) Fakatova, 11/24.

118 bgs (34079 lbs) (California Star) Fakatova, 11/24.

CHLORTETRAHYDRE Pan American Containers 2 dms (614 lbs) (California Star) Fakatova, 11/24.

CHOLESTEROL TECHNICAL American Alcohol 20 dms (J0 lbs) (Ever Gaster) Eke, 11/20.

CRUDE BLUE James E Fox 1800 bgs (8184 lbs) (Univese) Yokohama, 11/22.

CUPROUS SULPHATE Phassa Stauffer 8 bgs (3408 lbs) (Ever Going) Fakatova, 11/23.

CYANURIC CHLORIDE Doguesha 180 dms (4330 lbs) (Kohn Express) Antwerp, 11/18.

180 dms (43284 lbs) (Oort Alfente) Antwerp, 11/21.

180 dms (43284 lbs) (Oort Alfente) (Kohn Express) Antwerp, 11/21.

320 dms (40071 lbs) (See Land Developer) Rotterdam, 11/23.

DEXTROSE Ind Customs Service 420 bgs (420 lbs) (Ind Customs) Rotterdam, 11/26.

DEXTROSE MONOHYDRATE Ce De Candy 30 (40169 lbs) (Held) Rotterdam, 11/18.

DIACETONE Alchoil 80 dms (57170 lbs) (Ever mto) Fao, 11/20.

DIALCO 100000000 Mobay Chemical (1432

DIMETHYL HYDROZYLATE 1 bks (3306351 lbs) (Bho Avenir) Rotterdam, 11/23.

OMETHYL MALONATE Dynami Nobel 152 btr (7305 lbs) (Bleiten Starzynski) Bremen/haven, 11/25.

DIMETHYL SULFATE Bremerhaven 3 ctn (128695 lbs) (Evel Summ) Ghs, 11/16.

DIMETHYLETHYLAMINE 124 dms (42608 lbs) (Evel Summ) Ghs, 11/13.

DIETHYL METROL Ciba Geigy 1000 lbs (Natties 60 dms (28439 lbs) (California Star) LeHavre, 11/21.

DIPHENYLSIMORPHOLINE Mobay Chemical 88 pgs (220 lbs) (Ever Goling) Antwerp, 11/23.

DODECYLBENZENE 1 bks (1364178 lbs) (Stott Avenir) Rotterdam, 11/23.

E-C

EPOXY PHENOLIC NOVOLAC RESIN Ciba Geigy (72 dms (39207 lbs) (Strothmann) Falktauca, 11/25.

EPOXY RESIN Ciba Geigy 531 ctn (31140 lbs) (Regina Maereki) Köln, 11/18.

H & C Ind 750 bgs (87849 lbs) (Ever Laurin) Keulen, 11/10.

ETHANOL Whitebrand North America 4 trks (151247 lbs) (Kohn Express) Greenock, 11/11.

ETHYL GLYCOL H. M. Gamm Trucking 43 ctn (18 lbs) (Atlantic Chemical) Liverpool, 11/11.

ETHYL GLYCOACETATE Bomo Shp 30 dms (396833 lbs) (Ming Universe) Köln, 11/22.

ETHYLENE GLYCOL American Cyanamid 234 dms (54893 lbs) (Ever Goling) LeHavre, 11/11.

ETHYLENE CARBONATE Sanyo 85 dms (38551 lb) (Ever Golden) Oslo, 11/14.

ETHYLENE GLYCOL MONOBUTYL ETHER R T Vandenberg 185 bts (650 lbs) (Brite Thion) Rotterdam, 11/22.

FAST SCALING & G BASE Armao 200 dms (13226 lbs) (Regina Maereki) Köln, 11/18.

FASTGLEN BLUE KCT HAWAII Fwgd 1820 bgs (986 lbs) (Zim Tokyo) Yokohama, 11/25.

FERRIC CHLORIDE HEXAHYDRATE Votamer Conclafon Servl 30 bgs (8918 lbs) (Kohn Express) Rotterdam, 11/16.

FERROUS SULFATE Geurghu 1b 383 bgs (40333 lbs) (Kohn Express) Hamburg, 11/17.

165 mks (45556 lbs) (Ever Goling) LeHavre, 11/17.

FISH OIL Arista Ind 180 dms (73399 lbs) (Brite Thion) Rotterdam, 11/28.

Pharmacos 50 dms (22928 lbs) (Atlantic Chemical) Hamburg, 11/17.

Transcontinental Transport 50 dms (17801 lbs) (Ianic Conclafon) Gothenburg, 11/11.

FLUOROCARBON F 11220 dms (35265 lbs) (Ming Universe) Köln, 11/22.

GELATINE Corbati Int 44 dms (10221 lbs) (Indapacome) Marseille, 11/14.

O C Lugo 16 pkg (16749 lbs) (Kohn Express) Greenock, 11/11.

CERANIS 38 dms (15695 lbs) (Brite Thion) Rotterdam, 11/28.

GERANYL ACETATE 2 dms (898 lbs) (Brite Thion) Rotterdam, 11/26.

GINGER OIL Samsling Bator 20 ctn (0 lbs) (Golden Singapore), 11/14.

GLYCERIN Life Savers 1 tk (43343 lbs) (Sea Land vager) Rotterdam, 11/26.

Crode Chemical 3 ctn (131571 lbs) (California Star) Houston, 11/22.

Life Savers 2 tk (89022 lbs) (Sea Land Davalos) Rotterdam, 11/23.

1 bks (569634 lbs) (Sitol Avenir) Rotterdam, 11/23.

GRAPHITE Ashbury Gulfstream 900 bgs (122108 lbs) (Vishva Pallav) Colombo, 11/24.

Lonza 1440 bgs (82630 lbs) (Sea Land Developer) Rotterdam, 11/23.

GUANIDINE HYDROCHLORIDE 990 bgs (80555 lbs) (Ever Goling) Hamburg, 11/23.

GUAR GM H Tak Polymers 720 bgs (40000 lbs) (Vishva Pallav) Agaciras, 11/24.

Hik Tak 1600 bgs (81200 lbs) (Vishva Pallav) Agaciras, 11/24.

Hik Tak Polymers 720 bgs (40000 lbs) (Vishva Pallav) Agaciras, 11/24.

GUM COPAL Central Indonesian Trdg 112 bgs (17916 lbs) (Saud Raychi) Singapore, 11/25.

GUM DAMAR BATU S Wintourcube 302 bgs (182718 lbs) (Saud Raychi) Singapore, 11/25.

GUM ROSIN PDM 440 bgs (44604 lbs) (Kohn Express) Rotterdam, 11/18.

Pharmacos 1678 bgs (6390 lbs) (34722 lbs) (Lifalant Avenir), 11/28.

H-L

HALOGENATED POLYESTER Trade Mart 3 cts (414 lbs) (Land Developer) Rotterdam, 11/23.

HIDE (Saud Raychi) Paga 402 bgs (40124 lbs) (Saud Raychi) Singapore, 11/25.

Taub & Carmel 350 bgs (39842 lbs) (Santa Catalina) Santos, 11/17.

HUNGARIAN HYDRIKAL Int Brokers 312 bgs (3490 lbs) (Bleiten Starzynski) Bremen/haven, 11/28.

HYDROFLUORIC ACID Leashao 1 tk (133951 lbs) (Brahconkon) Bremen/haven, 11/25.

New West Transport 72 dms (38510 lbs) (Zim Tokyo) Yokohama, 11/25.

HYDROGEN PEROXIDE Degussa 152 dms (75868 lbs) (Kohn Express) Antwerp, 11/16.

HYDROQUINONE Rhone Poulenc 200 dms (2385 lbs) (Indapacome) Köln, 11/18.

HYDROQUINONE (4028 lbs) (Ming Universe) Köln, 11/23.

Mesud 178 dms (42970 lbs) (Ming Universe) Koblenz, 11/23.

HYDROXY POLYESTER POLYETHER Mobay Chem 1 pkg (848 lbs) (Ever Goling) Antwerp, 11/23.

HYDROXYL POLYETHER POLYOL BLEND Mobay Chemical 1 pkg (474 lbs) (Ever Goling) Antwerp, 11/23.

HYDROXYLAMINE SULFATE Virginia Chemicals 72 (40992 lbs) (California Star) Rotterdam, 11/23.

BUPROPION USP Mitubuchi Int 87 bgs (1154 lbs) (Regina Maereki) Köln, 11/18.

Hydrogen Steamship 81 dms (85726 lbs) (Brite Thion) LeHavre, 11/26.

MINODACETIC ACID Mayrho 184 dms (1200 lbs) (Ming Universe) Köln, 11/23.

INSULIN E. Hoffmann & Paga 402 bgs (26650 lbs) (Saud Raychi) Singapore, 11/25.

IRON BLUE PIGMENT Danilochalka Color & Chem 1 bgs (10361 lbs) (Ever Goling) Antwerp, 11/23.

IRON OXIDE Gries. Thermil 89 dms (77605 lbs) (Saud Raychi) Singapore, 11/25.

84 mks (86707 lbs) (Ever Goling) Antwerp, 11/23.

ISOPHORONE 80 dms (87170 lbs) (Indapacome) Köln, 11/16.

ISOPHORONE (40992 lbs) (California Star) Rotterdam, 11/23.

ISOPHORONE DICARBOXYANATE Nucodon 400 bgs (3300 lbs) (Brahconkon) Bremen/haven, 11/25.

ISOPHORONE (40992 lbs) (California Star) Rotterdam, 11/23.

J ACID Layden Customs Expeditors 280 ctn (32872 lb) (Regina Maersk) Hong Kong, 11/16.
KARAYA GUM Meer 180 bps (19662 lbs) (Sea Land Ocean) Rotterdam, 11/20.
L EPHRINE HCl, Ciba Chemical 200 ctn (12787 lb) (Regina Maersk) Hong Kong, 11/16.
LACTIC ACID UGC Freight Service 134 dms (0 lbs) (Sea Land Adventure) Algeria, 11/20.
LACTIC ACID UGC Freight Service 134 dms (28603 lbs) (Ever Guard) Rotterdam, 11/17.
LAMPION BLACK PEPPER Aquasun 200 bps (2751 lbs) (Saoud Driyahi) Singapore, 11/26.
LAVANOL Oil 78 dms (38965 lbs) (Independence) Rotterdam, 11/16.
108 pkg (24470 lbs) (Independence) Fos, 11/16.
LEMON OIL Citrus B Allied Essences 26 ctn (1120 lb) (Santa Catalina) Santos Aires, 11/17.
LINEAR POLYESTER POLYESTER ALENAS Asea Packing 1 ctn (24251 lb) (Saoud Driyahi) Damman, 11/26.
Mobil 42 ctn (166180 lb) (Saoud Driyahi) Damman, 11/26.
Powerflow Products 1 ctn (55477 lb) (Saoud Driyahi) Damman, 11/26.
LIONOL BLUE ORGANIC PIGMENT Toyo Ink 400 bps (21870 lbs) (Ming Universe) Yokohama, 11/22.
LUBRICANT 78 dms (35853 lbs) (Nuxite) Texas (Independence) Yokohama, 11/22.
M-O
M AMINOBENZOTRIFLUORIDE 47 ctn (26164 lbs) (N Express) Bremen/Han, 11/18.
MACROL 16 dms (8025 lbs) (Ever Golden) Singapore, 11/14.
Ungarier 16 dms (6853 lbs) (Ever Golden) Singapore, 11/14.
MAGNESIUM CHLORIDE Polish Import & Chemical 100 dms (42936 lbs) (Atlantic Service) Bremen/Han, 11/12.
MAGNESIUM STEARATES Total Port Clearance 800 (34299 lbs) (California Star) Rotterdam, 11/22.
MAGNETUM SUBSTITUTED POLYESTER 110 pkg (8083 lbs) (Ming Universe) Yokohama, 11/22.
American Chemical 330 bps (17558 lbs) (Jfor Maersk) Kobe, 11/16.
MALEIC ACID JALANETTES Log Transport 100 (1000 lbs) (Kohn Express) Bremen/Han, 11/18.
MENADIENE SODIUM BISULFITE Omnitens 200 (23810 lb) (Independence) Valencia, 11/18.
METHOL Polaramo Mig 60 dms (7130 lbs) (S. C. China) Monterey, 11/22.
Benzol 40 dms (2557 lbs) (Kohn Express) Rotterdam, 11/26.
METHOXYCITRONELLAL S ctn (1185 lbs) (Benta T. Rotterdam, 11/28.
METHYL CELLULOSE Matrons 42 dms (5162 lbs) (Universal) Yokohama, 11/22.
METHYL ETHYL KETOXIME Nuxite 76 dms (33342 lbs) (Ever Guard) Rotterdam, 11/22.
Methyl Chemical 74 dms (35853 lbs) (Nuxite) Texas, 11/26.
METHYL HEPTENONE 80 dms (33863 lbs) (Ming Universe) Yokohama, 11/22.
METHYLCONE 1 dms (441 lb) (Dalla Thon) Rotterdam, 11/28.
MINERAL WAS Strohmeier & Ayo 882 bps (19740 lbs) (Ever Guard) Hamburg, 11/16.
MIG 70 dms (44820 lbs) (Ever Golden) Hamburg, 11/23.
MONOART BUTYL METH CRESOL 1 tsk (41084 lbs) (California Star) Bremen, 11/22.
MONOCHLORACETIC ACID M 1187 Robeco Chem 35 dms (42262 lbs) (Ever Golden) Rotterdam, 11/20.
720 dms (79398 lbs) (Royal Santos) Santos, 11/17.
Hudson Sngp 750 bps (37666 lbs) (Regina Maersk) Singapore, 11/16.
Scantlight 157 bps (78705 lbs) (Ming Universe) Singapore, 11/26.
MUNKTON WHITE PEPPER Central Indonesian Trid 6 bps (33069 lbs) (Saoud Driyahi) Singapore, 11/17.
426 bps (79048 lbs) (Saoud Driyahi) Singapore, 11/17.
DNT 68 bps (112911 lb) (Saoud Driyahi) Singapore, 11/26.
Gel Spice 300 bps (56436 lbs) (Saoud Driyahi) Singapore, 11/28.
Janzen & Deeske 180 bps (33863 lbs) (Saoud Driyahi) Singapore, 11/28.
KHL Flavours 120 bps (22575 lb) (Saoud Driyahi) Singapore, 11/28.
Ludwig Mueller 360 bps (87728 lbs) (Saoud Driyahi) Singapore, 11/28.
Ludwig Mueller 468 bps (90336 lbs) (Saoud Driyahi) Singapore, 11/28.
Morris J Golembok 180 bps (33863 lbs) (Saoud Driyahi) Singapore, 11/28.
MUSK LIONEL 270 kgs (31369 lbs) (Heldel) Rotterdam, 11/18.
NEROL 6 dms (3422 lbs) (Benta Thon) Rotterdam, 11/28.
NERYL ACETATE 8 dms (2696 lbs) (Benta Thon) Rotterdam, 11/28.
NIGROSENE WS POWDER ACID & METAN Pans dms (7344 lbs) (Alma Maersk) Dubai, 11/19.
NYLON RESIN General Traffic Systems 512 bps (608 lbs) (Saoud Driyahi) Singapore, 11/22.
ORGANIC PEROXIDE Akzo Burt 22 bps (1326 lbs) (Americana) Feksthouse, 11/20.
ORTHO DIANISIDINE DIHYDROXYLORIDE Bama 190 dms (81556 lbs) (Ming Universe) Kobe, 11/22.
P-R
P ACETAMINOBENZENE SULFONYLCHLOR 100 bps (50927 lb) (Zim Tokyo) Osaka, 11/26.
P AMINO ACETANILIDE Silver Sngp 60 bps (600 lbs) (Saoud Driyahi) Singapore, 11/26.
P HYDROXYBENZALDEHYDE Chemical Dynamics dms (1236 lbs) (Ming Universe) Kobe, 11/22.
P HYDROXYBENZONIC ACID Kansen dms (1068 lbs) (Saoud Driyahi) Singapore, 11/22.
Mobil Chemical 600 bps (34304 lbs) (Kohn Express) Antwerp, 11/18.
P TERTIARY BUTYL CATECHOL Acaculated S dms (1428 lbs) (Atlantic Service) Liverpool, 11/22.
P TOLUENE SULFONYL CHLORIDE Bama Sngp (31749 lbs) (Ming Universe) Kobe, 11/22.
PAPRIKA Griffith Laboratories 560 bps (43527 lbs) (Independence) Rotterdam, 11/22.
PAPRIKA OLEORESIN Savino Del Bano 10 dms (100 lbs) (Colombo) Valencia, 11/24.
PAPA ACETAMINOBENZENE SULFONYL CHLOR 60 bps (3048 lbs) (Ming Universe) Kobe, 11/22.
PAPA ACETAMINOBENZENE SULFONYL CHLOR 60 bps (3048 lbs) (Ming Universe) Kobe, 11/22.
PAPA CREBOLINE FINEGRIND Sngp (1722 lbs) (Saoud Driyahi) Singapore, 11/22.
PAPA NITROGENATED Sngp 278 dms (1172 lbs) (Ever Laurel) Hong Kong, 11/16.
Continued on Page 40

Continued on Page 4

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8 1/2" Lathe...New in 1974
14000 Ton United Hydraulic downstroke forging & forming press
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Plants manufactured Carbon Electrodes
Equipment Highlights:
5 Model 5057 Raymond H-Side Roller Mills in operation 11 Sept. 1988
40 H-Intensity CS Jkt. mixers similar to Littleford's
Electrical sub stations and switch gear
Dust Collectors and Material Handling Systems
Carbon Extrusion Extruders: 57", 40", 30" & 22"
8 1/2" Lathe...New in 1974
14000 Ton United Hydraulic downstroke forging & forming press
Complete vertical Autoclave System...13' dia. x 28'4", 347 SS, 150 psi & 0.1 MM vac. & 700°F
Complete in plant railroad...flat cars/hopper cars/locomotives

UPE WILL SELL/RENT/LEASE COMPLETE FACILITIES OR SELL EQUIPMENT PIECEMEAL
CONTACT: RON GALE FOR DETAILS 609-443-4545

ALABAMA...CALL TODAY!

2 VOTATORS model 24-072 Turba-Film Evaporators 35 sq. ft. 316 SS complete system

COMPLETE DRY TONER PLANT/POWDER COATING PLANT

Complete Lines: Fine Grinding Drying Compounding Packaging Molding

* UNUS'D 7' Bowen Spray Dryer Complete with all accessories and structural steel

WE WILL SELL COMPLETE LINES. CALL FOR DETAILS

1/2 Rand, XLE Air Compressor, 20 1/2 x 12 1/2 x 8 1/2 x 100 PSI 300 HP & 16 x 16 x 7 1/2 x 200 HP K&M Inert Gas Generator Mdl. DCV 73 L 75000 SCFH

VACUUM DRYERS
325 cu. ft. Abbe, 304 SS dbl. cone
200 cu. ft. 316SS, 6'8"x11'6", rotary
164 cu. ft. Paterson "Conform", 316SS Dbl. cone
150 cu. ft. SS 304 SS Twin Shell
150 cu. ft. SS, & 150 cu. ft. Nickel clad
125 cu. ft. SS & CS, 4'x14', 105/80/150 psi
125 & 83 cu. ft. Builovak SS Rotary
90, 70, 60, 50, 30, cu. ft. PK SS & G/L dbl. cone
70 cu. ft. KS Titanium dbl. cone
40, & 15 cu. ft. Stokes, SS rotary

PLEASE CALL CHARLES MASON FOR FURTHER INFORMATION AT 609-443-4545

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GOOD, USED, CHEMICAL, PHARMACEUTICAL & RELATED EQUIPMENT - CENTRIFUGES, DRYERS, FILTERS, REACTORS, TANKS ETC.

WE WILL PURCHASE INDIVIDUAL ITEMS OR COMPLETE PLANTS.

CALL OUR OFFICE TODAY. TOP DOLLARS PAID. NO DEAL TOO BIG OR TOO SMALL.

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3-85 CU. FT. DAY SANITARY SS RIBBON BLENDERS, 15 HP

1-43 CU. FT. DAY SANITARY SS RIBBON BLENDER

1-6'X12' SS, K-S PRECOAT ROT VAC FILTER

1-1'X3' K-S PRECOAT ROTARY VACUUM FILTER... WITH ALL ACCESSORIES

1-7' DIA. BOWEN SPRAY DRYER... COMPLETE WITH ALL ACCESSORIES

THIS IS A PARTIAL LISTING MANY MORE ITEMS AVAILABLE

101500 gal. 4'x16' Horiz. (1)

6000 gal. 10'x10' Vert., 5 HP agit. (1)

12000 gal. 10'x24' Horiz. (1)

12500 gal. 12'x13'6" Vert., 5 HP agit. (2)

13000 gal. 12'x14' Vert. (12)

14000 gal. 12'x27' Vert. (4)

GLASS...GLASS...GLASS

REACTORS

5,000 GAL. DEDETTRICH 100FV/90 RECLASSIFIED

4,000 GAL. DEDETTRICH 100/80 PSI, PHILA. DRIVE

3,000 GAL. RA SERIES, 100/80 TW, RECLASSIFIED (2)

2,000 GAL. RA SERIES, 100/80 TW, RECLASSIFIED

1,000 GAL. RA SERIES, 100/80 TW, RECLASSIFIED

750 GAL. RA SERIES, 100/80 TW

500 GAL. RA SERIES, 100/80 TW

400 GAL. RA SERIES, 100/80 TW

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CHEMICAL PROFILE

NONYLPHENOL

December 29, 1986

SUPPLY	CAPACITY*
PRODUCER	
Borg-Warner, Morgantown, W. Va.	80
Exxon, Linden, N.J.	20
GAF, Calvert City, Ky.	10
GAF, Linden, N.J.	30
Kelama, Kalama, Waah.	20
Moneanto, Kearny, N.J.	38
Rohm and Haas, Deer Park, Tex.	40
Rohm and Haas, Philadelphia, Pa.	40
Schenectady, Rotterdam Junction, N.Y.	25
Schenectady, Freeport, Tex.	75
Texaco, Port Neches, Tex.	33
Unifroyal Chemical, Neugatuck, Conn.	10
Total	399

*Millions of pounds annually of nemeplete capacity. Some capacity figures are overleied as figures for most producers include production capabilities for other alkylphenols, such as dodecylphenol. Borg-Warner ceased production of dodecylphenol in the first quarter of 1986. Schenectady expanded its capacity to produce other alkylphenols in 1986. Profile last published 12/12/83; this revision, 12/29/86.

DEMAND
1985: 185 million pounds; 1986: 190 million pounds; 1990: 215 million pounds.

GROWTH
Historical (1976-1985): 5 percent per year; future: 3 percent per year through 1990.

PRICE
Historical (1952-1986): High, 50c. per pound, tanks, freight allowed; low, 14 1/2c. per pound, same basis. Current: 35c. to 40c. per pound, same basis.

USES
Surfactants (primarily industrial and institutional), 70 percent; rubber and plastic antioxidants, 20 percent; other, including lube oil additives, 10 percent.

STRENGTH
Demand for nonylphenol ethoxylate surfactants is strong, reflecting increasing cleaner consumption by service-oriented industries such as restaurants and hotels. Low nonylphenol costs assure that linear alcohol alkoxylates will not encroach upon this market.

WEAKNESS
Industry oversupply has meant that producers have had to pass lower feedstock cost savings through to consumers: prices fell 20 percent over the past year.

OUTLOOK
The current consolidation and rationalization in the alkoxylates business should lead to better margins for nonylphenol producers. Nonylphenol ethoxylates have been banned in Switzerland and are under scrutiny in West Germany because of biodegradability concerns; for the long-term, US producers are apprehensive about similar actions here.

BOOKSHELF

Programs for Engineers

Competition in the chemical industry demands that engineers solve complex problems quickly. Although many engineers have powerful microcomputers to assist them, the time saved is not as great as it could be because of a severe lack of ready-to-use programs. This volume* seeks to remedy the situation by offering a step-by-step analysis of dozens of practical programs that can be applied as is, or modified, to handle individual situations. The programs offered are designed to solve problems across a broad spectrum from thermodynamics, heat transfer and pollution control to mathematics, physical properties of chemicals and economics. A completed sample run of each program shows how it works and many of the programs come with essential data, saving time in searching obscure sources for obscure data.

*BASIC PROGRAMS FOR CHEMICAL ENGINEERS. By Dennis Wright. Cloth, 340 pages, 6 X 10 inches. Van Nostrand Reinhold, 115 Fifth Avenue, New York, N.Y. 10003. \$32.95.

Japanese Technology

This series of studies* on Japanese technology assesses Japanese research and development in four of today's most visible high-technology areas: computer science, opto- and microelectronics, mechatronics (a term used by the Japanese to describe the union of mechanical and electronic engineering necessary to produce the next generation of machines, robots and the like), and biotechnology.

The evaluations were conducted by panels of leading US scientists — chosen from academia, government and industry — who are actively involved in research in their area of expertise. The main focus of the assessments is on the current status and long-term direction and emphasis of Japanese research and development. Other aspects covered include evaluation of the state of the art, identification of key Japanese researchers, R&D organizations and resources and comparative US efforts.

The volume is an account of work sponsored by the Japanese Technology Evaluation Program (JTECH) which is operated for the Federal government by Science Applications International Corporation (SAIC) to provide definitive technical assessments of emerging Japanese thrusts in select high technology areas.

*JAPANESE TECHNOLOGY ASSESSMENT. By J. Allus et al. for Science Applications International Corporation, La Jolla, Calif. Cloth, 6 X 9 1/2 inches, 507 pages. Noyes Publications, 100 Road at Grand Avenue, Park Ridge, N.J. 07656. \$62.00.

Industrial Chemistry Survey

Emphasizing business aspects rather than engineering, this volume* seeks to fill a void in the otherwise abundant literature on this subject. The introduction describes all of the important areas of the chemical industry from an economic perspective. After an overview of the leading chemicals and chemical companies, the book discusses each of the industry's major areas in detail.

Generally these are chemical products, chosen for inclusion based on their value-added to the chemical industry's contribution to the Gross National Product, as listed in the Annual Survey of Manufacturers, which categorizes the nation's industries by Standard Industrial Code (SIC) numbers.

Eighty-four percent of the industries listed under Chemicals and Allied Products (SIC 28) are covered. Also, other industries in which chemistry plays a crucial role are described, including Paper and Allied Products (SIC 26), Petroleum Refining (SIC 29), and Rubber and Miscellaneous Plastic Products (SIC 30).

*SURVEY OF INDUSTRIAL CHEMISTRY. By Philip J. Hunter. Cloth, 6 X 9 1/2 inches, 422 pages. John Wiley & Sons, Inc., One Wiley Drive, Somerset, N.J. 08876. \$46.00.

JOBS & PEOPLE



Dr. Wayne Godwin, who has been named president of the Fibers Division and executive vice-president of BASF Corporation, effective April 1, 1987. He is currently president of BASF Structural Materials.

Aristech Chemicals Names Executive Officers

Aristech Chemical Corporation, formerly the USS Chemicals Division of USS Corporation, has appointed Charles W. Hamilton senior vice-president of chemicals and specialty products and James J. Driscoll Jr. vice-president of polymers.

Mr. Hamilton will be responsible for production, research and development, and worldwide marketing and sales of chemicals and specialties.

Mr. Driscoll was previously managing director of polypropylene at USS Chemicals.



C. Hamilton J. Driscoll

Lonnie U. Haynes Jr. has been named an account supervisor for coatings and adhesives sales in the technical marketing group of Hercules Incorporated. THOMAS J. MALAFRONTI has been appointed business manager for surfactants and specialty monomers in the process chemicals department of American Cyanamid Company.

CHARLES W. EMMERICH has been named general manager of Petro-H-R in Caracas, Venezuela, by H-R International.

KOOK-JIN BAE has been appointed technical service representative for polymer addi-



L. Haynes T. Malafronti C. Emmerich K. Bae

tives in the Argus Division of Witco Corporation. STEVEN N. GABELMAN has been named marketing manager of flexible slabstock urethane at Union Carbide Corporation. HOWARD L. BRAINARD has been named marketing manager of resins and additives at Inolex Chemical Company.



W. R. Galloway Jr. J. Hirschman

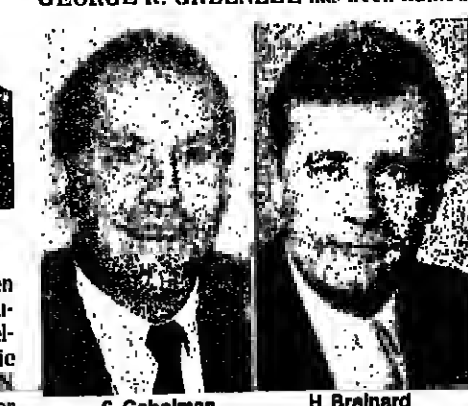
WILLIAM R. GALLOWAY JR. has been named chairman, president and chief executive officer of Petroform Inc., which develops technologies in the petroleum, electronic chemicals and health care fields. JUSTIN L. HIRSHMAN has been appointed director



William J. Freund, who has been appointed vice-president of global specialty chemicals at Johnson Wax. He was most recently global director of Johnson Wax's specialty chemicals business.

of commercial evaluation and development in the Development Division of M&T Chemicals Inc.

ROR WEISE has been named sales representative covering Northern Detroit and the Flint and Saginaw areas in Michigan for ChemCentral Corporation. DAN W. YINGER has been appointed a sales representative in the Atlanta area. ROBERT WILSON has been named a sales representative in Greensboro and JERRY WILLIAMS has been appointed sales manager in Detroit. GEORGE R. GREENLEE has been named



S. Gabelman H. Brainard

Dow Chemical Names Associate Scientists

Dow Chemical Company has named Frank L. Saunders an associate scientist in the Polymeric Materials Laboratory and Richard Solem an associate scientist in the Advanced Technology Applications Research Laboratory.

Dr. Saunders joined Dow in 1953. He has been awarded 21 patents and is the author of 17 publications. Dr. Saunders is an expert in colloids and latex polymers.

Mr. Solem joined Dow's special assignment program in 1986 and has worked on a variety of assignments in the Michigan Division.



F. Saunders R. Solem

district manager for "Bordmaster" products at National Starch & Chemical Corporation. WILLIAM L. FAGLEY has been appointed business counselor for Dow Chemical Company. RAMESH RATAN has been named



W. Galloway J. Hirschman

vice-president for finance and administration at Repligen Corporation.

CARL U. NABLO has been appointed senior sales representative at Unocal Chemicals Division of Unocal Corporation, responsible for developing distribution business in Eastern Tennessee and parts of Georgia.

MEETINGS CALENDAR

December 29, 1986

JANUARY

ASSOCIATION OF THE NON-WOVEN FABRIC INDUSTRY, third high level and fiber conference, Executive Marriott Hotel, Charlotte, N.C., January 27-28.
CHEMICAL INDUSTRY ASSOCIATION, luncheon meeting, Parker Meridian Hotel, New York, January 29.
COMMERCIAL DEVELOPMENT ASSOCIATION, 8th annual industrial commercial development course, with Delphi Marketing Services, Inc., Sheraton Centre Hotel, New York, January 28-29.
SOAP AND DETERGENT ASSOCIATION, 60th Annual Meeting and Industry Convention, Boca Raton Hotel and Club, Boca Raton, Fla., January 29-February 1, 1987.

LATER ON

AMERICAN INSTITUTE OF CHEMICAL ENGINEERS, seminar for chemical process safety, international conference on chemical safety issues, Omni Shoreham Hotel, Washington, D.C., February 3-5.
AMERICAN PETROLEUM INSTITUTE, 12th world petroleum congress, international forum for exchange

of technical information about the petroleum industry, Houston, Tex., April 28-May 1.

ASSOCIATION OF OFFICIAL ANALYTICAL CHEMISTS, 12th annual Spring workshop and exhibition, Skyline Ottawa Hotel, Ottawa, Ontario, Canada, April 27-30.

CHEMICAL GROUP OF NATIONAL ASSOCIATION OF PURCHASING MANAGERS, mid-winter conference, "Purchasing — Opportunity in a Changing World," Baton Rouge Hilton Hotel, Baton Rouge, La., February 16-20.

CHEMICAL MARKETING RESEARCH ASSOCIATION, Houston Meeting, "The US Chemical Industry Responding to Change," Westin Galleria Hotel, Houston, Tex., February 4-5, 1987.

CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, 73rd mid-year meeting, Chicago Marriott Hotel, Chicago, Ill., April 28-29.

CHINACHEM '87, international exhibition on chemical and petrochemical industries, China International Exhibition Center, Beijing, China, April 3-9.

CHLORINE INSTITUTE, winter meeting, Mayflower Hotel, Washington, D.C., March 15-18.

DRUG, CHEMICAL & ALLIED TRADES ASSOCIATION, 51st annual dinner, Waldorf-Astoria Hotel, New York, March 18.

March 15: Spring luncheon, Sheraton Centre Hotel, New York, N.Y., June 11.

FERTILIZER INSTITUTE, 1987 annual meeting, Marriott Orlando World Center, Orlando, Fla., February 1-3.

FIRE RETARDANT CHEMICALS ASSOCIATION, international conference on flame retardancy and fire safety, Sheraton New Orleans Hotel, New Orleans, La., March 22-25.

INSTITUTE OF GAS TECHNOLOGY, 11th annual symposium on energy from biomass and wastes, Hotel Royal Plaza, Walt Disney World Village, Buena Vista, Fla., February 2-6.

INTERNATIONAL PRECIOUS METALS INSTITUTE, 11th international precious metals conference, Brussels, Belgium, June 14-18.

INTER-SOCIETY COLOR COUNCIL, scientific conference, Williamsburg Lodge, Williamsburg, Va., February 8-11.

NATIONAL PETROLEUM REFINERS ASSOCIATION, 88th annual meeting, Convention Center, San Antonio, Tex., March 29-31; 12th international petrochemical conference, Convention Center, San Antonio, Tex., April 1-3, 1987.

cal conference, Convention Center, San Antonio, Tex., April 5-7.

POLYURETHANE MANUFACTURERS ASSOCIATION, Spring meeting, commercial development of new castable systems, Fairmont Hotel, Dallas, Tex., April 25-28.

SOCIETY OF MANUFACTURING ENGINEERS, advanced ceramic '87 conference, Clarion Hotel, Cincinnati, Ohio, February 17-19.

SOCIETY OF PLASTICS ENGINEERS, South Texas section, 11th international conference on polyethylene, Wyndham Hotel-Graesspoint, Houston, Tex., February 23-25; SPE-ANTEC, Boneventure Hotel, Los Angeles, Calif., May 3-7.

SOCIETY OF THE PLASTICS INDUSTRY, 42nd annual conference of the composites institute, Cincinnati, Ohio, February 2-6; vinyl formulators division, 9th annual technical meeting and conference, Dorian Hilton Hotel, Des Moines, Iowa, April 8-10.

IBF SA, a biotechnology firm based in France, has created a US subsidiary, IBF Biotechnics Inc., based in Savage Md. The new company will distribute chromatography and tissue culture reagents in the US and Canada. IBF says it has developed a com-

plete line of gels for chromatography and a line of silica-based gels.

MOBAY CORPORATION has published a new "Merlon" polycarbonate design manual. The 48-page brochure addresses design considerations including structural design, design calculations, the influence of orientation, design details to permit proper processing techniques, elements of assembly and tolerances.

DEGUSSA AG of West Germany has established a sales company in Istanbul, Turkey. The company, known as Degussa Ticaret Ltd., will be responsible for all the Degussa activities previously conducted by Boykim AS of Istanbul.

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IBF SA, a biotechnology firm based in France, has created a US subsidiary, IBF Biotechnics Inc., based in Savage Md. The new company will distribute chromatography and tissue culture reagents in the US and Canada. IBF says it has developed a com-

tion, storage and trading, has acquired E.T. Horn Company, an importer and distributor of specialty chemicals in the US. E.T. Horn represents approximately 30 major US and foreign chemical companies in the food, paint, pharmaceutical, plastics, adhesives and electronic industries.

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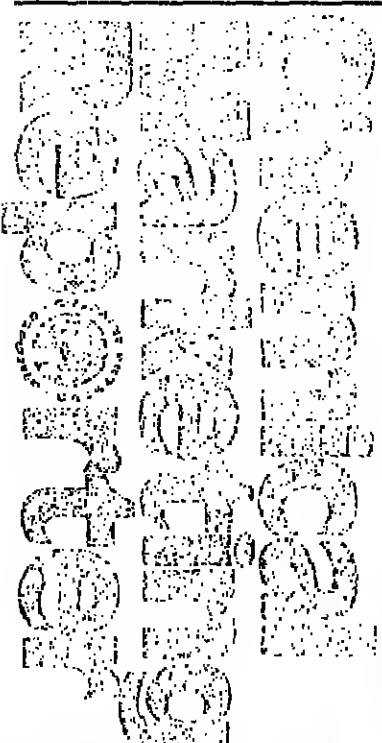
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